

TOWN OF CLIFTON PARK TOWN BOARD MEETING

March 14, 2022

The Town Board meeting can be viewed live by visiting www.cliftonpark.org Scroll down to click



- I. Call to Order/7:00 P. M. – Wood Room, Town Hall**
- II. Pledge to Flag**
- III. Roll Call**
- IV. Approval of Town Board Minutes**
- V. Communications/Announcements**
- VI. Business**
 - **Resolutions for Consideration**
 - **Other Business**
- VII. Open Public Privilege**

NOTE:

At this time, the Town Board meeting will be open to the public following CDC and New York State Guidelines for COVID-19. Please check www.cliftonpark.org for final agenda and updates. Each speaker shall state name and address prior to addressing the Board and shall be granted the floor for a single time frame of up to five minutes. The Board asks that members of the public respect the opportunity of the speaker at the podium to be heard, and asks that the public refrain from conducting side meetings within the meeting room. In an effort to ensure that the widest number of community viewpoints are heard, the Board asks members of groups or the public to withhold comment, if their viewpoints have already been presented. The Board thanks everyone in attendance for their understanding and also for their desire to actively participate in the Town decision making process.

- VIII. Adjournment**

Resolutions for Consideration
Clifton Park Town Board Meeting
March 14, 2022

<u>SOURCE</u>	<u>RESOLUTION</u>	<u>CONTACT</u>
1. Highway	Authorize the Superintendent of Highways to place an order with Navistar Inc for 6 snowplows	D. Bull
2. G.R.E.E.N. Committee	Authorize an agreement with Ampion for Community Solar VDER Credits	A. Standaert
3. Justice Court	Authorize the reclassification of Kathleen O'Donnell as a full-time Court Clerk	J. Hughes/ R. Rybak
4. Justice Court	Authorize the appointment of Janet Gomes as Confidential Court Clerk to Judge Hughes	J. Hughes/ R. Rybak
5. Justice Court	Authorize the appointment of Christina S. Woodard as Confidential Court Clerk to Judge Rybak	J. Hughes/ R. Rybak
6. Parks & Recreation	Issue alcohol permits to Melissa Grattan, Tim Ward of Dig Deep, and Sarah MacDonald for upcoming gatherings	P. Barrett
7. Parks & Recreation	Authorize the hiring of seasonal staff for the 2022 season	P. Barrett
8. Supervisor	Appoint Suzanne Moore to the Board of Assessment Review	P. Barrett

Resolution No. _____ of 2022, a resolution authorizing the Highway Department to order 6 dump trucks with snowplows and spreaders from Navistar, Inc., Loudonville, NY.

Introduced by _____, who moved its adoption, seconded by _____.

WHEREAS, by Resolution No. 262 of 2021, the Town Board authorized the Highway Superintendent, to commence a procurement process to acquire up to six new plow trucks, with a predicted lead time of 12-18 months due to federal policies and related supply chain disruptions, and

WHEREAS, pursuant to General Municipal Law Section 103 (16), municipalities in New York are authorized to “piggyback” from competitively bid contracts of other municipalities within the state, so long as the bid process from the original contracting entity was conducted through a sealed bid process pursuant to the statute, and the bid notice provided for such piggybacking and

WHEREAS, The Highway Superintendent has now requested authorization to place an order for 6 separate plow trucks, with estimated delivery in 2024, in a total amount not to exceed \$1,383,040.00 from Navistar, Inc., using the piggyback option from the 2018 Contract #8996 of Onondaga County, attached, whose bids were opened on June 7, 2018, with prices valid through June 23, 2023, according to bid documents and correspondence reviewed from the Onandaga County Division of Purchase, and

WHEREAS, according to information provided by the Highway Superintendent on March 3, 2022, authorization is requested to place orders for the following:

Single Axle Development Plow Trucks (5)

60 Month After Treatment Warranty	\$3,750.00
60 Month Major Component Warranty	\$465.00
Allison Transmission 5 Year Warranty	\$948.00
Viking Cives Plow Package (Quote 145-B)	\$126,845.30
International Single Axle Truck/Chassis (HX507)	\$96,286.90
to be purchased through HL Gage, Albany, NY	
Per unit Cost	\$228,295.20 each
SubTotal (5) Single Axle Trucks	<u>\$1,141,476.00</u>

Tandem, 10 Wheeled Dump with Plow Package (1)

60 Month After Treatment Warranty	\$2,250.00
60 Month Major Component Warranty	\$735.00
Allison Transmission 5 Year Warranty	\$1,464.00
Viking Cives Plow Package (Quote 133-A)	\$104,219.90
International Tandem Truck/Chassis (HX520)	\$132,895.10

SubTotal (1) Tandem Truck \$241,564.00

Total **\$1,383,040.00**

Now, therefore, be it

RESOLVED, that the Superintendent of Highways is authorized to place orders for 6 plow truck Chasis from Navistar, Inc., 399 Albany Shaker Road, Suite 202, Loudonville, NY 12211, with the components, warranties and equipment as outlined above, as well as Viking Cives plow equipment and specifications be paid at time of delivery in a total amount not to exceed \$1,383,040.00 from a municipal lease subject to future procurement.

(1)

Meg Springli

From: Town of Clifton Park <noreply@cliftonpark.org>
Sent: Monday, February 21, 2022 12:35 PM
To: Dahn Bull
Cc: Meg Springli
Subject: Resolution Request for TB Meeting: 02-28-2022
Attachments: 6213cd59ee7af-2024 Single Axle Plow Truck.pdf; 6213cd59ef712-2024 Tandem Plow Truck.pdf

Follow Up Flag: Follow up
Flag Status: Flagged

Thank you. Your resolution request has been submitted. **Please confirm that the attachments in this email are complete.** If not, please send them to mspringli@cliftonpark.org prior to the submittal deadline. Incomplete submissions may result in delays.

Department: **Highway Department**
Your email: **dbull@cliftonpark.org**

Sponsor/Contact as shown on the agenda (i.e. P. Barrett, A. Standaert, D. Bull, etc.): **D. Bull**

Requested Meeting Date: **02-28-2022**

Brief Description: **The resolution should allow the Highway Superintendent to order new plow trucks. Payment of the trucks would not be until delivery, which is looking like 2024.**

Budget #:
Budget Description:
\$ Amount: **\$1,383,040.00**

Additional Comments/Details:

is this going back to 2018? Contract still valid?
Copy of contract.
How many trucks?
How many of each?
Accessories?
Who is vendor?

Additional info received in person and by email on 3/3/2022

NYS MUNICIPAL QUOTE FORM

RECEIVED FEB 21 2022

Handwritten initials

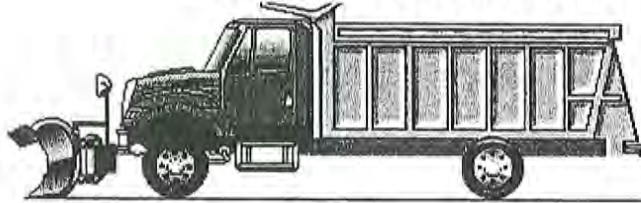
CONTRACT# 8996 Heavy/Medium

DATE 1/11/2022

Municipality Town of Clifton Park
Address 1 Town Hall Plaza
City Clifton Park NY 12065

Telephone 518-370-7108
Fax _____
Contact Dahn Bull

Model	Description	List base price	\$
<u>HV507</u>	<u>Dump/Plow/Wing</u>	<u>101,486.00</u>	
	Chassis Contract Price Factor		<u>.70%</u>
	Subtotal Chassis Contract Price	\$	<u>71,040.20</u>



Model Profile
2024 HV507 SFA (HV507)

AXLE CONFIG: 4X2
APPLICATION: Front Plow and Wing with Spreader
MISSION: Requested GVWR: 47120. Calc. GVWR: 47120. Calc. GCWR: 80000
 Calc. Start / Grade Ability: 23.65% / 2.55% @ 55 MPH
 Calc. Geared Speed: 78.8 MPH

DIMENSION: Wheelbase: 173.00, CA: 98.00, Axle to Frame: 61.00
ENGINE, DIESEL: {Cummins L9 350} EPA 2021, 350HP @ 2200 RPM, 1050 lb-ft Torque @ 1200 RPM, 2200 RPM Governed Speed, 350 Peak HP (Max)

TRANSMISSION, AUTOMATIC: {Allison 3000 RDS} 5th Generation Controls, Close Ratio, 6-Speed with Double Overdrive, with PTO Provision, Less Retarder, Includes Oil Level Sensor, with 80,000-lb GVW and GCW Max, On/Off Highway

CLUTCH: Omit Item (Clutch & Control)
AXLE, FRONT NON-DRIVING: {Dana Spicer I-200W} Wide Track, I-Beam Type, 20,000-lb Capacity
AXLE, REAR, SINGLE: {Dana Spicer S30-190D} Single Reduction, 30,000-lb Capacity, Driver Control Locking Differential, W Wheel Ends Gear Ratio: 5.38

CAB: Conventional, Day Cab
TIRE, FRONT: (2) 315/80R22.5 Load Range L HSC 3 (CONTINENTAL), 481 rev/mile, 68 MPH, All-Position
TIRE, REAR: (4) 12R22.5 Load Range H HDR2+ (CONTINENTAL), 479 rev/mile, 75 MPH, Drive
SUSPENSION, REAR, SINGLE: 31,000-lb Capacity, Vari-Rate Springs, with 4500-lb Capacity Auxiliary Multileaf Springs
PAINT: Cab schematic 100WK
 Location 1: 0311, Omaha Orange (Std)
 Chassis schematic N/A

<u>Code</u>	<u>Description</u>	<u>List</u> (US DOLLAR)
HV50700	Base Chassis, Model HV507 SFA with 173.00 Wheelbase, 98.00 CA, and 61.00 Axle to Frame.	\$101,486.00
1ANA	AXLE CONFIGURATION {Navistar} 4x2	\$0.00
	<u>Notes</u> : Pricing may change if axle configuration is changed.	
1CGE	FRAME RAILS Heat Treated Alloy Steel (125,000 PSI Yield); 11.25" x 4.00" x 0.500" (285.75mm x 101.6mm x 12.7mm); 480.8" (12212mm) Maximum OAL	\$2,318.00
1LLA	BUMPER, FRONT Swept Back, Steel, Heavy Duty	\$0.00
1UAM	FRAME EXTENSION, FRONT Integral; 27" In Front of Grille	\$695.00
1WEV	WHEELBASE RANGE 146" (370cm) Through and Including 195" (495cm)	\$0.00
1WMA	CROSSMEMBER, INTERMEDIATE (1) 5-Piece in lieu of Each Single Dogbone with 4x2 & 4x4 Chassis; Each Double Dogbone with 6x4, 6x6 & 8x6 Tridem Chassis	\$429.00
2AEW	AXLE, FRONT NON-DRIVING {Dana Spicer I-200W} Wide Track, I-Beam Type, 20,000-lb Capacity	\$2,716.00
	<u>Notes</u> : Axle Lead Time is 52 Days	
3ACS	SUSPENSION, FRONT, SPRING Multileaf, Shackle Type, 20,000-lb Capacity, Less Shock Absorbers	\$595.00
3WAJ	SPRINGS, FRONT AUXILIARY Air Bag, Right Side Only, Driver Control	\$770.00
4091	BRAKE SYSTEM, AIR Dual System for Straight Truck Applications	\$0.00
	<u>Includes</u> : BRAKE LINES Color and Size Coded Nylon : DRAIN VALVE Twist-Type : GAUGE, AIR PRESSURE (2) Air 1 and Air 2 Gauges; Located in Instrument Cluster : PARKING BRAKE CONTROL Yellow Knob, Located on Instrument Panel : PARKING BRAKE VALVE For Truck : QUICK RELEASE VALVE On Rear Axle for Spring Brake Release: 1 for 4x2, 2 for 6x4 : SPRING BRAKE MODULATOR VALVE R-7 for 4x2, SR-7 with relay valve for 6x4/8x6	
4619	TRAILER CONNECTIONS Four-Wheel, with Hand Control Valve and Tractor Protection Valve, for Straight Truck	\$542.00
	<u>Notes</u> : When electronic stability control is ordered with trailer connections on a 4x2 truck, please check the operator manual for trailer weight restrictions.	
4732	DRAIN VALVE {Berg} with Pull Chain, for Air Tank	\$0.00
4AZA	AIR BRAKE ABS {Bendix AntiLock Brake System} 4-Channel (4 Sensor/4 Modulator) Full Vehicle Wheel Control System	\$0.00
4EBT	AIR DRYER {Bendix AD-IP} with Heater	\$526.00
4ETG	BRAKE CHAMBERS, FRONT AXLE {MGM} 24 Sqn	\$47.00
4EVH	BRAKE CHAMBERS, REAR AXLE {MGM TR3030LP3TSHD} 30/30 Sqn Spring Brake	\$150.00
4LAG	SLACK ADJUSTERS, FRONT {Gunite} Automatic	\$0.00
4LGG	SLACK ADJUSTERS, REAR {Gunite} Automatic	\$0.00
4LGR	SLACK ADJUSTER PINS Stainless Steel Slack Adjuster Pins/Cotter Pins on Front and Rear	\$80.00

<u>Code</u>	<u>Description</u>	<u>List</u> (US DOLLAR)
4SPA	AIR COMPRESSOR {Cummins} 18.7 CFM	\$0.00
4VGN	AIR TANK Painted Aluminum, with Straight Thread O-Ring Ports	\$432.00
4VKC	AIR DRYER LOCATION Mounted Inside Left Rail, Back of Cab	\$50.00
4VKJ	AIR TANK LOCATION (2) Mounted Under Battery Box, Outside Left Rail, Back of Cab, Perpendicular to Rail	\$91.00
4WBX	DUST SHIELDS, FRONT BRAKE for Air Cam Brakes	\$35.00
4WDM	DUST SHIELDS, REAR BRAKE for Air Cam Brakes	\$70.00
4XDB	BRAKES, REAR {Bendix Spicer ES-165-7H} Air S-Cam Type, Heavy Duty Cast Spider, Cast Shoe, Double Anchor Pin, Size 16.5" X 7", 45,000-lb Capacity per Axle	\$0.00
4XDL	BRAKES, FRONT {Bendix Spicer ES-165-6X} Air S-Cam Type, Heavy Duty Fabricated Spider, Fabricated Shoe, Single Anchor Pin, Size 16.5" X 6", 23,000-lb Capacity	(\$1,168.00)
5708	STEERING COLUMN Tilting	\$125.00
5CAW	STEERING WHEEL 4-Spoke; 18" Dia., Black	\$0.00
5PTB	STEERING GEAR (2) {Sheppard M100/M80} Dual Power	\$1,159.00
6DGC	DRIVELINE SYSTEM {Dana Spicer} SPL170, for 4x2/6x2	\$612.00
7BEU	AFTERTREATMENT COVER Aluminum	\$278.00
7BLW	EXHAUST SYSTEM Horizontal Aftertreatment System, Frame Mounted Right Side Under Cab, for Single Vertical Tail Pipe, Frame Mounted Right Side Back of Cab	\$2,128.00
7SDP	ENGINE COMPRESSION BRAKE {Jacobs} for Cummins ISL/L9 Engines; with Selector Switch and On/Off Switch	\$2,446.00
7WBA	TAIL PIPE (1) Turnback Type, Bright	\$208.00
7WDM	EXHAUST HEIGHT 10'	\$0.00
7WDN	MUFFLER/TAIL PIPE GUARD (1) Aluminum	\$0.00
8000	ELECTRICAL SYSTEM 12-Volt, Standard Equipment	\$0.00
	<u>Includes</u>	
	: DATA LINK CONNECTOR For Vehicle Programming and Diagnostics In Cab	
	: HAZARD SWITCH Push On/Push Off, Located on Instrument Panel to Right of Steering Wheel	
	: HEADLIGHT DIMMER SWITCH Integral with Turn Signal Lever	
	: PARKING LIGHT Integral with Front Turn Signal and Rear Tail Light	
	: STARTER SWITCH Electric, Key Operated	
	: STOP, TURN, TAIL & B/U LIGHTS Dual, Rear, Combination with Reflector	
	: TURN SIGNAL SWITCH Self-Cancelling for Trucks, Manual Cancelling for Tractors, with Lane Change Feature	
	: WINDSHIELD WIPER SWITCH 2-Speed with Wash and Intermittent Feature (5 Pre-Set Delays), Integral with Turn Signal Lever	
	: WINDSHIELD WIPERS Single Motor, Electric, Cowl Mounted	
	: WIRING, CHASSIS Color Coded and Continuously Numbered	
8541	HORN, ELECTRIC (2) Disc Style	\$29.00
8695	SNOW SHIELD (2) Chrome; for Dual Air Horns	\$46.00
8GXD	ALTERNATOR {Leece-Neville AVI160P2013} Brush Type, 12 Volt, 160 Amp Capacity, Pad Mount, with Remote Sense	\$0.00

<u>Code</u>	<u>Description</u>	<u>List</u> (US DOLLAR)
8HAU	BODY BUILDER WIRING INSIDE CAB; Includes Sealed Connectors for Tail/Amber, Turn/Marker/Backup/Accessory, Power/Ground, and Stop/Turn	\$302.00
8HXT	HORN, AIR (2) Single Tone, Chrome, Roof Mounted, with Lanyard Pull Cord	\$413.00
8MJV	BATTERY SYSTEM {Fleetrite} Maintenance-Free, (4) 12-Volt 380CCA Total, Top Threaded Stud	\$459.00
8REA	2-WAY RADIO Wiring Effects; Wiring with 20 Amp Fuse Protection, Includes Ignition Wire with 5 Amp Fuse, Wire Ends Heat Shrink and 10' Coil Taped to Base Harness	\$163.00
8RMZ	SPEAKERS (2) 6.5" Dual Cone Mounted in Both Doors, (2) 5.25" Dual Cone Mounted in Both B-Pillars	\$138.00
8RPR	ANTENNA for Increased Roof Clearance Applications	\$0.00
8RPS	RADIO AM/FM/WB/Clock/Bluetooth/USB Input/Auxiliary Input	\$483.00
8TME	TRAILER CONNECTION SOCKET {Phillips} 7-Way, Mounted at Rear of Frame, Wired for Turn Signals Independent of Stop, Compatible with Trailers with Amber or Side Turn Lamps	\$439.00
8TNP	AUXILIARY HARNESS 5.0' for Auxiliary Front Head Lights and Turn Signals for Front Plow Applications	\$178.00
8VTR	BATTERY BOX Aluminum, with Plastic Cover, 2-4 Battery Capacity, Mounted Left Side Perpendicular to Frame Rail, 35" Back of Cab	\$568.00
8VZR	SWITCH, BODY CIRCUITS, MID with Remote Power Module Mounted in Cab Behind Driver Seat, Up to 6 Outputs & 6 Inputs, Max 20 amp per Channel, Max 80 amp Total, Includes 1 Switch Pack with Momentary Switches	\$790.00
8WDG	BACK-UP ALARM {Preco 1059} Electronic; Solid State, Dual Function, 112 dBA	\$211.00
8WGL	WINDSHIELD WIPER SPD CONTROL Force Wipers to Slowest Intermittent Speed When Park Brake Set and Wipers Left on for a Predetermined Time	\$42.00
8WPH	CLEARANCE/MARKER LIGHTS (5) {Truck Lite} Amber LED Lights, Flush Mounted on Cab or Sunshade	\$0.00
8WPZ	TEST EXTERIOR LIGHTS Pre-Trip Inspection will Cycle all Exterior Lamps Except Back-up Lights	\$42.00
8WTL	STARTING MOTOR {Delco Remy 39MT} 12 Volt, Gear Reduced, with Thermal Over-Crank Protection	\$193.00
8WWJ	INDICATOR, LOW COOLANT LEVEL with Audible Alarm	\$0.00
8XAH	CIRCUIT BREAKERS Manual-Reset (Main Panel) SAE Type III with Trip Indicators, Replaces All Fuses	\$0.00
8XHD	BATTERY DISCONNECT SWITCH 300 Amp, Disconnects Charging Circuits, Locks with Padlock, Cab Mounted	\$397.00
8XJE	TURN SIGNALS, FRONT Dual Face, LED, Amber/Amber, Mounted on Top of Fender, Used with Standard Flush Mounted Front Turn Signal, Side Marker Lamps, Parking Lights and Reflectors	\$197.00
8XNY	HEADLIGHTS Halogen	\$0.00
9AAC	LOGOS EXTERIOR Model Badges, Shipped Loose, Located in Cab	\$0.00
9AAH	LOGOS EXTERIOR, ENGINE Badge Shipped Loose	\$0.00
9ANG	HOOD, HATCH (01) for Servicing	\$444.00

<u>Code</u>	<u>Description</u>	<u>List</u> (US DOLLAR)
9HBM	GRILLE Stationary, Chrome	\$0.00
9WAC	BUG SCREEN Mounted Behind Grille	\$131.00
9WBC	FRONT END Tilting, Fiberglass, with Three Piece Construction, for WorkStar/HV	\$0.00
10021	CHASSIS COATING Corrosion Resistant E-Coat Primer Coating for Single Frame Rails	\$500.00
10060	PAINT SCHEMATIC, PT-1 Single Color, Design 100	\$0.00
	<u>Includes</u> : PAINT SCHEMATIC ID LETTERS "WK"	
10761	PAINT TYPE Base Coat/Clear Coat, 1-2 Tone	\$0.00
10SLV	PROMOTIONAL PACKAGE Government Silver Package	\$0.00
11001	CLUTCH Omit Item (Clutch & Control)	\$0.00
12703	ANTI-FREEZE Red, Extended Life Coolant; To -40 Degrees F/ -40 Degrees C, Freeze Protection	\$0.00
12849	BLOCK HEATER, ENGINE 120V/1000W, for Cummins ISB/B6.7/ISL/L9 Engines	\$98.00
	<u>Includes</u> : BLOCK HEATER SOCKET Receptacle Type; Mounted below Drivers Door	
12851	PTO EFFECTS, ENGINE FRONT Less PTO Unit, Includes Adapter Plate on Engine Front Mounted	\$353.00
12ESN	ENGINE, DIESEL {Cummins L9 350} EPA 2021, 350HP @ 2200 RPM, 1050 lb-ft Torque @ 1200 RPM, 2200 RPM Governed Speed, 350 Peak HP (Max)	\$9,757.00
12THT	FAN DRIVE {Horton Drivemaster} Two-Speed Type, Direct Drive, with Residual Torque Device for Disengaged Fan Speed	\$0.00
	<u>Includes</u> : FAN Nylon	
12UWZ	RADIATOR Aluminum, Cross Flow, Front to Back System, 1228 SqIn, with 1167 SqIn Charge Air Cooler, Includes In-Tank Oil Cooler	\$0.00
	<u>Includes</u> : DEAERATION SYSTEM with Surge Tank : HOSE CLAMPS, RADIATOR HOSES Gates Shrink Band Type; Thermoplastic Coolant Hose Clamps : RADIATOR HOSES Premium, Rubber	
12VAG	AIR CLEANER Single Element, with Integral Snow Valve and In-Cab Control	\$352.00
12VJC	EMISSION, CALENDAR YEAR {Cummins L9} EPA, OBD and GHG Certified for Calendar Year 2022	\$350.00
12VXT	THROTTLE, HAND CONTROL Engine Speed Control; Electronic, Stationary, Variable Speed; Mounted on Steering Wheel	\$0.00
12VYP	ENGINE CONTROL, REMOTE MOUNTED No Provision for Remote Mounted Engine Control	\$0.00
12WCG	HOSE CLAMPS, RADIATOR HOSES {R.G. Ray Mini Flex Seal} Coil Spring/"T"-Bolt Constant Torque Type, for Radiator Hoses over 1" I.D.	\$54.00
12WZE	CARB IDLE COMPLIANCE Federal, Does Not Comply with California Clean Air Idle Regulations	\$0.00

<u>Code</u>	<u>Description</u>	<u>List</u> (US DOLLAR)
12XCS	CARB EMISSION WARR COMPLIANCE Federal, Does Not Comply with CARB Emission Warranty	\$0.00
13AVR	TRANSMISSION, AUTOMATIC (Allison 3000 RDS) 5th Generation Controls, Close Ratio, 6-Speed with Double Overdrive, with PTO Provision, Less Retarder, Includes Oil Level Sensor, with 80,000-lb GVW and GCW Max, On/Off Highway	\$6,476.00
13WET	TRANSMISSION SHIFT CONTROL Column Mounted Stalk Shifter, Not for Use with Allison 1000 & 2000 Series Transmission	\$50.00
13WGH	TRANSMISSION DIPSTICK Relocated to Right Side of Transmission	\$61.00
13WLP	TRANSMISSION OIL Synthetic; 29 thru 42 Pints	\$203.00
13WJC	ALLISON SPARE INPUT/OUTPUT for Rugged Duty Series (RDS) and Regional Haul Series (RHS), General Purpose Trucks, Construction, Package Number 223	\$0.00
13WVV	NEUTRAL AT STOP Allison Transmission Shifts to Neutral When Service Brake is Depressed and Vehicle is at Stop; Remains in Neutral Until Service Brake is Released	\$0.00
13WYH	TRANSMISSION TCM LOCATION Located Inside Cab	\$141.00
13WYU	SHIFT CONTROL PARAMETERS (Allison) 3000 or 4000 Series Transmissions, Performance Programming	\$0.00
13XAA	PTO CONTROL, DASH MOUNTED For Customer Provided PTO; Includes Switch, Electric/Air Solenoid, Piping and Wiring	\$116.00
13XAL	PTO LOCATION Customer Intends to Install PTO at Left Side of Transmission	\$0.00
14AHJ	AXLE, REAR, SINGLE (Dana Spicer S30-190D) Single Reduction, 30,000-lb Capacity, Driver Control Locking Differential, W Wheel Ends . Gear Ratio: 5.38	\$7,441.00
14SAL	SUSPENSION, REAR, SINGLE 31,000-lb Capacity, Vari-Rate Springs, with 4500-lb Capacity Auxiliary Multileaf Springs	\$305.00
14WMH	AXLE, REAR, LUBE (EmGard FE-75W-90) Synthetic Oil; 40 thru 49.99 Pints	\$214.00
15924	FUEL TANK STRAPS Bright Finish Stainless Steel	\$260.00
15DYP	DEF TANK 9.5 US Gal (36L) Capacity, Frame Mounted Outside Left Rail, Under Cab	\$89.00
15LNS	FUEL/WATER SEPARATOR (Racor 400 Series) 12 VDC Electric Heater, Includes Pre-Heater, with Primer Pump, Includes Water-in-Fuel Sensor, Mounted on Engine	\$123.00
15SJZ	FUEL TANK Top Draw, Non-Polished Aluminum, 26" Dia, 80 US Gal (303L), Mounted Left Side, Under Cab	\$689.00
16030	CAB Conventional, Day Cab	\$0.00
16ATC	AUTOMATIC CLIMATE CONTROL Automatically Maintains Cabin Comfort Based on Selected Temperature	\$98.00
16BAM	AIR CONDITIONER with Integral Heater and Defroster	\$923.00
16GED	GAUGE CLUSTER Base Level; English with English Electronic Speedometer	\$0.00

Includes

: GAUGE CLUSTER DISPLAY: Base Level (3" Monochromatic Display), Premium Level (5" LCD Color Display); Odometer, Voltmeter, Diagnostic Messages, Gear Indicator, Trip Odometer, Total Engine Hours, Trip Hours, MPG, Distance to Empty/Refill for
: GAUGE CLUSTER Speedometer, Tachometer, Engine Coolant Temp, Fuel Gauge, DEF Gauge, Oil Pressure Gauge, Primary and Secondary Air Pressure
: WARNING SYSTEM Low Fuel, Low DEF, Low Oil Pressure, High Engine Coolant Temp, Low Battery Voltage (Visual and Audible), Low Air Pressure (Primary and Secondary)

<u>Code</u>	<u>Description</u>	<u>List</u> (US DOLLAR)
16GHU	GRAB HANDLE, CAB INTERIOR (2) Safety Yellow	\$33.00
16HGH	GAUGE, OIL TEMP, AUTO TRANS for Allison Transmission	\$48.00
16HHE	GAUGE, AIR CLEANER RESTRICTION {Filter-Minder} with Black Bezel, Mounted in Instrument Panel	\$30.00
16HKT	IP CLUSTER DISPLAY On Board Diagnostics Display of Fault Codes in Gauge Cluster	\$0.00
16JNV	SEAT, DRIVER {National 2000} Air Suspension, High Back with Integral Headrest, Cloth, Isolator, 1 Chamber Lumbar, 2 Position Front Cushion Adjust, -3 to +14 Degree Back Angle Adjust	\$157.00
16RPX	SEAT, PASSENGER {National} Air-Suspension, High Back with Integral Headrest, Cloth, Isolated, 1 Chamber Lumbar, 2 Position Front Cushion Adjustment, -3 to +14 Degree Seat Back Adjustment	\$568.00
16SEE	GRAB HANDLE, EXTERIOR Chrome, Towel Bar Type, with Anti-Slip Rubber Inserts, for Cab Entry Mounted Left Side at B-Pillar	\$118.00
16SNP	MIRRORS (2) C-Loop, Power Adjust, Heated, Black Heads and Arms, 7.5" x 14" Flat Glass, Includes 7.5" x 7" Convex Mirrors, for 102" Load Width	\$267.00
	<u>Notes</u> : Mirror Dimensions are Rounded to the Nearest 0.5"	
16VKK	CAB INTERIOR TRIM Diamond, for Day Cab	\$548.00
	<u>Includes</u> : CONSOLE, OVERHEAD Molded Plastic with Dual Storage Pockets, Retainer Nets and CB Radio Pocket; Located Above Driver and Passenger : DOME LIGHT, CAB Door Activated and Push On-Off at Light Lens, Timed Theater Dimming, Reading Lights; Integral to Overhead Console, Center Mounted : SUN VISOR (3) Padded Vinyl; 2 Moveable (Front-to-Side) Primary Visors, Driver Side with Vanity Mirror and Toll Ticket Strap, plus 1 Auxiliary Visor (Front Only), Driver Side	
16VSL	WINDSHIELD Heated, Single Piece	\$632.00
16WHJ	HOSE CLAMPS, HEATER HOSE {Breeze} Belleville Washer Type	\$25.00
16WJU	WINDOW, POWER (2) and Power Door Locks, Left and Right Doors, Includes Express Down Feature	\$367.00
16WLS	FRESH AIR FILTER Attached to Air Intake Cover on Cowl Tray in Front of Windshield Under Hood	\$76.00
16WSK	CAB REAR SUSPENSION Air Bag Type	\$0.00
16WSL	MIRROR, CONVEX, HOOD MOUNTED {Lang Mekra} (2) Right and Left Sides, Black 7.5" Sq.	\$213.00
16XJP	INSTRUMENT PANEL Wing Panel	\$333.00
16XWJ	WINDSHIELD WIPER BLADES Snow Type	\$30.00
16ZJA	ACCESS, CAB Aluminum, Self-Cleaning, Open and Serrated Design, Driver & Passenger Sides, Two Steps per Door, for use with Day Cab, Extended Cab or Sleeper Cab	\$777.00
27DPN	WHEELS, FRONT {Accuride 29039} DISC; 22.5x9.00 Rims, Powder Coat Steel, 5-Hand Hole, 10-Stud, 285.75mm BC, Hub-Piloted, Flanged Nut, with Steel Hubs, Non-Standard Offset, with .5" Thick Disc	\$224.00

<u>Code</u>	<u>Description</u>	<u>List</u> (US DOLLAR)
28DUK	WHEELS, REAR {Accuride 29169} DUAL DISC; 22.5x8.25 Rims, Powder Coat Steel, 5-Hand Hole, 10-Stud, 285.75mm BC, Hub-Piloted, Flanged Nut, with .472" Thick Increased Capacity Disc and Steel Hubs	\$127.00
29WAP	WHEEL GUARDS, FRONT {Accuride} for Metric Hub Piloted Wheels with Flanged Mounting Nuts Mounted Between Hub and Wheel	\$24.00
29WAR	WHEEL GUARDS, REAR {Accuride} for Metric Hub Piloted Wheels with Flanged Mounting Nuts, Mounted Between Hub & Wheel and Between Dual Wheels	\$24.00
29WLK	WHEEL BEARING, FRONT, LUBE {EmGard FE-75W-90} Synthetic Oil	\$59.00
7382155444	{4} TIRE, REAR 12R22.5 Load Range H HDR2+ (CONTINENTAL), 479 rev/mile, 75 MPH, Drive	\$1,532.00
7792545438	{2} TIRE, FRONT 315/80R22.5 Load Range L HSC 3 (CONTINENTAL), 481 rev/mile, 68 MPH, All-Position	\$908.00
	Total of Product Features	\$158,258.00
	Services Section:	
40128	WARRANTY Standard for HV507, HV50B, HV607 Models, Effective with Vehicles Built July 1, 2017 or Later, CTS-2025A	\$0.00
	Total of Service Features	\$0.00
	Total List Price Including Options:	\$158,258.00
Body/Allied Equipment	Description	List
Code		
1	Viking equipment	\$124,618.00
	Total Body Allied:	\$124,618.00
Goods Purchased	Description	List
Code		

<u>MSRP Chassis Options</u>	<u>56,772.00</u>
<u>Viking Cive Equipment</u>	<u>126,845.30</u>

WARRANTY AND LOCAL PURCHASES

<u>40UDR</u>	<u>Cummins 60 Month Engine and After Treatment Warranty</u>	<u>5,000.00</u>
<u>40TVW</u>	<u>Allison 60 Month Warranty</u>	<u>1,264.00</u>
<u>40LUY</u>	<u>Major Component Warranty</u>	<u>620.00</u>
		<u>6884.00</u>
		<u>X 75%</u>
		<u>5,163.00</u>

LETTER, PURCHASE ORDER OR VOUCHER MUST BE MADE OUT TO:

**NAVISTAR, INC.
399 Albany Shaker Road
Suite 202
Loudonville, NY 12211**

PRICE PACKAGE	\$ <u>259,820.50</u>
DISCOUNT ON OPTIONS 15%	\$ <u>(8,515.80)</u>
ADDITIONAL DISCOUNT	\$ <u>(23,009.50)</u>
TOTAL DELIVERED PRICE	\$ <u>228,295.20</u>

WB 173 CA/CT 98 AF 61 RATIO 5.38
 PAINT COLOR Orange Paint Code 0311



Cives Corporation, dba
 Viking Cives (USA)
 14331 Mill Street
 Harrisville, NY 13648
 Phone: (315) 543-2321
 Fax: (315) 543-2366
 www.vikingcives.com

QUOTATION

Quote ID: 145-B

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Customer: TOWN OF CLIFTON PARK
Contact:
Address: 639 CLIFTON PARK CENTER ROAD

CLIFTON PARK, NY 12065

Phone: 518-371-7821
Fax:
Attn: DAHN BULL

Quote Number: 145-B
Quote Date: 1/12/2022
Quote valid until: 2/12/2022
For: *RH-TEF, Suburban
 Mod, 11' Body Option
 ** 11' Body ILO 10'
Terms: Net 30 days
Salesperson: DAVE MCBURNIE
FOB: Destination

QUANTITY	DESCRIPTION		
	HITCH FOR FACTORY MOUNTS - Hitches with mtg. bolts & nuts, pins (P10)		
1	S10500F - Custom Hitch Plow & Wing Mount-Power Tilt (incl. yoke)		
1	S10996 - Access Step		
1	S11010 - 4" x 10" DA Cylinder		
1	S12200 - Pump Bracket, Chelsea PTO		
1	S13600 - UQH Truck Half		
1	S75037 - Lift Group - Double Chain		
1	S15001F - Plow Angle Hose Connecting Bracket w/fittings and disconnects (std.)		
1	S15100F - Quick Disconnects for Lift Cylinder		
	HYDRAULICS		
1	S20100F - Permco P3000 Tandem Pump w/Chelsea PTO - cable shift (29 gpm)		
1	S22030F - 40 Gallon (RH) Cabinet Mount Reservoir (use w/ S40451 Patrol Mnt)		
2	S22110 - Hydraulic Oil Line Shut Off (1-1/4" Standard) (each)		
1	S22117F - Low Oil Sensor (for cabinet tank)		
1	S22120 - Return Line Manifold		
1	S23140 - Five Spool Valve		
1	S24200F - Cab Control, One Handle Floor Mount-air operated		
1	S24240F - Cab Control, Four Handle Pedestal Mount-air operated		
1	S24280F - Regulator/Oiler/Separator Kit for Units with Two Air Cab Controls		
1	S26430SF - Hose Kit - Full Mount with SS tubing pressure lines to front of truck		
	SANDER CONTROLS		
1	S20227X - Force America SSC3100-WP Electronic Sander Control		
1	S25015 - Controller Plumbed to Rear of Truck Cab, w/ Stainless Pressure Lines		
1	S20001F - VariTech Manual Electronic Pre-Wet Pump & Controller		
	FRONT MAST		
1	S31501F - FAH48 All Hydraulic Assembly w/mtg. brk't (3 x 48 cyl.)		
1	S33300F - Full Trip Hinge		
1	S34000F - Quick Disconnects for Front Wing Cylinder (1 per front mast)		



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QUANTITY	DESCRIPTION		
	REAR MAST		
1	S40401F - RH Hydraulic Patrol Rear Support - Over the Frame, removable		
1	S40451 - Rear Support Valve Enclosure w/ Tank Mnt, Over Frame		
	FRONT PLOW		
1	S54057 - R114254TEF 11' Trip Edge RH Flare Moldboard		
1	S52141HD - Sabre HD Carbide Blade for 11' Plow Blade		
1	S52331F - Pushframe Twin Cyl 2 Stage Pow Rev HD TE-FA		
1	S54261 - Brace Arm Option (2 Stage) (pair)		
1	S50526 - UQH Hitch Female (plow half)		
1	S52530 - Two Chain Lift		
1	S54500 - 10 Degree Moldboard Shoes (each)		
1	S54506 - Sabre Curb Shoe for (TE) Moldboard		
1	S54620 - Rubber Deflector Option 12" wide - for 11' Moldboard		
1	S52785 - Plow Markers for reversible moldboards, 28" high		
	HEAVY DUTY WING PLOW - includes one shoe, (no blades)		
1	S60019 - 1112WHD RH Suburban Wing Moldboard		
1	S54506X - Curb Shoe for Wing Plow		
1	S60300 - 10 deg. Fabricated Shoe (total of 2)		
1	S52146HD - Sabre HD Carbide Blade for 11' RH Wing		
1	S61003F - HD Full Trip Hydraulic Arms (cushion spring lower)		
	ACCESSORIES		
1	S70006 - Plow Lights Heated LED		
3	S89313F - LED Worklight - 704202142 - ABL Heated LED (1) wing, (2) spinners		
1	S70121F - LED Lights Stop/Tail/Turn - back of body (pair)		
1	S70386F - LED Back Up Lights - back of body (pair)		
4	S70388F - LED Strobe Amber Flashing Lights (pair) (4) rear body, (4) cabshield		
1	S89333F - MC16MA - Whelen LED Mini- Bar light, Amber, Magnet Mount		
1	S70135F - Pintle Hook (25 ton) and Plate		
1	S89319F - Glad Hands		
1	S70338F - Shovel Holder for Dump Body		
1	ON11072X - Tailgate Safety Lock Kit		
	VIKING PROLINE HEAVYWEIGHT (HW II) COMBINATION BODY		
	Includes the following Standard Equipment:		
	Air Tailgate, Conveyor Return Poly Cover		
	3/16" Corten - Rust Resistant Alloy, 65,000 psi Tensile, 50,000 psi Yield Strength		
	1/4" Hardox Conveyor Floor Wear Plate		
	1/4" Corten Formed Longsills with Auto Tensioning System		
	Single Direction Main Conveyor with Planetary Drive (Front or Rear)		
	667X Conveyor Chain with Flights Every Other Link		
	Steel Conveyor Cover		
	Access Ladder and Zinc Primer		



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QUANTITY	DESCRIPTION		
1	Auto Chain Tensioner ON10141X - Proline (HW II) PL112HW II 10' Combination Body Includes: PL1112HW-II 11' Combination body w CS-94 Hoist Proline w/ Bi-Di Main Conveyor SS Body Construction Front LH Discharge Cross Conveyor w/ 16" Poly Spinner SS Cross Conveyor Frame Construction ILO Std. S70822 - Spinner Chute Relocation Kit Rear Discharge Spinner (DOT Fold-up Style) Main Conveyor Chain Flites Every Link High Tensile Conveyor Cover ILO Std Coal door in tailgate w/ adjustable feed gate Poly return cover extension 1/2 Cabshield - Stainless - 24" Cab Shield w/ 2 Oval Light Holes in Front and 1 Per Side Rear Spreader Apron SS (VCU #11303075) Pre-Wet w/ Carbon Trays & Brackets (per pair) 1011HW II Plumbing Kit For Saddle Tanks - Pressure Fill only, 2" Cam lock Fill SS Trays Upgrade 1011HW-II S70510 - Dump Body Install Hardware Kit		
1	Pioneer EDD Series Tarping System - includes windscreen and HD mesh cover GS71278F - PIONEER EDD-1500DS - Electric Direct Drive Heavy Duty System - for 8' to 11' Proline Body		
1	GS71215 - Spring Loaded Tension Hoop (steel)		
	FACTORY INSTALL		
1	S79010F - Factory Install - Full Mount Plow System		
1	S79100F - Factory Install - Plow Lights		
1	S79110F - Factory Install - Wing Light		
1	S79115F - Factory Install - Sander Light		
1	S79117F - Factory Install - Strobe Light on Cab Roof		
1	S79150F - Factory Install - Dump Valve Section		
1	S79180F - Factory Install - Electric Spreader control (plumbed to rear of cab)		
1	S79220F - Factory Install - Dump Body - Combination Style (Bi-directional)		
1	S79221F - Factory Install - Liquid Spray Prewet System		
1	S79310F - Factory Install - Tarp System, electric		
This Equipment Requires 107" CA, Min 60" AF Provide Tailplates with Hitch Install spare airline in pedestal for emergency repair Front mud flap fender panel extension *TRUCK MUST BE ABLE TO FIT UNDER CARLTON RD BRIDGE*		Quote Total:	\$180,879.00
		Discount:	(\$54,263.70)



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QUANTITY	DESCRIPTION		
	*VCU – Order Body with: Rear post light holes in raised position, Ladder mounted at left front, Inside Steps, No tarp holes in fenders, Vertical rear posts, Short fender mod, Poly undercover extended to front, Outboard gate chain grabs		
		Total Cost For Equipment:	\$126,615.30
		Delivery to Truck Dealer	
		Charges	230
		Total Due	\$126,845.30

The following options may be added:

QUANTITY	DESCRIPTION	PRICE EACH	AMOUNT

Customer must fill out the information below before the order can be processed...

Accepted by:	
Date:	
P.O. number:	

The price and terms on this quotation are not subject to verbal changes or other agreements unless approved in writing by the Home Office of the Seller. All quotations and agreements are contingent upon strikes, accidents, fires, availability of material and all other causes beyond our control. Prices are based on costs and conditions existing on date of quotation and are subject to change by the Seller before final acceptance.

- ◆ Typographical and stenographic errors subject to corrections. Purchaser agrees to accept either overage or shortage not in excess of ten percent to be charged pro-rata. Purchaser assumes liability for patent and copyright infringement when goods are made to Purchaser's specifications. When quotation specifies material to be furnished by the purchaser, ample allowance must be made for reasonable spoilage and material must be of suitable quality to facilitate efficient production.
- ◆ Conditions not specifically stated herein shall be governed by the established trade customs. Terms inconsistent with those stated herein which may appear on Purchaser's formal order will not be binding on the Seller.
- ◆ Unless otherwise stated, Installation charges do not include modifications to exhaust systems, cab protectors or bumpers.

NYS MUNICIPAL QUOTE FORM

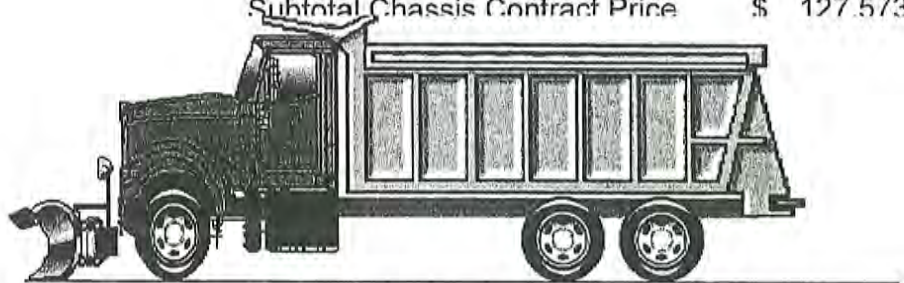
CONTRACT# 8996 Heavy/Medium

DATE 1/11/2022

Municipality Town of Clifton Park
 Address 1 Town Hall Plaza
 City Clifton Park NY 12065

Telephone 518-370-7108
 Fax _____
 Contact Dahn Bull

Model	Description	List base price	\$
<u>HX520</u>	<u>Dump/Plow/Wing</u>	<u>231,952.00</u>	
	Chassis Contract Price Factor		<u>.55%</u>
	Subtotal Chassis Contract Price	\$	<u>127,573.60</u>



Model Profile
2024 HX520 SFA (HX520)

AXLE CONFIG: 6X4
APPLICATION: Front Plow and Wing with Spreader
MISSION: Requested GVWR: 66000. Calc. GVWR: 66000. Calc. GCWR: 140000
 Calc. Start / Grade Ability: 31.05% / 2.54% @ 55 MPH
 Calc. Geared Speed: 79.3 MPH

DIMENSION: Wheelbase: 240.00, CA: 150.00, Axle to Frame: 81.00
ENGINE, DIESEL: {Cummins X15 450 V} Productivity Series, EPA 2021, 450HP @ 1900 RPM, 1650 lb-ft Torque @ 950 RPM, 2000 RPM Governed Speed, 461 Peak HP (Max)

TRANSMISSION, AUTOMATIC: {Allison 4500 RDS} 5th Generation Controls, Wide Ratio, 6-Speed with Double Overdrive, with PTO Provision, Less Retarder, Includes Oil Level Sensor, On/Off Highway
 Omit Item (Clutch & Control)

CLUTCH: {Meritor MFS-20-133A} Wide Track, I-Beam Type, 20,000-lb Capacity
AXLE, FRONT NON-DRIVING: {Dana Spicer D46-172DHP} Single Reduction, 46,000-lb Capacity, 16mm Wall Housing
AXLE, REAR, TANDEM: Thickness, with Lube Oil Pump, Driver Controlled Locking Differential in Forward-Rear & Rear-Rear Axle, R Wheel Ends Gear Ratio: 4.56

CAB: Conventional, Day Cab
TIRE, FRONT: (2) 315/80R22.5 Load Range L HSC 3 (CONTINENTAL), 481 rev/mile, 68 MPH, All-Position
TIRE, REAR: (8) 11R22.5 Load Range H HDW2 (CONTINENTAL), 495 rev/mile, 75 MPH, Drive
SUSPENSION, REAR, TANDEM: {Hendrickson HMX EX 460} Walking Beam, 46,000-lb Capacity, 54" Axle Spacing, Rubber Springs, with Transverse Torque Rods, Rubber End Bushings

PAINT: Cab schematic 100LY
 Location 1: 0311, Omaha Orange (Std)
 Chassis schematic N/A

<u>Code</u>	<u>Description</u>	<u>List</u> (US DOLLAR)
HX52000	Base Chassis, Model HX520 SFA with 240.00 Wheelbase, 150.00 CA, and 81.00 Axle to Frame.	\$231,952.00
1AMS	CROSSMEMBER, FRAME TIE for Heavy Duty	\$258.00
1AND	AXLE CONFIGURATION {Navistar} 6x4	\$0.00
	<u>Notes</u> : Pricing may change if axle configuration is changed.	
1CGD	FRAME RAILS Heat Treated Alloy Steel (120,000 PSI Yield); 12.50" x 3.750" x 0.500" (317.5mm x 95.25mm x 12.7mm); 480.8" (12212mm) Maximum OAL	\$1,505.00
1LLW	BUMPER, FRONT Swept Back 40-Degrees, Steel, Painted, Heavy Duty	\$0.00
1SAP	CROSSMEMBER, REAR, AF (1) 5-Piece	\$162.00
1WCP	FRAME EXTENSION, FRONT Integral; 27" in Front of Grille, Includes Crossmember for Front PTO	\$695.00
1WXD	WHEELBASE RANGE 211" (535cm) Through and Including 256" (650cm)	\$833.00
2ARY	AXLE, FRONT NON-DRIVING {Meritor MFS-20-133A} Wide Track, I-Beam Type, 20,000-lb Capacity	\$2,584.00
3AEX	SUSPENSION, FRONT, SPRING Two Stage Multileaf, Shackle Type, 20,000-lb Capacity, Steel Springs 18K Capacity and (2) Rubber Auxiliary Springs 2K Capacity, with Shock Absorbers	\$856.00
4091	BRAKE SYSTEM, AIR Dual System for Straight Truck Applications	\$0.00
	<u>Includes</u> : BRAKE LINES Color and Size Coded Nylon : PARKING BRAKE CONTROL Yellow Knob, Located on Instrument Panel : PARKING BRAKE VALVE For Truck : QUICK RELEASE VALVE On Rear Axle for Spring Brake Release: 1 for 4x2, 2 for 6x4 : SPRING BRAKE MODULATOR VALVE SR-7 with relay valve for 6x4/8x6	
4619	TRAILER CONNECTIONS Four-Wheel, with Hand Control Valve and Tractor Protection Valve, for Straight Truck	\$542.00
4AZA	AIR BRAKE ABS {Bendix AntiLock Brake System} 4-Channel (4 Sensor/4 Modulator) Full Vehicle Wheel Control System	(\$182.00)
4EDM	AIR DRYER {Bendix AD-HF} with Heater, Includes Pressure Protection Circuits, Safety Valve, Integral Purge Tank, Governor Pressure Settings 110 psi Cut-In/130 psi Cut-Out, Integrated PuraGuard Coalescing Filtration	\$0.00
4ETE	BRAKE CHAMBERS, FRONT AXLE {Haldex} 24 SqIn	\$20.00
4EVH	BRAKE CHAMBERS, REAR AXLE {MGM TR3030LP3TSHD} 30/30 SqIn Spring Brake	\$300.00
4LAG	SLACK ADJUSTERS, FRONT {Gunitite} Automatic	\$0.00
4LGG	SLACK ADJUSTERS, REAR {Gunitite} Automatic	\$0.00
4SPA	AIR COMPRESSOR {Cummins} 18.7 CFM	\$0.00
4VGN	AIR TANK Painted Aluminum, with Straight Thread O-Ring Ports	\$432.00
4VKC	AIR DRYER LOCATION Mounted Inside Left Rail, Back of Cab	\$0.00
4VKK	AIR TANK LOCATION (2) Mounted Under Battery Box, Outside Right Rail, Back of Cab, Perpendicular to Rail	\$0.00

<u>Code</u>	<u>Description</u>	<u>List</u> (US DOLLAR)
4WBX	DUST SHIELDS, FRONT BRAKE for Air Cam Brakes	\$35.00
4WDM	DUST SHIELDS, REAR BRAKE for Air Cam Brakes	\$140.00
4WDW	BRAKE CHAMBERS, POSITION on Rear/Rear Axle Located Inside Rear Tire Envelope (Meets Asphalt Spreader/Paver Clearance Requirements)	\$48.00
4WRJ	AIR COMPRESSOR DISCHARGE LINE 1/2" ID to 5/8" ID Teflon Hose, with Stainless Steel Braid; to Air Dryer	\$125.00
4WXR	DRAIN VALVE (2) {Berg} with Pull Chains, for Air Tanks	\$0.00
4XDR	BRAKES, REAR {Meritor 16.5X7 Q-PLUS CAST} Air S-Cam Type, Cast Spider, Fabricated Shoe, Double Anchor Pin, Size 16.5" X 7", 23,000-lb Capacity per Axle	(\$2,848.00)
4XDT	BRAKES, FRONT {Meritor 16.5X6 Q-PLUS CAST} Air S-Cam Type, Cast Spider, Fabricated Shoe, Double Anchor Pin, Size 16.5" X 6", 20,000-lb Capacity	(\$1,068.00)
4XEE	PARK BRAKE CHAMBERS, ADDITIONAL (2) Spring Brake Type	\$0.00
5710	STEERING COLUMN Tilting and Telescoping	\$0.00
5CAW	STEERING WHEEL 4-Spoke; 18" Dia., Black	\$0.00
5PUB	STEERING GEAR (2) {Sheppard M100/HD94} Dual Power	\$1,678.00
6DGX	DRIVELINE SYSTEM {Dana Spicer} Service Free SPL250 Main Driveline with SPL170 Interaxle Shaft, for 6x4	\$196.00
7BEU	AFTERTREATMENT COVER Aluminum	\$278.00
7BLY	EXHAUST SYSTEM Horizontal Aftertreatment System, Frame Mounted Right Side Under Cab, for Single Vertical Tail Pipe, Cab Mounted Right Side	\$0.00
7SAP	ENGINE COMPRESSION BRAKE {Cummins} Interbrake For Cummins Signature/ISX/X15 Engines; Furnished with Engine	\$0.00
7WBA	TAIL PIPE (1) Turnback Type, Bright	\$208.00
7WDM	EXHAUST HEIGHT 10'	\$0.00
7WDN	MUFFLER/TAIL PIPE GUARD (1) Aluminum	\$0.00
8000	ELECTRICAL SYSTEM 12-Volt, Standard Equipment	\$0.00
	<u>Includes</u>	
	: HAZARD SWITCH Push On/Push Off, Located on Instrument Panel to Right of Steering Wheel	
	: HEADLIGHT DIMMER SWITCH Integral with Turn Signal Lever	
	: PARKING LIGHT Integral with Front Turn Signal and Rear Tail Light	
	: STARTER SWITCH Electric, Key Operated	
	: STOP, TURN, TAIL & B/U LIGHTS Dual, Rear, Combination with Reflector	
	: WINDSHIELD WIPER SWITCH 2-Speed with Wash and Intermittent Feature (5 Pre-Set Delays), Integral with Turn Signal Lever	
	: WINDSHIELD WIPERS Single Motor, Electric, Cowl Mounted	
8541	HORN, ELECTRIC (2) Disc Style	\$29.00
8695	SNOW SHIELD (2) Chrome; for Dual Air Horns	\$46.00
8836	HORN, AIR (2) Single Bell, Organ Tone, Extra Long, Chrome	\$110.00
8GXJ	ALTERNATOR {Leece-Neville AVI160P2013} Brush Type, 12 Volt, 160 Amp Capacity, Pad Mount	\$0.00

<u>Code</u>	<u>Description</u>	<u>List</u> (US DOLLAR)
8HAU	BODY BUILDER WIRING INSIDE CAB; Includes Sealed Connectors for Tail/Amber, Turn/Marker/Backup/Accessory, Power/Ground, and Stop/Turn	\$302.00
8MJV	BATTERY SYSTEM {Fleetrite} Maintenance-Free, (4) 12-Volt 3800CCA Total, Top Threaded Stud	\$356.00
8RBZ	SPEAKER, AUXILIARY, CB RADIO with Jack for CB; Mounted Left Side Above Driver's Door	\$0.00
8REA	2-WAY RADIO Wiring Effects; Wiring with 20 Amp Fuse Protection, Includes Ignition Wire with 5 Amp Fuse, Wire Ends Heat Shrink and 10' Coil Taped to Base Harness	\$163.00
8RMZ	SPEAKERS (2) 6.5" Dual Cone Mounted in Both Doors, (2) 5.25" Dual Cone Mounted in Both B-Pillars	\$90.00
8RNB	CB RADIO Accommodation Package, Header Mounted, Feeds from Accessory Side of Ignition Switch, Includes Power Source, One Antenna and Antenna Base with Wiring on Left Side Mirror	\$202.00
8RPR	ANTENNA for Increased Roof Clearance Applications	\$0.00
8RPS	RADIO AM/FM/WB/Clock/Bluetooth/USB Input/Auxiliary Input	\$483.00
8THV	DISCONNECT, FRONT HARNESS for Guide Post Lights; Connectors Located at Headlight Connection, for Customer Installation	\$14.00
8TME	TRAILER CONNECTION SOCKET {Phillips} 7-Way, Mounted at Rear of Frame, Wired for Turn Signals Independent of Stop, Compatible with Trailers with Amber or Side Turn Lamps	\$439.00
8VUK	BATTERY BOX Aluminum, with Plastic Cover, 18" Wide, 2-4 Battery Capacity, Mounted Right Side Back of Cab	\$0.00
8WDG	BACK-UP ALARM {Preco 1059} Electronic; Solid State, Dual Function, 112 dBA	\$211.00
8WEZ	TURN SIGNAL SWITCH Self-Canceling	\$0.00
8WGL	WINDSHIELD WIPER SPD CONTROL Force Wipers to Slowest Intermittent Speed When Park Brake Set and Wipers Left on for a Predetermined Time	\$42.00
8WPZ	TEST EXTERIOR LIGHTS Pre-Trip Inspection will Cycle all Exterior Lamps Except Back-up Lights	\$42.00
8WTL	STARTING MOTOR {Delco Remy 39MT} 12 Volt, Gear Reduced, with Thermal Over-Crank Protection	\$42.00
8WXB	HEADLIGHT WARNING BUZZER Sounds When Head Light Switch is on and Ignition Switch is in "Off" Position	\$0.00
8XAH	CIRCUIT BREAKERS Manual-Reset (Main Panel) SAE Type III with Trip Indicators, Replaces All Fuses	\$0.00
8XNB	BATTERY DISCONNECT SWITCH 300 Amp, Disconnects Power to Power Distribution Center (PDC), Does Not Disconnect Charging Circuits, Locks with Padlock, Cab Mounted	\$397.00
8XNY	HEADLIGHTS Halogen	\$0.00
9AAC	LOGOS EXTERIOR Model Badges, Shipped Loose, Located in Cab	\$0.00
9AAH	LOGOS EXTERIOR, ENGINE Badge Shipped Loose	\$0.00
9ASE	FRONT END Tilting, Composite	\$0.00
9HCN	GRILLE Chrome Vertical Accent Bars, with Black Mesh	\$0.00
9WAC	BUG SCREEN Mounted Behind Grille	\$131.00

<u>Code</u>	<u>Description</u>	<u>List</u> (US DOLLAR)
10021	CHASSIS COATING Corrosion Resistant E-Coat Primer Coating for Single Frame Rails	\$500.00
10060	PAINT SCHEMATIC, PT-1 Single Color, Design 100	\$0.00
10761	PAINT TYPE Base Coat/Clear Coat, 1-2 Tone	\$0.00
10ADT	COMMUNICATIONS MODULE Telematics Device with Over the Air Programming; Includes Two Year Data Plan	\$620.00
10SLV	PROMOTIONAL PACKAGE Government Silver Package	\$0.00
10WLC	GCWR RANGE GCWR Equal to or Less than 80,000-lb, Higher GCWR May Result in Reduced Engine Performance While Operating in Extreme Hot Weather Conditions	\$0.00
11001	CLUTCH Omit Item (Clutch & Control)	\$0.00
12703	ANTI-FREEZE Red, Extended Life Coolant; To -40 Degrees F/ -40 Degrees C, Freeze Protection	\$0.00
12851	PTO EFFECTS, ENGINE FRONT Less PTO Unit, Includes Adapter Plate on Engine Front Mounted	\$353.00
12864	BLOCK HEATER, ENGINE (Phillips) 120V/1500W <u>Includes</u> : BLOCK HEATER SOCKET Receptacle Type; Mounted below Drivers Door	\$156.00
12ETL	ENGINE, DIESEL {Cummins X15 450 V} Productivity Series, EPA 2021, 450HP @ 1900 RPM, 1650 lb-ft Torque @ 950 RPM, 2000 RPM Governed Speed, 461 Peak HP (Max)	\$498.00
12THT	FAN DRIVE {Horton Drivemaster} Two-Speed Type, Direct Drive, with Residual Torque Device for Disengaged Fan Speed <u>Includes</u> : FAN Nylon	\$0.00
12VCC	AIR CLEANER Single Element, with Integral Pre-Cleaner, Integral Snow Valve and In-Cab Control, Engine Mounted	\$222.00
12VHZ	EMISSION, CALENDAR YEAR {Cummins X15} EPA, OBD and GHG Certified for Calendar Year 2022	\$350.00
12WBR	FAN OVERRIDE Manual; with Electric Switch on Instrument Panel, (Fan On with Switch On)	\$29.00
12WGA	HOSE CLAMPS, RADIATOR HOSES , Mechanical Type; with Constant-Tension Functionality	\$54.00
12WTA	FAN DRIVE SPECIAL EFFECTS Fan Cooling Ring with Fan Shroud Effects, Engine Mounted	\$0.00
12WYZ	RADIATOR DRAIN & FILL FITTING SPECIAL; To Vacuum Out or Fill the Cooling System from the Bottom of Radiator, for Use with Quick-Connect Radiator Drain Tool or Shop Coolant Evacuation-Fill System	\$0.00
12WZE	CARB IDLE COMPLIANCE Federal, Does Not Comply with California Clean Air Idle Regulations	\$0.00
12XBN	RADIATOR Aluminum, Welded, Cross Flow, Front to Back System, 1084 SqIn, with 866 SqIn Charge Air Cooler <u>Includes</u> : RADIATOR HOSES Premium, Rubber	\$0.00
12XCS	CARB EMISSION WARR COMPLIANCE Federal, Does Not Comply with CARB Emission Warranty	\$0.00

<u>Code</u>	<u>Description</u>	<u>List</u> (US DOLLAR)
13AUW	TRANSMISSION, AUTOMATIC {Allison 4500 RDS} 5th Generation Controls, Wide Ratio, 6-Speed with Double Overdrive, with PTO Provision, Less Retarder, Includes Oil Level Sensor, On/Off Highway	\$15,239.00
13WCT	OIL COOLER, AUTO TRANSMISSION {Champ} Remote Mounted	\$3,397.00
13WET	TRANSMISSION SHIFT CONTROL Column Mounted Stalk Shifter, Not for Use with Allison 1000 & 2000 Series Transmission	\$50.00
13WLM	TRANSMISSION OIL Synthetic; 63 thru 76 Pints	\$405.00
13WUC	ALLISON SPARE INPUT/OUTPUT for Rugged Duty Series (RDS) and Regional Haul Series (RHS), General Purpose Trucks, Construction, Package Number 223	\$0.00
13WYU	SHIFT CONTROL PARAMETERS {Allison} 3000 or 4000 Series Transmissions, Performance Programming	\$0.00
13XAA	PTO CONTROL, DASH MOUNTED For Customer Provided PTO; Includes Switch, Electric/ Air Solenoid, Piping and Wiring	\$116.00
14862	PDL WARNING BUZZER Power Divider Lock	\$50.00
14GKK	AXLE, REAR, TANDEM {Dana Spicer D46-172DHP} Single Reduction, 46,000-lb Capacity, 16mm Wall Housing Thickness, with Lube Oil Pump, Driver Controlled Locking Differential in Forward-Rear & Rear-Rear Axle, R Wheel Ends . Gear Ratio: 4.56	\$6,486.00
14UMX	SUSPENSION, REAR, TANDEM {Hendrickson HMX EX 460} Walking Beam, 46,000-lb Capacity, 54" Axle Spacing, Rubber Springs, with Transverse Torque Rods, Rubber End Bushings	\$1,164.00
14WAT	REBOUND CONTROL STOPS with Dual Rebound Strap	\$388.00
14WBN	DIFF. SWITCH CONTROLS Two Independent Switches for Control Traction Differentials on Tandem Rear Axles, Mounted on Dash	\$265.00
14WCR	TRANSVERSE TORQUE RODS {Hendrickson} TRAAX Rod, Transverse Only	\$172.00
14WMIK	AXLE, REAR, LUBE {EmGard FE-75W-90} Synthetic Oil; 65 thru 89.99 Pints	\$488.00
15924	FUEL TANK STRAPS Bright Finish Stainless Steel	\$260.00
15LKU	FUEL/WATER SEPARATOR {Racor} Fuel Pre-Filter and Filter Base, Includes Water-In-Fuel Sensor	\$0.00
15LNA	FUEL HEATER {Cummins} Plumbing for Thermal Recirculation Valve (TRV) Mounted to Cummins X15 Engines, Thermostatically Controlled	\$148.00
15SGL	FUEL TANK Non-Polished Aluminum, 24" Dia, 80 US Gal (303L), Mounted Left Side, Under Cab	\$353.00
15WDY	DEF TANK 15.9 US Gal (60L) Capacity, Frame Mounted Outside Left Rail, Under Cab	\$108.00
16030	CAB Conventional, Day Cab	\$0.00

Includes

: CAB REAR SUSPENSION Air
: CLEARANCE/MARKER LIGHTS (5) LED Roof Mounted
: COAT HOOK, CAB Located on Rear Wall, Centered Above Rear Window
: CONSOLE, CENTER Includes Two Cup Holders and One Additional Storage Area
: CONSOLE, OVERHEAD Molded Plastic with Dual Storage Pockets, Retainer Nets and CB Radio Pocket; Located Above Driver and Passenger
: COURTESY LIGHT (2) Driver and Passenger Door Mounted
: DOME LIGHT, CAB Rectangular, Door and Instrument Panel Mounted Switch Activated, Timed Theater Dimming, Center Mounted, Integral to Console

<u>Code</u>	<u>Description</u>	<u>List</u> (US DOLLAR)
	: FLOOR COVERING Rubber, Black : GLASS, ALL WINDOWS Tinted : GRAB HANDLE, CAB INTERIOR (1) "A" Pillar Mounted, Passenger Side : GRAB HANDLE, CAB INTERIOR (4) "B" Pillar and Door Mounted, Two Each Side : READING LIGHT, CAB Located in Overhead Console : STORAGE POCKET, DOOR (2) Full Length, Driver and Passenger Door	
16ATC	AUTOMATIC CLIMATE CONTROL Automatically Maintains Cabin Comfort Based on Selected Temperature	\$98.00
16BAM	AIR CONDITIONER with Integral Heater and Defroster	\$0.00
	<u>Includes</u> : HOSE CLAMPS, HEATER HOSE Mubea Constant Tension Clamps	
16GEG	GAUGE CLUSTER Premium Level; English with English Electronic Speedometer	\$0.00
	<u>Includes</u> : GAUGE CLUSTER DISPLAY: Base Level (3" Monochromatic Display), Premium Level (5" LCD Color Display); Odometer, Voltmeter, Diagnostic Messages, Gear Indicator, Trip Odometer, Total Engine Hours, Trip Hours, MPG, Distance to Empty/Refill for : GAUGE CLUSTER Speedometer, Tachometer, Engine Coolant Temp, Fuel Gauge, DEF Gauge, Oil Pressure Gauge, Primary and Secondary Air Pressure : WARNING SYSTEM Low Fuel, Low DEF, Low Oil Pressure, High Engine Coolant Temp, Low Battery Voltage (Visual and Audible), Low Air Pressure (Primary and Secondary)	
16GHU	GRAB HANDLE, CAB INTERIOR (2) Safety Yellow	\$33.00
16HGH	GAUGE, OIL TEMP, AUTO TRANS for Allison Transmission	\$48.00
16HHE	GAUGE, AIR CLEANER RESTRICTION {Filter-Minder} with Black Bezel, Mounted in Instrument Panel	\$30.00
16HKT	IP CLUSTER DISPLAY On Board Diagnostics Display of Fault Codes in Gauge Cluster	\$0.00
16LWM	SEAT, DRIVER {ISRI} Series 400, Air Suspension, High Back, Mordura, Double Chamber Lumbar, Heat, Inboard Armrest, Suspension Cover, Fore/Aft Isolator, Cushion Extension, Seat Tilt, Memory Quickdown	\$250.00
16SDC	GRAB HANDLE, EXTERIOR (2) Chrome, Towel Bar Type, with Anti-Slip Rubber Inserts, for Cab Entry Mounted Left and Right Side at B-Pillar	\$236.00
16SNR	MIRRORS (2) C-Loop, Power Adjust, Heated, LED Clearance Lights, Bright Heads and Arms, 7.5" x 14" Flat Glass, Includes 7.5" x 7" Convex Mirrors, for 102" Load Width	\$667.00
	<u>Notes</u> : Mirror Dimensions are Rounded to the Nearest 0.5"	
16SNY	MIRROR, CONVEX, HOOD MOUNTED (2) Right and Left Sides, Bright, 7.5" x 7"	\$270.00
16SRR	SEAT, PASSENGER {ISRI} Series 400, Air Suspension, High Back, Mordura, Double Chamber Lumbar, Heat, Inboard Armrest, Suspension Cover, Fore/Aft Isolator, Cushion Extension, Seat Tilt, Memory Quickdown	\$1,412.00
16VSL	WINDSHIELD Heated, Single Piece	\$632.00
16VVB	CAB INTERIOR TRIM Diamond Elite, for Day Cab	\$560.00
	<u>Includes</u> : DOOR TRIM, INTERIOR Bright Handle : INSTRUMENT PANEL TRIM Black with Woodgrain Accent, Black Gauges with Chrome Bezels	

<u>Code</u>	<u>Description</u>	<u>List</u> (US DOLLAR)
	: SUN VISOR (4) Padded Vinyl, 2 Moveable (Front-to-Side) Primary Visors and 2 Flip-down Auxiliary Visors; Vanity Mirrors and Toll Ticket Straps Driver and Passenger Sides	
16WHJ	HOSE CLAMPS, HEATER HOSE {Breeze} Belleville Washer Type	\$25.00
16WJU	WINDOW, POWER (2) and Power Door Locks, Left and Right Doors, Includes Express Down Feature	\$0.00
16WLS	FRESH AIR FILTER Attached to Air Intake Cover on Cowl Tray in Front of Windshield Under Hood	\$76.00
16XJP	INSTRUMENT PANEL Wing Panel	\$0.00
16XRX	MODESTY PANEL Painted	\$0.00
16XWJ	WINDSHIELD WIPER BLADES Snow Type	\$30.00
16ZJA	ACCESS, CAB Aluminum, Self-Cleaning, Open and Serrated Design, Driver & Passenger Sides, Two Steps per Door, for use with Day Cab, Extended Cab or Sleeper Cab	\$618.00
27DPN	WHEELS, FRONT {Accuride 29039} DISC; 22.5x9.00 Rims, Powder Coat Steel, 5-Hand Hole, 10-Stud, 285.75mm BC, Hub-Piloted, Flanged Nut, with Steel Hubs, Non-Standard Offset, with .5" Thick Disc	\$285.00
28DUK	WHEELS, REAR {Accuride 29169} DUAL DISC; 22.5x8.25 Rims, Powder Coat Steel, 5-Hand Hole, 10-Stud, 285.75mm BC, Hub-Piloted, Flanged Nut, with .472" Thick Increased Capacity Disc and Steel Hubs	\$462.00
29WAP	WHEEL GUARDS, FRONT {Accuride} for Metric Hub Piloted Wheels with Flanged Mounting Nuts Mounted Between Hub and Wheel	\$24.00
29WAR	WHEEL GUARDS, REAR {Accuride} for Metric Hub Piloted Wheels with Flanged Mounting Nuts, Mounted Between Hub & Wheel and Between Dual Wheels	\$48.00
29WLK	WHEEL BEARING, FRONT, LUBE {EmGard FE-75W-90} Synthetic Oil	\$59.00
7382135430	(8) TIRE, REAR 11R22.5 Load Range H HDW2 (CONTINENTAL), 495 rev/mile, 75 MPH, Drive	\$1,992.00
7792545438	(2) TIRE, FRONT 315/80R22.5 Load Range L HSC 3 (CONTINENTAL), 481 rev/mile, 68 MPH, All-Position	\$1,058.00
	Total of Product Features	\$282,632.00
	Services Section:	
40132	WARRANTY Standard for HX520, HX620, Effective with Vehicles Built January 1, 2021 or Later, CTS-2015B	\$0.00
	Total of Service Features	\$0.00
	Total List Price Including Options:	\$282,632.00
Body/Allied Equipment		
Code	Description	List
1	Viking Equipment	\$104,219.90
	Total Body Allied:	\$104,219.90
Goods Purchased		
Code	Description	List

<u>MSRP Chassis Options</u>	<u>50,680.00</u>
<u>Viking Cives Equipment</u>	<u>104,219.90</u>

WARRANTY AND LOCAL PURCHASES

40UAS	60 Month or 100,000 Mile Engine and After Treatment Warranty	3,000.00
40LXD	60 Month or 100,000 Mile Major Component	980.00
40TWM	Allison Transmission 5 Year Warranty	1,952.00
		5,932.00
		X 75 %
		4,449.00

LETTER, PURCHASE ORDER OR VOUCHER MUST BE MADE OUT TO:

NAVISTAR, INC.
399 Albany Shaker Road
Suite 202
Loudonville, NY 12211

PRICE PACKAGE	\$ <u>286,922.50</u>
DISCOUNT ON OPTIONS 15%	\$ <u>(7,602.00)</u>
ADDITIONAL DISCOUNT	\$ <u>(37,756.50)</u>
TOTAL DELIVERED PRICE	\$ <u>241,564.00</u>

WB 240 C/ACT 150 AF 81 RATIO 4.56
 PAINT COLOR Orange Paint Code 0311



Cives Corporation, dba
 Viking Cives (USA)
 14331 Mill Street
 Harrisville, NY 13648
 Phone: (315) 543-2321
 Fax: (315) 543-2366
 www.vikingcives.com

QUOTATION

Quote ID: 133-A

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Customer: TOWN OF CLIFTON PARK
Contact:
Address: 639 CLIFTON PARK CENTER ROAD

CLIFTON PARK, NY 12065

Phone: 518-371-7821

Fax:

Attn: DAHN BULL

Quote Number: 133-A

Quote Date: 1/10/2022

Quote valid until: 2/10/2022

TANDEM PLOWS &

For: DUMP BODY

*DH, Harder ILO HW

Terms: Net 30 days

Salesperson: DAVE MCBURNIE

FOB: Destination

QUANTITY	DESCRIPTION		
	HITCH FOR FACTORY MOUNTS - Hitches with mtg. bolts & nuts, pins (P10)		
1	S10500F - Custom Hitch Plow & Wing Mount-Power Tilt (incl. yoke)		
1	S10996 - Access Step		
1	S11010 - 4" x 10" DA Cylinder		
1	S12200 - Pump Bracket, Chelsea PTO		
1	S13600 - UQH Truck Half		
1	S75037 - Lift Group - Double Chain		
1	S15001F - Plow Angle Hose Connecting Bracket w/fittings and disconnects (std.)		
1	S15100F - Quick Disconnects for Lift Cylinder		
	HYDRAULICS		
1	S20100F - Permco P3000 Tandem Pump w/Chelsea PTO - cable shift (29 gpm)		
1	S22030F - 40 Gallon (RH) Cabinet Mount Reservoir (use w/ S40451 Patrol Mnt)		
2	S22110 - Hydraulic Oil Line Shut Off (1-1/4" Standard) (each)		
1	S22117F - Low Oil Sensor (for cabinet tank)		
1	S22120 - Return Line Manifold		
1	S23140 - Five Spool Valve		
1	S24200F - Cab Control, One Handle Floor Mount-air operated		
1	S24240F - Cab Control, Four Handle Pedestal Mount-air operated		
1	S24280F - Regulator/Oiler/Separator Kit for Units with Two Air Cab Controls		
1	S26430SF - Hose Kit - Full Mount with SS tubing pressure lines to front of truck		
	SANDER CONTROLS		
1	S20227X - Force America SSC3100-WP Electronic Sander Control		
1	SFP0033F - Harder Flow Control Plumbing Kit - Stainless		
1	S20001F - VariTech Manual Electronic Pre-Wet Pump & Controller		
	FRONT MAST		
1	S31501F - FAH48 All Hydraulic Assembly w/mtg. brk't (3 x 48 cyl.)		
1	S33300F - Full Trip Hinge		
1	S34000F - Quick Disconnects for Front Wing Cylinder (1 per front mast)		
	REAR MAST		



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QUANTITY	DESCRIPTION		
1	S40401F - RH Hydraulic Patrol Rear Support - Over the Frame, removable		
1	S40451 - Rear Support Valve Enclosure w/ Tank Mnt, Over Frame		
	FRONT PLOW		
1	S54057 - R114254TEF 11' Trip Edge RH Flare Moldboard		
1	S52141HD - Sabre HD Carbide Blade for 11' Plow Blade		
1	S52331F - Pushframe Twin Cyl 2 Stage Pow Rev HD TE-FA		
1	S54261 - Brace Arm Option (2 Stage) (pair)		
1	S50526 - UQH Hitch Female (plow half)		
1	S52530 - Two Chain Lift		
1	S54500 - 10 Degree Moldboard Shoes (pair)		
1	S54506 - Sabre Curb Shoe for (TE) Moldboard		
1	S50620 - Rubber Deflector Option 12" wide - for 11' Moldboard		
1	S50785 - Plow Markers for reversible moldboards, 28" high		
	HEAVY DUTY WING PLOW - includes one shoe, (no blades)		
1	S60019 - 1112WHD RH Suburban Wing Weldment		
1	S54506X - Curb Shoe for Wing Plow		
1	S60300 - 10 deg. Fabricated Shoe (total of 2)		
1	S52146HD - Sabre HD Carbide Blade for 11' RH Wing		
1	S61003F - HD Full Trip Hydraulic Arms (cushion spring lower)		
	ACCESSORIES		
1	S70006 - Plow Lights Heated LED		
3	S89313X - LED Worklight - 704202142 - ABL Heated LED (1) wing, (2) spinners		
1	S70121F - LED Lights Stop/Tail/Turn - back of body (pair)		
1	S70386F - LED Back Up Lights - back of body (pair)		
4	S70388F - LED Strobe Amber Flashing Lights (pair) (4) rear body, (4) cabshield		
1	S89333F - MC16MA - Whelen LED Mini- Bar light, Amber, Magnet Mount		
1	S70135F - Pintle Hook (25 ton) and Plate		
1	S89319F - Glad Hands		
1	S70338F - Shovel Holder for Dump Body		
1	ON11072X - Tailgate Safety Lock Kit		
	BEAU-ROC DUMP BODY		
1	ON11036X - Beau-Roc 14' DH 48" x 54" - #33997		
	G4130-5-3 S/A Hoist		
	35 Ton Mtg Kit		
	1/4" HDX-450 Floor		
	1/4" HDX-450 Gate		
	0.177" HDX-450 Sides and Front		
	24" Cabshield		
	Air Gate Latch		
	10" Rear Spread Apron		
	D/A Gate Chains		



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QUANTITY	DESCRIPTION		
1	Integrated Body Prop Harder Door Cutout in Center (2) Coal Doors in Gate, R & L Vertical Gate Posts w/ (3) Oval Light Holes S70500 - Dump Body Installation Hardware Kit - Contractor Style		
1	ON11169X - HARDER (Slide In Type) Stainless Steel ES144 for Dump Box with Carbon All-In-One Gate Kit		
1	Pioneer EDD Series Tarping System - includes windscreen and HD mesh cover GS71195F - PIONEER EDD-1500DS - Electric Direct Drive Heavy Duty System - for 12' to 15' Body		
1	GS71215 - Spring Loaded Tension Hoop (steel)		
	FACTORY INSTALL		
1	S79010F - Factory Install - Full Mount Plow System		
1	S79100F - Factory Install - Plow Lights		
1	S79110F - Factory Install - Wing Light		
1	S79115F - Factory Install - Sander Light		
1	S79117F - Factory Install - Strobe Light on Cab Roof		
1	S79150F - Factory Install - Dump Valve Section		
1	S79190F - Factory Install - Electric Spreader Control (plumbed to rear of truck)		
1	S79200F - Factory Install - Dump Body - Contractor Style		
1	S79420F - Factory Install - Sander - Slide In Conveyor		
1	S79310F - Factory Install - Tarp System, electric		

This Equipment Requires 130" CA, Min 60" AF Provide Tailplates with Hitch	Quote Total:	\$148,557.00
Install spare airline in pedestal for emergency repair Front mud flap fender panel extension TRUCK MUST BE ABLE TO FIT UNDER CARLTON RD BRIDGE	Discount:	(\$44,567.10)
Leave sander lines long enough to raise body	Total Cost For Equipment:	\$103,989.90
*VCU - Order body w/ vertical gate, accurate cab height	Charges	230
Delivery to Truck Dealer	Total Due	\$104,219.90

The following options may be added:

QUANTITY	DESCRIPTION	PRICE EACH	AMOUNT



Cives Corporation, dba
Viking Cives (USA)
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Harrisville, NY 13648
Phone: (315) 543-2321
Fax: (315) 543-2366
www.vikingcives.com

QUOTATION

Quote ID: 133-A

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ONONDAGA 2018
Catalog

Customer must fill out the information below before the order can be processed...

Accepted by:	
Date:	
P.O. number:	

The price and terms on this quotation are not subject to verbal changes or other agreements unless approved in writing by the Home Office of the Seller. All quotations and agreements are contingent upon strikes, accidents, fires, availability of material and all other causes beyond our control. Prices are based on costs and conditions existing on date of quotation and are subject to change by the Seller before final acceptance.

- ◆ Typographical and stenographic errors subject to corrections. Purchaser agrees to accept either overage or shortage not in excess of ten percent to be charged pro-rata. Purchaser assumes liability for patent and copyright infringement when goods are made to Purchaser's specifications. When quotation specifies material to be furnished by the purchaser, ample allowance must be made for reasonable spoilage and material must be of suitable quality to facilitate efficient production.
- ◆ Conditions not specifically stated herein shall be governed by the established trade customs. Terms inconsistent with those stated herein which may appear on Purchaser's formal order will not be binding on the Seller.
- ◆ Unless otherwise stated, Installation charges do not include modifications to exhaust systems, cab protectors or bumpers.

Meg Springli

From: Dahn Bull <DBull@cliftonpark.org>
Sent: Thursday, March 3, 2022 3:03 PM
To: Meg Springli
Cc: Amy Standaert
Subject: RE: March 14 Resolution for Plow Truck Purchase

Hi Meg,

Thank you for taking the time to meet with me and Amy. Your explanation was very helpful and I truly believe that we all had the right information, we just weren't sharing it with the right person – you! So from now on I'll just make sure any communication with Tom or Mark goes to you for these things. On a good note, I spoke with the two sales people and they verbally assured me that the prices shouldn't change between now and the morning of the 15th, so as long as this is on the agenda a passed by the 14th, there shouldn't be a difference in that number. Below is the information you asked for as well. Thanks again and don't be afraid to set me straight.

Overview

Of the six new trucks, five will be designed to tackle developments while the sixth truck will be geared more towards open road snow and ice removal. All trucks will be purchased under the Onondaga County Plow Truck Contract, #8996. Due to increased importance of a diverse and dynamic fleet, all these trucks will be capable of not only snow and ice removal but in the spring, summer and fall months will be able to be used for material and equipment hauling. The chassis will be through H.L. Gage of Albany, and under the name brand International, while the plow and spreader packages will be through Viking Cives (USA), and assembled in Harrisville, New York. All vehicles will be running on a Cummins, US and New York built engine. These trucks would be 2024 trucks. Current disruptions to the supply chain and disturbances in the heart of America's Automotive Industry have pushed delivery to possibly as late as early 2024. Purchase of the vehicles would occur upon delivery giving us a possible two budget cycles to figure out funding.

Single Axle Development Plow Trucks (5)

60 Month After Treatment Warranty – \$3,750.00
60 Month Major Component Warranty - \$465.00
Allison Transmission 5 Year Warranty - \$948.00
Viking Cives Plow Package – \$126,845.30
International Single Axle Truck/Chassis - \$96,286.90
TOTAL - \$228,295.20 each
TOTAL OF ALL FIVE - \$1,141,476.00

Tandem, 10 Wheeled Dump with Plow Package (1)

60 Month After Treatment Warranty – \$2,250.00
60 Month Major Component Warranty - \$735.00
Allison Transmission 5 Year Warranty - \$1,464.00
Viking Cives Plow Package – \$104,219.90
International Tandem Truck/Chassis - \$132,895.10
TOTAL - \$241,564.00

Conclusion

Our final product for the 5 development trucks and the 1 tandem will be total of \$1,383,040.00.

Sincerely,

Dahn S. Bull
Superintendent of Highways
Town of Clifton Park
639 Clifton Park Center Road
Clifton Park, NY 12065
Tel: (518) 371-7310
Fax: (518) 373-0039
dbull@cliftonpark.org



DAHN S. BULL
SUPERINTENDENT OF HIGHWAYS

RECEIVED MAR - 3 2022
lls

Memo

To: The Clifton Park Town Board
From: Dahn S. Bull, Superintendent of Highways
cc: Ellen Martin, Deputy Highway Superintendent, Mark Heggen, Comptroller, James Ryan, Highway Maintenance Supervisor
Date: February 21, 2022
Re: Plow Truck Final Draft and Order Confirmation

Attached, please find our final draft of plow trucks.

Overview

Of the six new trucks, five will be designed to tackle developments while the sixth truck will be geared more towards open road snow and ice removal. All trucks will be purchased under the Onondaga County Plow Truck Contract, #8996. Due to increased importance of a diverse and dynamic fleet, all these trucks will be capable of not only snow and ice removal but in the spring, summer and fall months will be able to be used for material and equipment hauling. The chassis will be through H.L. Gage of Albany, and under the name brand International, while the plow and spreader packages will be through Viking Cives (USA), and assembled in Harrisville, New York. All vehicles will be running on a Cummins, US and New York built engine. These trucks would be 2024 trucks. Current disruptions to the supply chain and disturbances in the heart of America's Automotive Industry have pushed delivery to possibly as late as early 2024. Purchase of the vehicles would occur upon delivery giving us a possible two budget cycles to figure out funding.

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TOTAL - \$241,564.00

Conclusion

Our final product for the 5 development trucks and the 1 tandem will be total of \$1,383,040.00.



RECEIVED MAR - 3 2022
MS

June 1, 2018

Mr. Hughes,

Thank you for your interest in utilizing Viking Cives USA as a subcontractor for Onondaga County Bid #8996. This letter is to confirm our commitment to your organization for the duration of the contract.

Viking will offer a minimum 30% discount on all equipment (plows, wings, bodies, sanders, etc) with bodies to include:

- Rack bodies
- Tank bodies
- Service bodies
- Utility/Bucket bodies
- Wrecker bodies/rollbacks
- Emulsion bodies
- Dump bodies
- Van bodies/reefer bodies
- Utility bodies
- Hook lift bodies
- Attenuator bodies
- Sander/Spreaders
- Interchangeable body systems
- Combination bodies

If you have any questions, please feel free to contact me at any time.

Sincerely,

A handwritten signature in black ink, appearing to read "George J. Ben", written over a horizontal line.



Onondaga County
Executive Department

Division of Purchase
John H. Mulroy Civic Center, 13th Floor
421 Montgomery Street
Syracuse, NY 13202
(315) 435-3458
FAX # (315) 435-3424

RECEIVED MAR - 3 2022

JOANNE M. MAHONEY
County Executive

ANDREW TROMBLEY
Director

June 25, 2018

Josh Lepage
Navistar Inc
399 Albany Shaker Rd Suite 202
Loudonville NY 12211

Re: Bid Ref. # 8996 Opened: June 7, 2018
For: Trucks - Heavy Duty Class 8
Dept.: Various

Dear Mr. Lepage:

It is the intent of the County of Onondaga to enter into a pricing agreement for and to award to your company the items indicated on the attached computation of bids sheet per the terms and conditions of the subject bid.

If you have any questions please feel free to contact Jim Corbett, Specification Writer.

Sincerely,

Andrew Trombley
Director

AT/ag

Enc: comp sheet

Cc: Cory Larrabee, file

PROPOSAL AND SIGNATURE PAGE

Director of Purchasing
Onondaga County Division of Purchase
421 Montgomery St.
Syracuse, NY 13202

I agree to provide all the material and/or labor in accordance with the furnished specifications to the County of Onondaga and/or its political subdivisions. I have clearly identified variations from the published specifications where applicable.

I have received, read and agree to the terms and conditions as set forth in the Instructions to Bidders/General Conditions and any special terms or conditions as set forth in the special conditions or minimum specifications. I specifically read, understand and certify in accordance with section 16.2.1 (non-collusion certification required for public bids) and the Fair Employment reporting requirements (16.2.6). I am authorized by my company to make this commitment.

REFER TO PRICING PAGES

Addenda acknowledgment:

I have received and considered the following addenda in submitting this bid:

No. 1 Dated: 5-31-2018
No. 1 Dated: _____
No. _____ Dated: _____

Signature: [Handwritten Signature]
Printed Name: JOSH LEJAGE
Title: NATIONAL ACCOUNT MANAGER

Firm Name: NAVSTAR, INC Contact person: DAWN CROUCH
Address: 399 ALBANY STREET RD, SYRACUSE, NY 13202 Phone: 518-694-3370
1040 W. WHELE, NY 13211 Fax Number: 518-694-3578

Purchase Order Address (if different than above): _____
Federal ID Number: 38-1264810

E-Mail Address: josh.lejage@NAVSTAR.COM

Note: Vendors MUST provide a W-9 Form with their bid. This form is attached at the end of Instructions to Bidders/General Conditions.

***This page Must be Signed and Returned
or your bid will be declared Informal!***

SPECIAL CONDITIONS

* **Term:** Award period shall be for five (5) years from June 24, 2018 through June 23, 2023.

Blanket Price Agreement: This bid will result in a blanket price agreement.

* **Flagging:** Onondaga County allow(s) all municipal entities and authorities authorized under the General Municipal Laws of the State of New York to purchase goods and/or services under this contract from anywhere in the state at the discretion of the vendor. *Municipalities outside of New York State may participate if allowed by local law, also at the discretion of the vendor*

Total MSRP: MSRP plus destination charges to dealer = Total MSRP

Pricing: Vendors **MUST** provide verified pricing from the manufacturer. MSRP plus destination charges to dealer

Escalation: The discounts provided for the vehicles and vehicle options cannot be decreased. This is the basis for price escalation for the term of the contract. Model Year increases to the MSRP are acceptable as long as discounts are applied as bid.

Payment: Payments will be made with the PeopleSoft Purchase Order, receipts, vendor's original invoice and voucher. (For Onondaga County, City of Syracuse, Syracuse School District, Syracuse Airport Authority and Otsego County, Oswego County and City of Oswego)..

AWARD: Award is by Truck manufacturer. with a discount from Total MSRP and discount from option list **One award per manufacturer. Vendor must bid on all trucks itemized in their category.** **Dump Bodies, Snow plows and associated options accessories are a minimum of 30% from Body vendors.** **Vendor Must Provide a list of body vendors that are going to participate in this contract (see pricing pages). Equipment vendors can offer their complete lines as part of the contract.** **A letter of commitment from body companies shall be provide at time of bid award.**

To Include:

- Rack bodies
- Tank bodies
- Service bodies
- Utility/Bucket bodies
- Wrecker bodies/rollbacks
- Emulsion bodies
- Dump bodies
- Van bodies/reefer bodies
- Utility bodies
- Hook lift bodies
- Attenuator bodies
- Refuse bodies:
- Front loaders
- Side loaders
- Rear loaders
- Roll offs

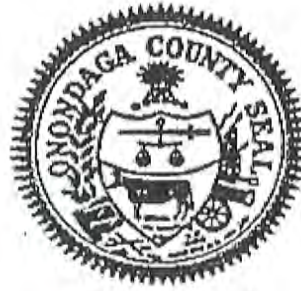
RECEIVED MAR - 3 2022

MS

Date issued: October 2, 2019

COUNTY OF ONONDAGA
DIVISION OF PURCHASE
13TH FLOOR
421 MONTGOMERY STREET
SYRACUSE NEW YORK 13202

Blanket Price Agreement



Amendment to NOTICE OF CONTRACT AWARD

COMMODITY/SERVICE: Trucks (Heavy Duty Class 8) Cab-Chassis Type
W/Dump Bodies, Snow Plows, & Associated
Options/Accessories

CONTRACT PERIOD:
June 24, 2018 – June 23, 2023

BID REF. #
8996

NOTE: Three additional vendors are included in this contract as of September 6, 2019.

1. Snyder Equipment Sales Inc dba Telford Fifty-Five Enterprises
2. CB Truck Bodies and Equipment
3. D C Bates Equipment Co Inc

For Contact and Equipment information – please see attached sheets.

NOTE: Tracey Road Equipment, Beam Mack, and Navistar have additional truck models available. See attached sheet for information.

All other terms and conditions remain the same.



Telford Fifty-Five Enterprises

June 12, 2019

Navistar Corporation
399 Albany Shaker Road
Loudonville, NY 12211

To Whom it may concern,

Snyder Equipment Sales, Inc., dba Telford fifty-five Enterprises would like to be included as a sub-contractor on the Onondaga County Contract. We understand we would be offering the same equipment and services to other counties and municipalities in the state of New York.

The lines of equipment we would offer are:

Maintainer: Service Bodies, Cranes and Lube Bodies

Vanair: Air Compressors

Copma: Knuckle Boom Cranes

Builtrite: Hydraulic Log Loaders

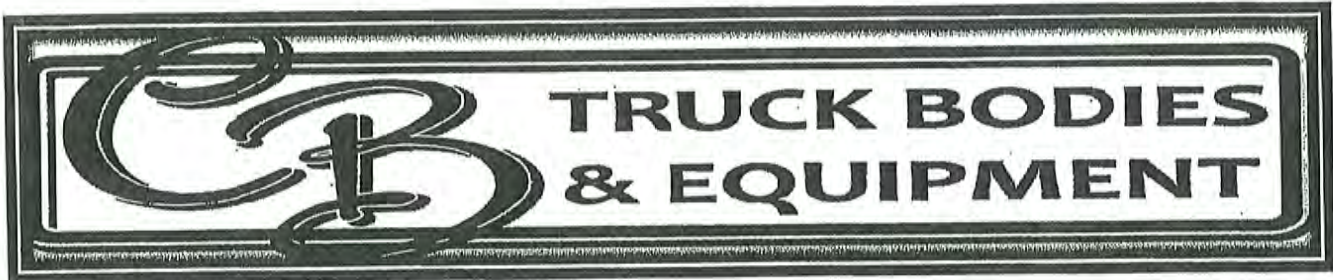
Parkhurst & Rugby: Stake Bodies

Telford Fifty-Five Enterprises is giving Onondaga County and any other New York State entities a 30% discount off the list price of the equipment we sell.

Best Regards,

Daniel J. Sullivan
President





cbtruckbodies@yahoo.com

607-745-5292

9/4/19

Onondaga County Bid

I Agree to the terms and conditions of this Bid

And will be offering the following equipment for this bid.

- Bibeau Dump Bodies
- Knapheide Bodies
- R.H Areal Bucket truck and pull behind Units
- Venturo Cranes
- Venco Underbody hoist
- Thieman Liftgates

Two Locations:

5940 Blackmans Corner Road

Verona NY 13478

809 State Highway 41

Smithville Flats NY 13841

Chuck Winters 607-745-5292

cbtruckbodies.com



D.C. BATES EQUIPMENT CO., INC.
10 Airport Drive, P. O. Box 11 | Hopedale, MA 01747
p 508-473-0041 | f 508-473-5531
www.dcbates.com

Doug Hughes
Director of Municipal Sales
Kenworth Northeast
100 Commerce Drive
Buffalo, NY 14218

September 3, 2019

Dear Doug,

DC Bates Equipment is interested in providing equipment for your chassis for the current Onondaga County Class 8 contract (8996) and the upcoming MD contract. We are interested in being considered to provide truck bodies and up fitting of hydraulic equipment from (but not limited to) the following manufacturers: Our discount will be at 30% from the list price, including options.

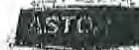
- Palfinger Knuckleboom and Log loader Cranes
- Posi Plus Aerial Devices
- Versa Lift Aerial Devices
- Telelift Hydraulic Ladders
- Bultrite Loaders
- Palpro Mechanics Trucks
- Reading Bodies
- Knapheide Bodies
- Hippo Hydraulic Power Packs
- Boss Compressors
- Palfinger Liftgates
- DMF and Harsco Rail gear

Please see the accompanying line card.

Sincerely,

Ed Cucci

Ed Cucci
Sales Manager
DC Bates Equipment



TRACEY ROAD:

Freightliner /Model: M2-106
Total MSRP-103,510.
Discount from MSRP: 48.36%
Price of vehicle: 53,453
OEM Options - Discount from list 21.6%

Beam Mack:

Mack /Model: 44FR CAC
Total MSRP-226,179
Discount from MSRP:29.5%
Price of vehicle: 159,456.19
OEM Options - Discount from list 27.0%

Navistar:

HV513 /Model: SFA 6X4
Total MSRP-167,889.00
Discount from MSRP: 45%
Price of vehicle: 92,338.95
OEM Options - Discount from list 15%



COUNTY OF ONONDAGA
DIVISION OF PURCHASE
13TH FLOOR
421 MONTGOMERY STREET
SYRACUSE NEW YORK 13202

BLANKET PRICE AGREEMENT

NOTICE OF CONTRACT AWARD

COMMODITY/SERVICE: Trucks (Heavy Duty Class 8) Cab-Chassis Type W/Dump Bodies, Snow Plows & Associated Options/Accessories

CONTRACT PERIOD:
June 24, 2018 through June 23, 2023

BID OPENED:
June 7, 2018.

BID REF. #: 8996

PRICING : Blanket Price Agreement

DATE ISSUED:
7/20/2018

INQUIRIES TO:
Cory Larrabee
E-mail corylarrabee@ongov.net

VENDOR NAME & ADDRESS

PHONE NO. AND CONTACT

TRACEY ROAD
6803 MANLIUS CENTER ROAD
EAST SYRACUSE NY 13057

JAY BARNWELL
jbarnwell@traceyroad.com

KENWORTH NORTHEAST GROUP
100 COMMERCE DR
BUFFALO NY 14218

DOUG HUGHES
dhughes@kenworthne.com

BEAM MACK
6260 EAST MOLLOY ROAD
EAST SYRACUSE NY 13057

GREG ANGWIN
grega@beammack.com

NOTICE OF CONTRACT AWARD

NAVISTAR INC
399 ALBANY SHAKER ROAD
LOUDONVILLE NY 12211

BOB CARSON
rcarson@stadiumtrucks.com

UTICA GENERAL TRUCK CO.
6014 DROTT DRIVE
EAST SYRACUSE NY 13057

MARK DONNEWIRTH
mark@uticageneral.com



Onondaga County
Executive Department

Division of Purchase

John H. Mulroy Civic Center, 13th Floor
421 Montgomery Street
Syracuse, NY 13202
(315) 435-3458
FAX # (315) 435-3424

JOANNE M. MAHONEY
County Executive

ANDREW TROMBLEY
Director

June 25, 2018

Josh Lepage
Navistar Inc
399 Albany Shaker Rd Suite 202
Loudonville NY 12211

Re: Bid Ref. # 8996 Opened: June 7, 2018
For: Trucks – Heavy Duty Class 8
Dept.: Various

Dear Mr. Lepage:

It is the intent of the County of Onondaga to enter into a pricing agreement for and to award to your company the items indicated on the attached computation of bids sheet per the terms and conditions of the subject bid.

If you have any questions please feel free to contact Jim Corbett, Specification Writer.

Sincerely,

Andrew Trombley
Director

AT/ag

Enc: comp sheet
Cc: Cory Larrabee, file



Onondaga County
Executive Department

Division of Purchase

John H. Mulroy Civic Center, 13th Floor
421 Montgomery Street
Syracuse, NY 13202
(315) 435-3458
FAX # (315) 435-3424

JOANNE M. MAHONEY
County Executive

ANDREW TROMBLEY
Director

June 25, 2018

Mark Donnenwirth
Utica General Truck Co Inc
5636 Horatio St
Utica NY 13502

Re: Bid Ref. # 8996 Opened: June 7, 2018
For: Trucks – Heavy Duty Class 8
Dept.: Various

Dear Mr. Donnenwirth:

It is the intent of the County of Onondaga to enter into a pricing agreement for and to award to your company the items indicated on the attached computation of bids sheet per the terms and conditions of the subject bid.

If you have any questions please feel free to contact Jim Corbett, Specification Writer.

Sincerely,

Andrew Trombley
Director

AT/ag

Enc: comp sheet

Cc: Cory Larrabee, file



Onondaga County
Executive Department

Division of Purchase

John H. Mulroy Civic Center, 13th Floor
421 Montgomery Street
Syracuse, NY 13202
(315) 435-3458
FAX # (315) 435-3424

JOANNE M. MAHONEY
County Executive

ANDREW TROMBLEY
Director

June 25, 2018

Doug Hughes
Kenworth Northeast Group Inc
100 Commerce Dr
Buffalo NY 14218

Re: Bid Ref. # 8996 Opened: June 7, 2018
For: Trucks – Heavy Duty Class 8
Dept.: Various

Dear Mr. Hughes:

It is the intent of the County of Onondaga to enter into a pricing agreement for and to award to your company the items indicated on the attached computation of bids sheet per the terms and conditions of the subject bid.

If you have any questions please feel free to contact Jim Corbett, Specification Writer.

Sincerely,

A handwritten signature in black ink that reads "Andrew Trombley".

Andrew Trombley
Director

AT/ag
Enc: comp sheet
Cc: Cory Larrabee, file



Onondaga County
Executive Department

Division of Purchase

John H. Mulroy Civic Center, 13th Floor
421 Montgomery Street
Syracuse, NY 13202
(315) 435-3458
FAX # (315) 435-3424

JOANNE M. MAHONEY
County Executive

ANDREW TROMBLEY
Director

June 25, 2018

Gregory Angwin
Beam Mack Sales & Service Inc
6260 E Molloy Rd
E Syracuse NY 13057

Re: Bid Ref. # 8996 Opened: June 7, 2018
For: Trucks – Heavy Duty Class 8
Dept.: Various

Dear Mr. Angwin:

It is the intent of the County of Onondaga to enter into a pricing agreement for and to award to your company the items indicated on the attached computation of bids sheet per the terms and conditions of the subject bid.

If you have any questions please feel free to contact Jim Corbett, Specification Writer.

Sincerely,

A handwritten signature in cursive script that reads "Andrew Trombley".

Andrew Trombley
Director

AT/ag

Enc: comp sheet

Cc: Cory Larrabee, file



Onondaga County
Executive Department

Division of Purchase

John H. Mulroy Civic Center, 13th Floor
421 Montgomery Street
Syracuse, NY 13202
(315) 435-3458
FAX # (315) 435-3424

JOANNE M. MAHONEY
County Executive

ANDREW TROMBLEY
Director

June 25, 2018

Brendan Geiss
Tracey Road Equipment Inc
6803 Manlius Center Rd
E Syracuse NY 13057

Re: Bid Ref. # 8996 Opened: June 7, 2018
For: Trucks – Heavy Duty Class 8
Dept.: Various

Dear Mr. Geiss:

It is the intent of the County of Onondaga to enter into a pricing agreement for and to award to your company the items indicated on the attached computation of bids sheet per the terms and conditions of the subject bid.

If you have any questions please feel free to contact Jim Corbett, Specification Writer.

Sincerely,

A handwritten signature in black ink that reads "Andrew Trombley". The signature is written in a cursive, flowing style.

Andrew Trombley
Director

AT/ag
Enc: comp sheet
Cc: Cory Larrabee, file



MANUFACTURERS OF QUALITY
TRUCK BODIES

AIR-FLO MFG. CO., INC.
365 Upper Oakwood Avenue
Elmira Heights, NY 14903
PHONE (607)733-8284
FAX (607)733-8397

Greg Angwin
Beam Mack Sales and Service Inc.
6260 East Molloy Rd.
E. Syracuse, NY 13057

6/14/18

RE: ONONDAGA COUNTY BID

Dear Greg;

Air-Flo Mfg. Co. will be providing a 30% discount from MSRP for the Onondaga County bid for all of the Air-Flo truck equipment listed on the Air-Flo price list.

Sincerely,

Bob Kennedy
Sales Operations Manager
Air-Flo Mfg. Co.,



PO Box 135
9761 Trevett Road
Boston, NY 14025
Phone: 716.941.6611
Fax: 716.941.3667

05/29/18

Attn: Doug Hughes - Municipal Truck Sales Manager

Alloy Welding and Fabricating, Inc., has agreed to partner with Kenworth Northeast Group, in regards to the Onondaga County contract.

We agree to offer a minimum discount of 30% off list price on all items and product lines.

If any additional information is needed, please feel free to contact me.

Thank you,

A handwritten signature in black ink, appearing to read "Robert Wierzba", with a stylized flourish at the end.

Robert Wierzba - owner
Alloy Welding & Fabricating, Inc.



June 5, 2018

To Whom It May Concern:

This letter is to inform you that Amthor International would like to continue to be a part of your bid package for tank trucks for the upcoming renewal of the New York State, Onondaga Contract #8996 (Old #7823), which is for "Trucks (Heavy Duty Class 8) Cab-Chassis Type with Dump Bodies, Snow Plows and Associated Options/Accessories". If you have any questions please feel free to contact me at my New York office at 845-778-5576 or by email at bramthor@amthorinternational.com. Amthor International will continue to provide you with a 30% discount commitment on all tank trucks. Thank you for your time and I am looking forward to working with you on future opportunities under this contract renewal.

Sincerely,

A handwritten signature in black ink, appearing to read 'Brian R. Amthor', written in a cursive style.

Brian R. Amthor
Executive Vice-President

Amthor International

237 Industrial Drive, Gretna, VA 24557 | amthorinternational.com | 800.328.6633 | 434.656.6233 | 434.656.1101 FAX

BINGHAMTON TRUCK BODY and EQUIPMENT COMPANY

25 ALICE STREET • BINGHAMTON, NEW YORK 13904
(607) 723-8993 • FAX: (607) 771-0157

SALES • PARTS • SERVICE

Cargo control systems

Dump bodies/Hoists

Frame modification

Hydraulic hoists

Hydraulic liftgates

Pick-up dumps

Platform bodies

Refrigeration systems

Refrigerated vans

Roll-up doors

Service bodies

Stake bodies

Tag/Pusher axles

Tool boxes

Truck cranes

Van bodies

Van racks & shelving

Walk ramps

5-18-18

Navistar , Inc
399 Albany Shaker Road
Loudonville, NY 12211

Re: Onondaga County Contract Renewal

Binghamton Truck Body & equipment Corp would like to be part of the Onondaga county Contract Extension. As per the current contract we will agree to the to the 30% off contract list pricing. This will apply to all product that we offer from the below list of vendors.

Morgan Truck body
Reading Truck body
Adrian Steel
Liftmoore crane
Waltco lift gate
Maxon lift gate
Tommy gate lift gate
Anthony lift gate
SnowDogg plow
SaltDogg spreaders
Smith Metals (salt spreaders)
Rugby Dump body
F3 aluminum Truck bodies
Switch N Go bodies
Brand Fx bodies
Western Mule bumper cranes

We appreciate the opportunity to work with Onondaga County in the upcoming year.

Binghamton Truck Body is also a NYS Certified Minority Business enterprise

Call with any questions
Lowell Taylor
President





6216 THOMPSON ROAD STE. 3
SYRACUSE, NY 13206
315-448-3236 Office
315-448-3237 Fax

June 1, 2018

Doug Hughes
Director of Municipal Sales
Kenworth Northeast
100 Commerce Drive
Buffalo, NY 14218

Blackburn Truck Bodies LLC. is interested in providing equipment for your chassis for the upcoming Onondaga County contract. The discount off our list price will be 30%. We are interested in being considered to provide truck bodies and equipment from the following manufacturers:

- Blackburn Aluminum Bodies
- Swaploader Hook Lifts
- R/S Dump Bodies
- Godwin Dump Bodies
- Galion Dump Bodies
- Champion Hoist
- Lanau Dump Bodies
- Warner Service Bodies
- Stahl Bodies & Cranes
- BrandFX Service Bodies
- SnowDogg Plows
- SaltDogg Spreaders
- Buyers Products Parts & Accessories
- Aero Tarp Systems & Parts
- Roll-Rite Tarp Systems & Parts
- R/C Industries Tool Box
- Anthony Liftgates
- Thieman Liftgates
- Deweze Hydraulics
- EZ Stak Mobile Storage
- ProTech Products
- Tarco Sanders & Spreaders
- Transit Truck Bodies
- B&W Hitches
- Wells Cargo Enclosed Trailers

Thank you for the opportunity to supply your equipment needs. Please contact me with any questions.

Best regards,
Jeff Blackburn – President

CYNCON

Premier Municipal and Truck Equipment Since 1978

May 29, 2018

Doug Hughes
Director of Municipal Sales
Kenworth Northeast
100 Commerce Drive
Buffalo, NY 14218

Cyncon Equipment is interested in providing equipment to your chassis for the upcoming Onondaga County Class 8 Truck Bid #8996. The discount off our list price will be 30%. We are interested in being considered to provide truck bodies and equipment from the following manufacturers:

Ampliroil Hook Lifts
Bergkamp Pothole Patchers
Heil Refuse Collection Equipment
Hughes Service Bodies
Johnston Street Sweepers
Galbreath Hook Lift and Roll-Off Hoists
Ledwell Mfg. Roll Back
LMT Vaxtel Vacuum Tanks
Peterson Industries Grapples & Bodies
Sewer Equipment Company Sewer Cleaners
and Hydro Excavators
Stahl Service Bodies & Cranes
Stellar Hook Lifts & Roll Offs
Super Products Sewer Cleaners
and Hydro Excavators
Supreme Van Bodies
TBEI Dump Bodies & Hoists
Vaxtel

Thank you for the opportunity to supply your equipment needs. Please contact me with any questions.

Best regards,

Richard Wilcox

General Manager

Cyncon Equipment, Inc. 7494 West Henrietta Road, Rush, New York 14543
PH: 585-533-2500 FAX: 585-533-2501
1-800-429-6266



Everest Equipment Co.
1077 Westmount
Ayer's Cliff, Quebec J0B 1C0 Canada
819-838-4257
819-838-5653 fax

May 30, 2018

Doug Hughes
Kenworth Northeast
100 Commerce Dr
Buffalo, NY 14218

Re: Onondaga County Bid #8996, Class 8 Cab-Chassis Type w/ Dump Bodies, Snow Plows and Various Body Types

Everest Equipment Co. Letter of Commitment

Dear Doug,

We are happy to be included as a body and plow vendor with your Onondaga County bid package.

Everest Equipment Co. will utilize a thirty percent (30%) discount from Everest MSRP price list for dump bodies, snow plows and various body types for this contract.

Following is a listing of our New York State based factory authorized sales, parts and service distributors.

Thank you,

Everest Equipment Co.

Tom Fenzl
Vice President Sales and Marketing

EVEREST EQUIPMENT CO.
HEAVY-DUTY SNOW & ICE CONTROL

 **ALAMO GROUP**



Everest Equipment Co.
1077 Westmount
Ayer's Cliff, Quebec J0B 1C0 Canada
819-838-4257
819-838-5653 fax

Everest Equipment Co. New York State Factory Authorized Distributors for Sales, Parts and Service:

Western New York:

Valley Fabrication & Equipment, Incorporated
PO Box 380
9776 Trevett Rd
Boston, NY 14025
Phone: (716) 941-6644
Contact: Brian Emerling, President
FEIN: 16-1541913

Central New York:

Tracey Road Equipment, Incorporated
PO Box 489
6803 Manlius Center Rd
East Syracuse, NY 13057
Phone: (315) 437-147
Contact: Leo Schroeder
FEIN: 16-1058204

Eastern New York:

Zwack, Incorporated
PO Box 100
15875 State Route 22
Stephentown, NY 12168
Phone: (518) 733-5135
Contact: Frank Zwack Jr., President
FEIN: 14-1515947

Downstate New York:

Reed Systems LLC
PO Box 209
8 Hoar St.
Ellenville, NY 12428
Phone: (845) 647-3660
Contact: Jon Reed
FEIN: 14-1598092

EVEREST EQUIPMENT CO.
HEAVY-DUTY SNOW & ICE CONTROL



ALAMO GROUP

Guthrie Heli-Arc Inc./Guthrie Sales & Service

6276 Clinton Street Road
Bergen, NY 14416
Phone: 585-494-2600
Fax: 585-494-2662
Email: megr@guthriewny.com



May 29, 2018

Ref - Onondaga County Bid

To: Kenworth Northeast Group Inc.
Doug Hughes - Municipal Truck Sales Manager

We are pleased to have the opportunity to quote you on the Onondaga County Bid.
We can offer you the following equipment to be installed on your chassis:

- **Vacall** - AllJetVac, AllSweep, AllCatch & AllJet Models
- **Nu-Life Brush Hawg** Grapple Loader
- **New Way Refuse Equipment** to include:
 - Rear Loader - Diamond Back, Viper, Cobra, Cobra Magnum & King Cobra models
 - Side Loader - Mamba, Sidewinder and Rotopac
 - Front Loader - Mammoth
- **G-S Products** Recycle & Refuse Equipment to include:
 - MP8000 Multipurpose Refuse & Recycle Truck
 - SB2000 Split Body Side Loader
 - CS9000 Automated Side Loader
- **Presvac** Powervac, Liquidvac, Aquavac and Portable Toilet Service Units

BRUSH HAWG

Multihog

BLUEBIRD INTERNATIONAL

VACALL

Dyna-Vac

Advanced Waste Systems

G-S Products

NEW WAY

Perkins

PRESVAC SYSTEMS

progress truck

Arrow

We will quote equipment with the contingency that the chassis be drop shipped to the specified upfit location. We will be responsible for delivering the completed units back to you.

We guarantee at least a 30% discount off list pricing of chosen product.

We look forward to participating with you on this bid.

Thank you,

President
Guthrie Heli-Arc, Inc.
a.k.a. Guthrie Sales & Service



PO Box 178 2304 Rt. 7
Harpursville, NY 13787

Phone: 607-693-2064 Fax: 607-693-3520

May 31, 2018

Kenworth Northeast
100 Commerce Drive
Buffalo, NY 14218

Attn: Doug Hughes, Director of Municipal Sales

Re: Onondaga Contract

We agree to furnish and install for the period of the Onondaga Contract Pak Mor garbage packer bodies, Stellar hook-lifts and roll-off bodies, Swaploader hook-lift bodies, Galfab roll-off bodies and Kann recycling bodies with a 30% discount from list price including options.

Thank you for your business. If you have any further questions, please do not hesitate to contact me.

Sincerely,

Brent Hacker
President
Hacker's Packers, Inc.



June 21, 2018.

TO: Doug Hughes
Director of Municipal Sales
Kenworth NE Group
100 Commerce Drive
Buffalo NY 14218

RE: Onondaga County Contract

Dear Mr. Hughes,

Henderson Products Inc. agrees to offer your clients a 30% discount off of the List pricing of our full product line, MG bodies and Swap loader hook lifts in reference to the Onondaga co 2018 Contract.

Thank you for the opportunity to work with you and your company.

Regards,

Mark Kough/Sales Manager
Henderson Products,
PH: (315) 785-0994

HENDERSON PRODUCTS, INC.

22686 Fisher Rd., Watertown, NY 13601 • P: (315) 785-0994 • F: (315) 785-0146 • www.hendersonproducts.com



Heritage Truck Equipment, Inc.

1600 East Waterloo Rd - Akron, OH 44306 - Phone (330) 699-4491 - Fax (330) 564-0756

June 05, 2018

Doug Hughes

Director of Municipal Sales

Kenworth NE Group

100 Commerce Drive

Buffalo, NY. 14218

RE: Onondaga County Contract

Dear Mr. Hughes,

Heritage Truck Equipment, Inc. agrees to offer a discount of 30% of our LIST pricing on our line of Heritage aluminum and steel dump bodies for the 2018 Onondaga County Contract.

Thank you for the opportunity to participate in this program.

Please feel free to call with any questions you may have.

Sincerely,

Al Brine

Sales Manager

330-699-4491 - office

330-416-0247 - cell



J&J Equipment

Environmental Equipment Specialists

315-699-0656

SALES - RENTAL - SERVICE - PARTS

May 30, 2018

Mr. Doug Hughes
Kenworth Northeast
100 Commerce Drive
Buffalo, NY 14218

Dear Doug,

J&J Equipment LLC is interested in providing equipment to outfit your chassis for the upcoming Onondaga County Contract, class 7 & 8 truck bid. The Discount we shall show will be 30% off our list price, with terms being Net 30.

We are interested in being considered to provide bodies for the products and equipment from the following manufactures:

TYMCO Regenerative Air Sweepers
Loadmaster Refuse/recycle collection equipment
Dyna Vac Sewer cleaners
Dura Patch one man and two man patch units
Falcon Asphalt Hot Boxes

Thank you for the opportunity to supply your equipment needs. Please feel free to contact my office with any further questions.

Best Regards,

George Lonergan
President J&J Equipment LLC
9055 Brewerton Rd.
Brewerton NY 13029
315-699-0656
glonergan1@cnymail.com



Clean Air. Clean Water. Clean Streets.

May 30, 2018

Kenworth Northeast
100 Commerce Drive
Buffalo, NY 14218

Re: Onondaga County Contract Renewal

Joe Johnson Equipment LLC would like to be part of the Onondaga County Contract extension. As per original agreement we will continue to extend 30% off Contract List pricing. Applying to all of the products we offer from the following manufacturers; Vactor, Elgin, Labrie, Leach, Wittke, Ring-O-Matic, and Stetco.

Thank you for including us on the 5 year extension.

Sincerely,

Amanda Flagg

Inside Sales Coordinator

Joe Johnson Equipment LLC | Clean Air. Clean Water. Clean Streets.

62 LaGrange Avenue, Rochester, New York 14613 Tel : 585.254.7700

Cell : 585.944.9391 | Fax : 585.254.9122 aflagg@jjeusa.com | www.jjei.com

jjei.com

ALBANY 518.487.4011 BARRIE 705.733.7700 CALGARY 403.355.3414 CAMBRIDGE 519.766.3767 CHILE +56 2 429 4190 EDMONTON 780.469.1584 HALIFAX 902.468.7700 MONTRÉAL 450.253.0805 OTTAWA 613.793.7700 ROCHESTER 585.254.7700 TORONTO 905.474.9999 WINNIPEG 204.338.0556

TRUCK EQUIPMENT

245 Lewis St. • Buffalo, NY 14206
PHONE: 716-852-1954 • FAX: 716-852-1956

www.KaminskiTruck.com

Kenworth Northeast Group

July 11th 2018

2018 ONONDAGA COUNTY #8996 BID PACKAGE

Kaminski & Son's Truck Equipment Inc. has agreed to partner with Kenworth Northeast group in regards to the Onondaga County 8996 bid package.

We agree to offer 30% discount off of list price on our full product line, including all van bodies, insulated bodies, hook lifts, snowplows, service bodies, lift gates, air compressor systems, dump bodies, etc.

Respectfully,

Jamie Kaminski

Kaminski & Son's Truck Equipment Inc.

245 Lewis Street

Buffalo, NY 14206

716.852.1954

Hawken22552000@yahoo.com





Quebec City, June 5th, 2018

**Freightliner & Western Star of Buffalo
Fleet Maintenance Inc.**

**67 Ransier Drive
Buffalo, New York**

To whom it may concern,

Phil Larochelle Equipment Inc. specializes in the design, manufacturing and installation of snow and ice solutions for class 8 trucks with a distribution network throughout the United States and Canada serving both the municipal market and private enterprise customers. In addition to a full line of heavy duty snow plows, PLE produces combination dump body Spreaders, wing plows, front mounted hitches, de-icing equipment and semi-dump trailers, working with all types of steel including Hardox and 304 stainless steel.

Phil Larochelle Equipment Inc. would like to be included in the vendor list of suppliers to the upcoming Onondaga County contract class 8 trucks as of June 2018 to June 2023.

We agree to the terms set that we will discount a minimum of 30% off list price.

The following is the list of products we wish to offer on the Onondaga County contract:

- Spreader bodies including: Side dumps, Elipitical and V hoppers
- Plows including: One way, reversible full trip, reversible trip edge
- Wings
- Wing systems: All hydraulic and cable control
- Hitches
- Semi dump trailers
- Hydraulics
- Tarps
- Options / Accessories

Respectfully,

Dan Forget
General Manager
Phil Larochelle Équpement Inc.
Tel : 418 522-8222
Email : dan.forget@larochelle.ca

Long Island Sanitation Equipment

1670 New Highway, Farmingdale, NY 11735 • Tel.: 631-531-9292 • Fax: 631-531-9333



BEAM MACK
6260 EAST MOLLOY ROAD
EAST SYRACUSE, NY 13057

JUNE 12, 2018

MR. GREG ANGWIN

SUBJECT: ONONDAGA COUNTY BID CLASS 8 VEHICLES

Dear Greg,

The 2018 upcoming Onondaga County bid; we offer New Way refuse bodies with a 30% discount off our list pricing, for class 8 vehicles. Price list on each New Way model will be provided to you upon your request, meeting the terms and conditions of this contract.

Thank you for the opportunity to bid with you on this Onondaga County contract. Should you have any question please feel free to call me on my cell 516 729 8554

Respectfully,

Robert O. Jordan--President



CELEBRATING 60 YEARS 1958-2018

1051 West 7th Street
 Monroe, WI 53566
 Toll: 800-356-8134
 Local: 608-328-8127
 www.monroetruck.com

YouTube f in

June 5, 2018

County of Onondaga
421 Montgomery Street
Syracuse, New York 13202-2989

Reference: RFB-8996 Class 8 Cab-Chassis type w/ dump bodies, snow plows and various body types

To whom it may concern:

We are happy to be included as a body and plow vendor with your Onondaga County bid package. Monroe Truck Equipment will utilize a thirty percent (30%) discount from Monroe Truck Equipment MSRP price list for dump bodies, snow plows and various body types for this contract.

Following is a listing of our New York State based factory authorized sales, parts and service distributors.

Hudson River Truck & Trailer
Attn: Walter Barton
12 Commerce Street Ext.
Poughkeepsie, NY 12603
Phone: 845-325-2169
E-mail: walter@hudsonrivertruck.com

Cliffside Body Corp.
Attn: Rob Greenwald
P.O. Box 206
130 Broad Ave
Fairview, NJ 07022
Phone: 201-945-3970
E-mail: rob@cliffsidebody.com

Trius Inc.
Attn: Justin Huners
268 Towpath Rd
Fort Edward, NY 12828
Phone: 518-480-3540
E-Mail: jhuners@triusonline.com

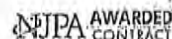
Marquart Repair & Equipment Sales
Attn: Chad Nugent
5195 NY 19
Gainesville, NY 14066
Phone: 585-493-5174
E-mail: cnugent@marquartrepair.com

DeJana Truck and Utility Equip. Co.
Attn: John Dunn
490 Pulaski Rd
Kings Park, NY 11754
Phone 631-544-9000
E-mail: jdunn@dejana.com

Sincerely,

Kenton G. Peters
Monroe Truck Equip.
Northeast Regional Sales Mgr.
717-480-7412
kpeters@monroetruck.com

 GLOBAL TRUCK EQUIPMENT SOLUTIONS
 Manufacture & Install Snow & Ice Control Equipment &
 Truck Bodies - Dump, Service, Platform, Towing & Stake
 Truck Equipment • Modifications • Fire Apparatus





8300 Transit Rd. Route 78
P.O. Box 69
East Amherst, New York 14051
716-625-9181

May 25, 2018

Attn: Doug Hughes - Director of Municipal Sales - Kenworth NE Group

We, Niagara Truck Equipment, have agreed to partner with Kenworth Northeast Group on being as vendor of theirs regarding Bid # 8996. We agree to offer a minimum discount of 30% off List price on all the product lines we offer such as truck bodies and beds.

If any additional information is needed please contact me. I'll be glad to get it for you.

Sincerely,

Ken Schultz
Owner/Operator
Niagara Truck Equipment
kens@niagaraperformance.com

www.niagaratruckequipment.com

NORTHEAST WRECKER SALES INC

8 Apollo Drive, Albany, New York 12205

Sales Cell: 518-573-8232 Office: 518-869-0873 Fax: 518-869-3353

Website: www.northeastwreckersales.com

Email: northeastwreckersales@hotmail.com

**Kenworth Northeast Group Inc.
100 Commerce Drive
Buffalo, New York 14218**

May 29, 2018

Attention:

Dough Hughes – Municipal Truck Sales Manager

Northeast Wrecker Sales is a Full Line Miller Industries Dealer. We have agreed to Partner with Kenworth Northeast Group in regard to All Bidding for the Onondaga Contract.

We will Supply All Miller Products Including but not limited to Century Chevron, Vulcan, and Holmes Carriers and Wreckers We agree to offer a Minimum Discount of 30% off List on all Product Lines.

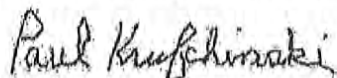
We will Quote All Equipment with the Contingency that the Chassis to be Drop shipped to the Specified Body upfit Location.

Northeast Wrecker Sales will be responsible for delivering the Completed units back to you for end user delivery.

We look forward to our Partner Relationship and Participating in All Onondaga County Bids and Contracts.

If you have any further Questions or Concerns, Please Call me at 518-573-8232 or email northeastwreckersales@hotmail.com

Respectfully Submitted



Paul Krufchinski / Sales Manager



Suffolk County Brake Service
862 Lincoln Ave
Bohemia, NY 11704

June 5, 2018

Dear Mr. Angwin,

Thank you for your interest in Suffolk County Brake Service as a subcontractor for Onondaga County Bid #8996. This letter is to confirm our commitment to your organization for the duration of the contract.

Suffolk County Brake Service will offer a minimum 30% discount on all equipment (plows, wings, bodies, sanders, etc) with bodies to include:

Rack bodies

Service bodies

Emulsion bodies

Dump bodies

Utility bodies

Hook lift bodies

Sander/Spreaders

Combination bodies

Sewer Cleaner Bodies

Snow and Ice Body and Components

If you have any questions, please feel free to contact me at any time.

Sincerely,

A handwritten signature in black ink, appearing to read "Pasquale Votta", is written over a horizontal line.

Pasquale Votta
Suffolk County Brake Service
Vice President
P: 631-244-7120
C: 631-831-5396



TRAILER & TRUCK EQUIPMENT
ALBANY, BUFFALO, ROCHESTER and SYRACUSE

June 1st, 2018

2018 Onondaga County #8996 bid package

STS Trailer & Truck Equipment has agreed to partner with Kenworth Northeast group in regards to the Onondaga County 8996 bid package.

Agreement to offer 30% off all STS list pricing on the following items: Platforms, rack bodies, vans, reefer bodies, hook-lifts, roll-offs, roll backs, dump bodies, service bodies, tarping systems, lift-gates, air compressors, cranes and salt spreaders.

Thank you.

Respectfully submitted,

A handwritten signature in cursive script that reads "Jeff Cain".

Jeff Cain
Service Manager
STS Trailer & Truck Equipment
315-380-8144 Cell
315-437-5406 x158 Office



June 5, 2018

Kenworth Northeast Group Inc.
Attn: Doug Hughes
100 Commerce Dr,
Buffalo, NY 14218

RE: Letter of Commitment

Dear Doug Hughes,

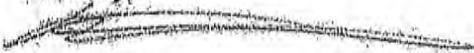
Please accept this letter as our commitment to provide snow and ice control equipment to your firm under the term and conditions of the upcoming Bid for Class 8 Vehicles published by Onondaga County.

Should you be awarded this contract we would provide this equipment to your firm at the 30% discount specified. Price lists on all equipment for the Class 8 Vehicles will be provided at your request.

Further we would welcome to work with you to secure business and properly service this business under this contract. We appreciate the opportunity if you include Tenco in your proposal.

Thank you and good luck.

Sincerely,


Brian Eaton
Operations manager

11.11.18



411 Old Niskayuna Rd. Latham, NY 12110 (518) 785-5591 (518) 785-5485 Fax

June 5, 2018

Navistar, Inc.
399 Albany Shaker Road
Loudonville, NY 12211

Attn: Josh LePage

Dear Mr. LePage:

This letter shall confirm that a discount of 30% will be applied to all **LIST** pricing.

Thank you for the opportunity to participate in this program.

Respectfully,
T & T SALES, INC.

A handwritten signature in dark ink, appearing to read 'Bernard F. Radtke III', is written over a horizontal line.

By: Bernard F. Radtke III, Vice President



The Truck Equipment Specialists!

WE ARE THE FACTORY AUTHORIZED SALES, PARTS AND SERVICE REPRESENTATIVE FOR LEADING MANUFACTURES IN THE TRUCK EQUIPMENT INDUSTRY!

SNOW & ICE CONTROL

AIR-FLO Multi-Purpose Bodies	PRO-TECH Snow Pushers
FISHER Snowplows & Sanders	WESTERN Snowplows & Sanders
HI-WAY Multipurpose Bodies & Sanders	VIKING Multipurpose Bodies & Snowplows
MEYER Snowplows & Sanders	CURTIS Snowplows

BODIES & HOISTS

AIR-FLO Dump Bodies	HI-WAY Dump Bodies
AMPLIROLL Hook-Lifts	SUMMIT Dump Bodies
ARBORTECH Forestry Bodies	R/S Bodies
BEAU-ROC Dump Bodies	SCOTT Bodies & Hoists
EZ DUMPER Dump Inserts	STAHL Utility Bodies
GALION-GODWIN Dump Bodies	SWITCH & GO Detachable Bodies
	WARNER Utility Bodies

LIGHTING PRODUCTS

ARROW
PUBLIC SAFETY
FEDERAL SIGNAL

UTILITY BODY ACCESSORIES
KNAACK / WEATHERGUARD
ADRIAN
IROQUOIS/BAWER

LOAD COVERS

PIONEER Tarps
MOUNTAIN TARP
AERO Tarp Systems
ROLL RITE Tarp Systems

CRANES

IDEAL Cranes
FERRARI Cranes
VENTURO Cranes

LIFT GATES

WATLCO Lift Gates
ANTHONY Lift Gates
TOMMY GATE Lift Gates

HYDRAULICS & PARTS

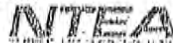
CHELSEA P.T.O
BOSCH-REXROTH Hydraulics
COMMERCIAL Pumps & Valves
CERTIFIED POWER Hydraulics

411 Old Niskayuna Road
Latham, NY 12110
Phone: (518) 785-5591
Fax: (518) 785-5485

Website: www.tntbodyking.com

E-mail: tnt@tntbodyking.com
Dan Radtke-Regional Representative

Sales E-mail: sales@tntbodyking.com
Bernard F Radtke III-Vice President





6803 Manlius Center Road
East Syracuse, NY 13057
(315) 437-1471
FAX (315) 437-4041

Albany Office:
115 Railroad Ave.
Albany, NY 12205
(518) 438-1100
FAX (518) 438-4430

Binghamton Office:
1523 Route 11 North
Kirkwood, NY 13795
(607) 775-5010
FAX (607) 775-5104

Rochester Office:
300 Middle Road
Henrietta, NY 14467
(585) 334-5120
FAX (585) 334-5127

Watertown Office:
19598 Cady Road
Adams Center, NY 13606
(315) 788-0200
FAX (315) 788-3006

June 15, 2018

Onondaga County Division of Purchase
421 Montgomery St.
Syracuse, NY 13202

Attention: Jim Corbett

RE: Letter of Commitment

Please accept this letter as our commitment to provide Hi-Vac Corporation (Aquatech, X-Vac, etc.) products under the terms and conditions of the Class 8 vehicles contract. Bid Reference: 8996.

We will provide this equipment to *all* awarded chassis dealers at the 30% discount specified.

Thank you for the opportunity to include our proposal in your contract.

Sincerely,
TRACEY ROAD EQUIPMENT

A handwritten signature in black ink, appearing to read 'B. Geiss', is written over a faint, illegible stamp.

Brendan J. Geiss, M.B.A.
Municipal Sales Manager



TRIUS inc.



458 JOHNSON AVENUE • PO BOX 158 • BOHEMIA, N.Y. 11716
631-244-8600 • FAX 631-244-8661
www.triusonline.com

May 24, 2018

Doug Hughes
Director of Municipal Sales
100 Commerce Drive
Buffalo, NY 14218

Re: Onondaga County Contract

Dear Mr. Hughes,
Attached please find "Trius Inc. Class 8 Truck Equipment Price Book" for inclusion in the Onondaga County contract.

This letter shall also confirm that a discount of 30% will applied to all LIST pricing included herein.

Thank you for the opportunity to participate in this important initiative.

Sincerely,

Robert C. Hamilton, Exec VP
Trius Inc.



VALLEY FAB & EQUIPMENT, INC.
9776 Travett Road PO Box 380
Boston, New York 14025
Tel # (716) 941-6844 Fax # (716) 941-5066

May 31, 2018

Doug Hughes
Director of Municipal Sales
100 Commerce Drive
Buffalo, NY 14218

Re: Onondaga County Contract

Dear Mr. Hughes,

Valley Fab and Equipment Inc, have agreed to partner with Kenworth Northeast Group on **Class 8 Truck Equipment** for Onondaga County Contract. We agree to offer a discount of 30% off List price on all the product lines we offer such as truck bodies, and equipment.

Thank you,

Sincerely,

Brian Emerling, President
Valley Fab & Inc.

Vasso Systems, Inc.
159 Cook Street
Brooklyn, N.Y. 11206
Tel: (718)-417-5303 Fax: (718)-456-9760

*****QUOTATION*****

DATE: June 5, 2018

TO: Beam Mack

ATTN: Greg Angwin

RE: Onondaga Contract
.....

Greg

In order to partner with Beam Mack on the above referenced contract, Vasso Systems, Inc is prepared to offer a 30% discount off the Vasso Systems Package Price for the various products that we sell as an authorized dealer.

Should you require any further information, please do not hesitate to contact me.

Sincerely,

Scott Shapiro
Vice President



June 1, 2018

Mr. Hughes,

Thank you for your interest in utilizing Viking Cives USA as a subcontractor for Onondaga County Bid #8996. This letter is to confirm our commitment to your organization for the duration of the contract.

Viking will offer a minimum 30% discount on all equipment (plows, wings, bodies, sanders, etc) with bodies to include:

**Rack bodies
Tank bodies
Service bodies
Utility/Bucket bodies
Wrecker bodies/rollbacks
Emulsion bodies
Dump bodies
Van bodies/reefer bodies
Utility bodies
Hook lift bodies
Attenuator bodies
Sander/Spreaders
Interchangeable body systems
Combination bodies**

If you have any questions, please feel free to contact me at any time.

Sincerely,

A handwritten signature in black ink, appearing to read "Wayne J. Ben", written over a horizontal line.

14331 Mill Street • Harrisville, NY 13648 • Tel (315) 543-2321 Fax (315) 543-2366



Cory G. Bearor
Regional Sales Manager
Viking Cives USA



Wayne's Welding, Inc.

66 Calder Ave. Yorkville, N.Y. 13495
Phone: 315-768-6146 / Fax: 315-768-2785

Date: 06/06/18

Attn: Doug Hughes – Municipal Truck Sales Manager

Wayne's Welding Inc, has agreed to partner with Kenworth Northeast Group, in regards to the Onondaga County contract.

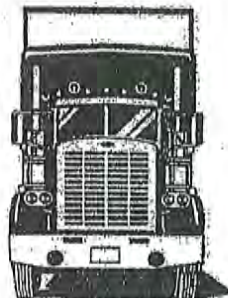
We agree to offer a minimum discount of 30% off list price on all items and product lines.

If any additional information is needed, please feel free to contact me.

Thank You,

A cursive handwritten signature in black ink that reads "Wayne Ramsey".

Wayne Ramsey – owner
Wayne's Welding, Inc.





WITTKÉ
SANITATION EQUIPMENT CORP.



80 Furler Street
Totowa, NJ 07512
PHONE: 973-837-8915 FAX: 973-837-8919

June 5, 2018

Beam Mack
Attn: Greg Angwin
6206 E. Malloy Road
East Syracuse, New York 13057

RE: Letter of Commitment

Dear Greg Angwin,

Please accept this letter as our commitment to provide Leach, Labrie, & Wittke refuse and recycling equipment to your firm under the term and conditions of the upcoming BID for Class & Vehicles published by Onondaga County.

Should you be awarded this contract we would provide this equipment to your firm at the 30% discount specified. Price lists on all equipment for the Class & Vehicles will be provided at your request.

Further we would welcome to work with you to secure business and properly service this business under this contract. We appreciate the opportunity if you include Sanitation Equipment Corp. in your proposal.

Thank you and good luck.

Sincerely,

Carla Iommetti
Officer-Secretary



COUNTY OF ONONDAGA
DIVISION OF PURCHASE
COMPUTATION OF BIDS

Opened: 6/7/2018
Reference No.: 8996
Department: VARIOUS

No: _____
BID SECURITY

ITEM No.	QTY	DESCRIPTION	TRACEY ROAD 1	MOHAWK VALLEY 2	NAVISTAR 3	UTICA GENERAL TRUCK 4	HUNTER BUFFALO PETERBILT 5	KENWORTH 6
		FURNISH TRUCKS (HEAVY DUTY CLASS 8) CAB-CHASSIS TYPE W DUMP BODIES, SNOW FLOWS AND ASSOCIATED OPTIONS/ACCESSORIES:						
1		TOTAL PRICE FOR NAVISTAR INTERNATIONAL VEHICLES:	NB	NB	\$ 181,327.00	NB	NB	NB
2		TOTAL PRICE FOR WESTERN STAR VEHICLES:	\$ 511,121.00	NB	NB	NB	NB	NB
3		TOTAL PRICE FOR FREIGHTLINER VEHICLES:	\$ 454,663.00	\$ 491,395.15	NB	NB	NB	NB
4		TOTAL PRICE FOR MACK VEHICLES:	NB	NB	NB	NB	NB	NB
5		TOTAL PRICE FOR VOLVO VEHICLES:	NB	NB	NB	NB	NB	NB
6		TOTAL PRICE FOR KENWORTH VEHICLES:	NB	NB	NB	NB	NB	\$ 769,743.90 SEE NOTE
7		TOTAL PRICE FOR PETERBILT VEHICLES:	NB	NB	NB	\$ 843,473.00	\$ 880,090.14	NB

Handwritten signature and initials



COUNTY OF ONONDAGA
 DIVISION OF PURCHASE
 COMPUTATION OF BIDS

Opened: 6/7/2018
 Reference No.: 8996

Department: VARIOUS
 No: BID SECURITY

ITEM No.	QTY	DESCRIPTION	BEAM MACK 7	LONG ISLAND FREIGHTLINER 8	FLEET MAINTENANCE 9
		FURNISH TRUCKS (HEAVY DUTY CLASS 8) CAB-CHASSIS TYPE W DUMP BODIES, SNOW PLOWS AND ASSOCIATED OPTIONS/ACCESSORIES:			
1		TOTAL PRICE FOR NAVISTAR INTERNATIONAL VEHICLES:	NB	NB	NB
2		TOTAL PRICE FOR WESTERN STAR VEHICLES:	NB	NB	\$ 538,628.84
3		TOTAL PRICE FOR FREIGHTLINER VEHICLES:	NB	\$ 480,662.00	\$ 489,789.00
4		TOTAL PRICE FOR MACK VEHICLES:	\$ 1,645,542.20	NB	NB
5		TOTAL PRICE FOR VOLVO VEHICLES:	\$ 411,591.72	NB	NB
6		TOTAL PRICE FOR KENWORTH VEHICLES:	NB	NB	NB
7		TOTAL PRICE FOR PETERBILT VEHICLES:	NB	NB	NB

Award

Term: Award period shall be for five (5) years from June 24, 2018 through June 23, 2023.

Blanket Price Agreement: This is a blanket price agreement.

Piggybacking: Onondaga County allow(s) all municipal entities and authorities authorized under the General Municipal Laws of the State of New York to purchase goods and/or services under this contract from anywhere in the state at the discretion of the vendor. *Municipalities outside of New York State may participate if allowed by local law , also at the discretion of the vendor*

Total MSRP: MSRP plus destination charges to dealer = Total MSRP

Escalation: The discounts provided for the vehicles and vehicle options cannot be decreased. This is the basis for price escalation for the term of the contract. Model Year increases to the MSRP are acceptable as long as discounts are applied as bid.

Payment: Payments will be made with the PeopleSoft Purchase Order, receipts, vendor's original invoice and voucher.(For Onondaga County, City of Syracuse, Syracuse School District, Syracuse Airport Authority and Otsego County, Oswego County and City of Oswego)..

AWARD: Award is by Truck manufacturer , with a discount from Total MSRP and discount from option list Dump Bodies.Snow plows and associated options accessories are a minimum of 30% from Body vendors. A list of body vendors that are going to participate in this contract is attached. Equipment vendors can offer their complete lines as part of the contract.

To Include: But not limited to:

- Rack bodies
- Tank bodies
- Service bodies
- Utility/Bucket bodies
- Wrecker bodies/rollbacks
- Emulsion bodies
- Dump bodies
- Van bodies/reefer bodies
- Utility bodies
- Hook lift bodies
- Attenuator bodies
- Refuse bodies:
- Front loaders
- Side loaders
- Rear loaders
- Roll offs

SPECIAL CONDITIONS(Con't)

Lower Pricing: Municipalities reserve the right to negotiate lower pricing with the awarded vendors .Awarded vendors may offer a quantity discounts.

Government Mandated Program Price Adjustment: An adjustment in price may be permitted if a government mandated program such as a new standard for emissions takes effect and suitable documentation is furnished.

Delivery: Delivery shall be expressed in the number of calendar days required to make delivery after receipt of a purchase order. Delivery shall be made in accordance with the instructions on the purchase order from each Municipality and what is listed on the contract. The Contractor shall acknowledge receipt of the purchase order. If the ordering agency has not received acknowledgement within two (2) weeks, the contractor shall be contracted.

Delivery Certification: The Contractor shall secure a signed receipt from the Ordering agency certifying to the delivery of the vehicle. In the event deficiencies are later noted and a properly signed receipt if not available, the Contractor will be responsible.

Shipping Dates and Delivery Time

- Contractor shall provide written acknowledgement of orders within five (5) business days after receipt of order.
- Contractor shall provide ordering agency with anticipated shipping date of completed vehicle with written acknowledgment of order.

Contractors will notify the Division of Purchase in writing of the manufacturer's production build-out date. Such notification **MUST** be submitted immediately upon the contractor being notified by the manufacturer.

The resulting Contractor may supply the next model year vehicle if a build-out date has occurred for the trucks they are awarded. Prices will be held to discount from Total MSRP and the option discount pricing provided in bid. All specifications, terms and conditions of this bid remain in effect for the contract period. If no new model year has been awarded the Contractor may continue to supply the current model year vehicles until depletion of stock or manufacturer's production build-out.

Delivery: Price shall include all customs duties and charges, all vehicle preparation and clean-up charges, New York State motor vehicle inspection, installation charges and all other incidentals normally included with providing and delivery of a vehicle including the manufacturer's fees such as destination charges.

Award: Award will be by lowest bidder by manufacturer line for the Cab-Chassis. Bidders may supply multiple manufacturers/sources for the Dump bodies and Plows and other Bodies as listed at a minimum of 30% discount from lists.

Regulations: The completed vehicle shall conform to all applicable federal, state and local laws in effect at the time of delivery.

SPECIAL CONDITIONS (Con't)

Service: Prior to delivery, the vehicle shall be completely serviced by the contractor in his own shop. Servicing shall include New York State inspection, engine tune-up, lubrication, wheel alignment, front wheel balancing and all other checks and adjustments required for full, proper servicing of a new vehicle.

Delivery Condition: Vehicles must be delivered strictly in accordance with specifications. Delivery must be coordinated with the department and delivery shall be made during normal working hours.

Guarantees by the Contractor: The manufacturer's standard warranty shall be provided.

Manuals: One (1) copy of truck maintenance, parts and operational manuals plus parts lists (if available) shall be delivered to the purchasing agency with the truck, including and not limited to:

1. Driver's manual
2. Cab-chassis service repair manual including a complete parts list, lube chart and wiring, hydraulic and air schematics.
3. Dump body, hoists, spreaders plows and hydraulic pump service. And repair manual including a complete parts list.

Contact: Please refer any questions to Mr. Cory Larrabee, Division of Purchase corylarrabee@ongov.net

MINIMUM SPECIFICATIONS

Scope: Provide Class 8 heavy duty cab-chassis truck(s) with GVWR of 33,000 lbs or more which may include installed Optional Body(s) plows and associated accessories

Total MSRP: MSRP plus destination charges to dealer = Total MSRP

Award is based on discount from TOTAL MSRP and Discount on Options per Example:

The discounts are the constant that allows price increases for model year increases.

Reporting: A quarterly report of vehicles ordered will be provided to Cory Larrabee: Onondaga County Division of Purchase at: corvlarrabee@ongov.net

Additional Body companies can be added First Week of September during the term of the contract. Body Companies will agree to work with all the awarded truck dealers.

New vehicles models can be added as long as they meet the current pricing discount as the vehicles they are replacing.

Bidder Note: Vendor shall provide a discount of **12 %** or better from list price for OEM options. The same discount offered shall be for non OEM accessories and related equipment. The accessories and related equipment prices are provided as options to the award. Prices shall be in electronic form, Award will be based on total price of vehicles with OEM options by manufacturer. This formula is for bidding purposes to make an award for truck manufactures.

Example of Pricing for Vehicle

Manufacturer/Model: AAA Total MSRP 100,000.00

Discount from Total MSRP: 30%

Price of Vehicle: \$70,000.00

Options - Discount from OEM list 12% or better

OEM Options \$20,000 x 12%

OEM Option pricing: 17,600.00

Total price of Vehicle with OEM options \$87,600.00

MINIMUM SPECIFICATIONS (Con't)

Price and Delivery Allowances: Pricing will be FOB to any location in New York State. The Delivery Allowance Schedule (DAS) will apply to all Counties in New York State. The DAS will be as follows:

The Contractors will be required to delivery vehicles anywhere within New York State boundaries. Each contractor will be reimbursed for this delivery according to the following Delivery Allowance Schedule (DAS). The DAS shall indicate the maximum dollar amount that will be paid for delivery from the Contractor's point of business, to the delivery location. Municipalities may pick-up vehicle(s) at the Contractor or pre-delivery service dealer location with no delivery allowance charge applied.

The DAS will be used as follows: If the Contractor point of business is in Albany (Region 3) and the desired delivery point is in White Plains (Region 5) the delivery charge will be \$230.00. This charge should be added to the invoice. Each contractor will only be concerned with their particular region (i.e. if the contractor's point of business is in Region 1, the only row that will be utilized is the first one).

Delivery to Region						
Region	1	2	3	4	5	6
1	\$160	\$230	\$380	\$440	\$520	\$680
2	\$230	\$160	\$230	\$230	\$290	\$520
3	\$380	\$230	\$160	\$230	\$230	\$520
4	\$440	\$230	\$230	\$160	\$440	\$660
5	\$520	\$290	\$230	\$440	\$160	\$260
6	\$680	\$520	\$520	\$660	\$260	\$160

Region 1	Region 2	Region 3	Region 4	Region 5	Region 6
Allegany	Broome	Albany	Clinton	Dutchess	Bronx
Cattaraugus	Cayuga	Columbia	Essex	Orange	Kings
Chautauqua	Chenango	Fulton	Franklin	Putnam	Nassau
Chemung	Cortland	Greene	St. Lawrence	Rockland	New York
Erie	Delaware	Hamilton		Sullivan	Queens
Genesee	Herkimer	Montgomery		Ulster	Richmond
Livingston	Jefferson	Rensselaer		Westchester	Suffolk
Monroe	Lewis	Saratoga			New Jersey
Niagara	Madison	Schenectady			
Ontario	Oneida	Schoharie			
Orleans	Oswego	Warren			
Schuyler	Otsego	Washington			
Seneca	Tioga				
Stuben	Tompkins				
Wayne					
Wyoming					
Yates					

MINIMUM SPECIFICATIONS (Con't)

- Contractor shall furnish the agency with written acknowledgment of the shipping date at least two weeks prior to shipment.
- If the shipment will not be made within the delivery time, the Contractor will be required to notify the agency in writing at least two (2) weeks prior to the date of the original delivery. This notification must include the reasons for the delay and the latest date the vehicle will be shipped.
- All correspondence on shipping dates and delivery time shall be directed to the ordering agency's contact person.

Bidders to Supply:

- Reflectors: All reflectors shall have Lexan lenses and shall be permanently attached to the truck with mechanically, screw-type fasteners.
- Reflector Kit: shall consist of three (3) bi-directional, reflective triangles conforming to federal regulations. The kit shall be provided in a fully closed, metal or impact resistant plastic, reusable container.
- Fire Extinguisher: shall be 10-lb. capacity, dry chemical-type for Class A, B, and C fires and shall be mounted inside the cab.
- Back-up Alarm: Vehicle to be equipped with electric back-up alarm, Preco 250 (or equal).

- PRICING PAGES
- NAVISTAR/INTERNATIONAL
- VENDOR NAVISTAR

1.Navistar/Model:HV507 SFA 4X2 Mid Range Diesel 6.7 liter and 9.0 liter.

Total MSRP; 86,329.00

Discount from MSRP: 30%

Price of Vehicle 60,430.00

OEM Options 15%

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

HV507 SFA 4X4 HV507 SFA 6X4

HV607 SFA 4X2 HV607 SFA 6X4

2.Navistar/Model:HV513 SFA 4X2 Big Bore Diesel 13 Liter and 15 liter

Total MSRP:157,996.00

Discount from MSRP: 45 %

Price of vehicle: 86,897.00

OEM Options - Discount from list 15%

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

HV513 SFA 4X4 HV513 SFA 6X6

HV613 SBA 4x2 - HV613 SBA 6x4

HX520-SFA 6X4

HX515-SFA 6X4

HX615 SBA 6X4

HX620-SBA 6X4

PRICING PAGES

WESTERN STAR

VENDOR TRACEY ROAD

1. **Western Star/Model: 4700SF**

Total MSRP 165,440.00

Discount from MSRP: 45.11 %

Price of vehicle; 90,810.00

OEM Options - Discount from list 40.5%

2. **Western Star/Model: 4700SB**

Total MSRP 165,215.00

Discount from MSRP: 50 %

Price of vehicle 82,608.00

OEM Options - Discount from list 18.6%

• PRICING PAGES

3. Western Star /Model:4900SB

Total MSRP 192,740.00

Discount from MSRP: 54.56 %

Price of vehicle 87,581.00

OEM Options 12%

4. Western Star /Model: 4900SF

Total MSRP 189,805.00

Discount from MSRP: 53.57 %

Price of vehicle 88,126.00

OEM Options - Discount from list 12%

- PRICING PAGES

5. Western Star /Model:4800SB

Total MSRP 192,740.00

Discount from MSRP: 57.38 %

Price of vehicle 82,146.00

OEM Options - Discount from list 17.7%

PRICING PAGES

- FREIGHTLINER
- VENDOR TRACEY ROAD

1. Freightliner/Model: 114SD SFA

Total MSRP 124,840.00

Discount from MSRP: 54.35%

Price of vehicle 56,989.00

OEM Options - Discount from list 17.86%

2. Freightliner/Model: 114SD SBA

Total MSRP 156,970.00

Discount from MSRP: 48.36 %

Price of vehicle 81,059.00

OEM Options - Discount from list : 21.6 %

- PRICING PAGES

3 .Freightliner/Model:108SD

Total MSRP 124,840.00

Discount from MSRP: 54.35 %

Price of vehicle 56,989.00

OEM Options - Discount from list :17.86%

4. Freightliner /Model: 122SD SFA

Total MSRP 175,865.00

Discount from MSRP: 56.82 %

Price of vehicle 75,939.00

OEM Options - Discount from list:12%

- PRICING PAGES

5. Freightliner /Model: 122SD SBA

Total MSRP 175,865.00

Discount from MSRP: 51.46 %

Price of vehicle 85,365.00

OEM Options - Discount from list: 41.5%

- PRICING PAGES
 - MACK
 - VENDOR BEAM MACK

1. **Mack Granite/Model:42FR**

Total MSRP 149,944.00

Discount from MSRP: 29.5 %

Price of vehicle 105,710.52

OEM Options - Discount from list 27%

2. **Mack Granite/Model:42BR**

Total MSRP 149,751.00

Discount from MSRP: 44 %

Price of vehicle 83,860.00

OEM Options - Discount from list 44%

- PRICING PAGES

3. **Mack Granite /Model: 64FR**

Total MSRP 160,400.00

Discount from MSRP: 28 %

Price of vehicle 115,488.00

OEM Options - Discount from list 30%

4. **Mack Granite /Model:64BR**

Total MSRP 160,169.00

Discount from MSRP: 30 %

Price of vehicle 112,118.30 _____

OEM Options - Discount from list 30%

- **PRICING PAGES**

5. Mack Granite /Model:64FT

Total MSRP 161,985.00

Discount from MSRP: 29 %

Price of vehicle 115,009.35

OEM Options - Discount from list 29%

6. Mack Granite /Model:64BT

Total MSRP 161,656.00

Discount from MSRP: 44 %

Price of vehicle 90,527.36

OEM Options - Discount from list 44%

- PRICING PAGES

7. **Mack Granite MHD /Model: 42FR**

Total MSRP 127,926.00

Discount from MSRP: 40 %

Price of vehicle 76,755.60

OEM Options - Discount from list: 75%

8. **Mack Granite MHD /Model:42BR**

Total MSRP 126,789.00

Discount from MSRP: 40 %

Price of vehicle 76,073.40

Options - Discount from list :75%

- PRICING PAGES

9. **Mack Granite MHD /Model: 64FR**

Total MSRP 138,646

Discount from MSRP: 46 %

Price of vehicle 74,868.84

OEM Options - Discount from list 44%

10. **Mack Granite MHD /Model: 64BR**

Total MSRP 138,153.00

Discount from MSRP: 46 %

Price of vehicle 74,602.62

OEM Options - Discount from list 44 %

Revised 5/31/18

- PRICING PAGES

11. Mack Granite MHD /Model:64BT

Total MSRP 142,165.00

Discount from MSRP: 47 %

Price of vehicle 75,347.45

OEM Options - Discount from list: 47%

• **PRICING PAGES**

12. **Mack Terrapro/Model:42R**

Total MSRP_177,406_

Discount from MSRP: 44 %

Price of vehicle 99,347.36

OEM Options - Discount from list 44%

13. **Mack Terrapro /Model:64R**

Total MSRP 191,500

Discount from MSRP: 33 %

Price of vehicle 128,305.00

OEM Options - Discount from list 33 %

- **PRICING PAGES**

14 **Mack LR /Model: 42R**

Total MSRP 188,259.00

Discount from MSRP: 44 %

Price of vehicle 105,425.04

OEM Options - Discount from list :44%

15. **Mack LR /Model:64R**

Total MSRP 200,164.00

Discount from MSRP: 30 %

Price of vehicle 140,114.80

OEM Options - Discount from list 30:%

PRICING PAGES

- VOLVO
- VENDOR BEAM MACK

1. Volvo VHD/Model:42F300 4X2

Total MSRP 129,799.00

Discount from MSRP: 22 %

Price of vehicle 101,227.62

OEM Options - Discount from list: 22%

2. Volvo VHD /Model:42B300 4X2

Total MSRP 129,231.00

Discount from MSRP: 44 %

Price of vehicle 72369.36

OEM Options - Discount from list 44%

• PRICING PAGES

3. **Volvo VHD /Model: 64F300 6X4**

Total MSRP 137,455.00

Discount from MSRP: 22 %

Price of vehicle 107,214.90

OEM Options - Discount from list 22: %

4. **Volvo VHD /Model: 64B300 6X4**

Total MSRP 137,714.00

Discount from MSRP: 44%

Price of vehicle 77,119.84

OEM Options - Discount from list 44%

PRICING PAGES

KENWORTH

KENWORTH NORTH EAST GROUP

1. **Kenworth/Model:T370**

Total MSRP 88,993.00

Discount from MSRP: 25 %

Price of vehicle 66,744.75

OEM Options - Discount from list 18%

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

All T370 configurations (33K GVW or higher)

PRICING PAGES

2. Kenworth/Model: T440

Total MSRP 119,547.00

Discount from MSRP: 30 %

Price of vehicle 83,682.00

OEM Options - Discount from list :25%

Options 20,000.00 x %

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

All T440 configurations

3. Kenworth /Model:T470

Total MSRP 119,547.00

Discount from MSRP: 30 %

Price of vehicle 83,682.90

OEM Options - Discount from list 25%(Revised 8/2/18)

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

All T470 configurations

PRICING PAGES

4..Kenworth/Model: T800 SF

Total MSRP__170,602.00_____

Discount from MSRP:___40_____%

Price of vehicle102,362.00 _____

Options - Discount from list (12% or better):35 _____ %

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

All T800 configurations

PRICING PAGES

5.Kenworth/Model: T880 SF

Total MSRP__180,045.00_____

Discount from MSRP:___40_____%

Price of vehicle 108,027.00 _____

OEM Options - Discount from list: 35%

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

All T880 configurations

PRICING PAGES

6. **Kenworth/Model: W900**

Total MSRP 178,312.00

Discount from MSRP: 40 %

Price of vehicle 106,987.20

OEM Options - Discount from list: 35%

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

All W900 configurations

PRICING PAGES
PETERBILT

UTICA GENERAL TRUCK CO.

1. Peterbilt /Model: 567

Total MSRP 174,336.00

Discount from MSRP: 38 %

Price of vehicle 108,088.00

OEM Options - Discount from list: 20%

2 .Peterbilt/Model:579

Total MSRP 184,527

Discount from MSRP: 39 %

Price of vehicle 112,561.00

OEM Options - Discount from list: 21%

PRICING PAGES

3. Peterbilt /Model: 389

Total MSRP 184,235.00

Discount from MSRP: 40 %

Price of vehicle 110,541.00

OEM Options - Discount from list: 21%

4. Peterbilt/Model: 367

Total MSRP 172,173.0

Discount from MSRP: 37 %

Price of vehicle 108,468.00

OEM Options - Discount from list: 19%

PRICING PAGES

5. Peterbilt /Model: 365

Total MSRP 169,147.00

Discount from MSRP: 36 %

Price of vehicle 108,254.00

OEM Options - Discount from list 20 %

6. Peterbilt/Model: 520

Total MSRP 190,890.00

Discount from MSRP: 43 %

Price of vehicle 108,807.00

Options - Discount from list 21 %

PRICING PAGES

7. **Peterbilt** /Model:348

Total MSRP 105,570.00

Discount from MSRP: 29 %

Price of vehicle 74,954.00

OEM Options - Discount from list; 19%

Alycia Guy

From: Alycia Guy
Sent: Wednesday, May 23, 2018 1:24 PM
To: Pamela Gallagher
Cc: bidnotice@cnyvision.com
Subject: BID ADVERTISEMENT #8996
Attachments: AD8996.doc

LEGAL NOTICE INSERTION ORDER

From: Onondaga County Purchasing
Bill to: 421 Montgomery St., 13th Fl.
Syracuse, NY 13202

Acct. #CL-00389

PO#/Ad ID to be printed on invoice: Ref. #8996

Start Date
Day of week: THURSDAY
Date: 5/24/2018

Scheduling Information

No. of times to be published:
1
Run Dates:5/24/2018

Today's Date:
5/23/2018 Name: Alycia Guy
Phone: 315-435-3464

Please fill out this form and email this form along with
a word document of your advertisement to:

legals@syracuse.com
Phone 315-470-2051
Fax 315-470-2050

You will receive 2 notarized proofs of publication and a copy of the legal notice with your bill following
publication. We do not send out proofs before publication.

If you have any questions, or problems with the attachment, please call me.

(Could you send me back an "OK" if you get this?)

Thank You,

Alycia Guy
Onondaga County
Division of Purchase - 13th Floor
Purchase Clerk
421 Montgomery Street
Syracuse, New York 13202
P: 315-435-3469
E: alyciaguy@ongov.net



Order Confirmation

Ad Order Number 0008647619

Customer

ONONDAGA COUNTY PURCHASE
 Account: 389
 ONONDAGA COUNTY PURCHASE
 JOHN H MULROY CIVIC CENTER 13TH FL, 421 MONTGOMERY ST
 SYRACUSE NY 13202 USA
 (315)435-3458

FAX: 3154353424
 AlyciaGuy@ongov.net

Pavor Customer

ONONDAGA COUNTY PURCHASE
 Account: 389
 ONONDAGA COUNTY PURCHASE
 JOHN H MULROY CIVIC CENTER 13TH FL, 421 MONTGOMERY ST
 SYRACUSE NY 13202 USA
 (315)435-3458

PQ Number Ref. #8996
 Sales Rep. Legals
 Order Taker Pamela Gallagher
 Order Source
 Special Pricing

Tear Sheets 0	TearsheetsCost	\$0.00	Net Amount	\$19.00
Proofs 0			Tax Amount	\$0.00
Affidavits 1	AffidavitsCost	\$10.00	Total Amount	\$19.00
Blind Box			Payment Method	Invoice
Promo Type			Payment Amount	\$0.00
Materials			Amount Due	\$19.00
Invoice Text				

Ad Schedule

Product	Post Standard	Placement/Class	Legals
# Inserts	1	POS/Sub-Class	Other Legals
Cost	\$9.00	AdNumber	0008647619-01
Ad Type	NY CLS Legal Liner	Ad Size	1 X 15 li
Pick Up #		Ad Attributes	
External Ad #		Color	<NONE>
Production Method	NY_AdBooker	Production Notes	
Run Dates	Sort Text	BID8996COUNTYOFONONDAGABIDREF8996FORFURNISHINGCLASS8CABCHASSISTYPEWDUMPBODIESSNOWP	
	05/24/2018		

Product	Syracuse.com	Placement/Class	Legals
# Inserts	1	POS/Sub-Class	Other Legals
Cost	\$0.00	AdNumber	0008647619-01
Ad Type	NY CLS Legal Liner	Ad Size	1 X 15 li
Pick Up #		Ad Attributes	
External Ad #		Color	<NONE>
Production Method	NY_AdBooker	Production Notes	
Run Dates	Sort Text	BID8996COUNTYOFONONDAGABIDREF8996FORFURNISHINGCLASS8CABCHASSISTYPEWDUMPBODIESSNOWP	
	05/24/2018		

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0008647619-01

Ad Content Proof

BID # 8996 COUNTY OF ONONDAGA – BID REF # 8996 FOR FURNISHING CLASS 8 CAB-CHASSIS TYPE W /DUMP BODIES, SNOW PLOWS, AND VARIOUS BODY TYPES IS DUE JUNE 7, 2018 AT 2 PM IN THE DIVISION OF PURCHASE. REGISTER AT www.empirestatebidsystem.com TO DOWNLOAD SPECIFICATION DOCUMENTS.



Onondaga County
Executive Department

Division of Purchase

*John H. Mulroy Civic Center, 13th Floor
421 Montgomery Street
Syracuse, New York 13202-2989
Phone (315) 435-3458
Fax (315) 435-3424*

JOANNE M. MAHONEY
County Executive

ANDREW TROMBLEY
Director

BID REFERENCE: 8996
DATE: May 24, 2018

BID PROPOSAL

Sealed bids for furnishing Class 8 Cab-Chassis Type W/Dump Bodies, Snow Plows and Various Body Types will be received at the Office of the Purchasing Director, 421 Montgomery Street, Syracuse, NY 13202 until two (2) o'clock P.M. (local time) on June 7, 2018.

Onondaga County reserves the right to reject any or all bids.

No Bid Security is required.

No Performance Security is required.

Bidders must use the proposal form and envelope furnished by the Division of Purchase or an envelope that is clearly marked with your company name, the bid reference number and the date the bid is due when submitting their proposals. Envelopes must be sealed when submitted. Faxed bids are unacceptable.

Required for department: Onondaga County, City of Syracuse, Syracuse School District and all Municipalities, and Agencies Authorized under the General Municipal Laws of the State of New York.

Andrew Trombley
Director

SPECIAL CONDITIONS

Term: Award period shall be for **five (5)** years from June 24, 2018 through June 23, 2023:

Blanket Price Agreement: This bid will result in a blanket price agreement.

Piggybacking: Onondaga County allow(s) all municipal entities and authorities authorized under the General Municipal Laws of the State of New York to purchase goods and/or services under this contract from anywhere in the state at the discretion of the vendor. *Municipalities outside of New York State may participate if allowed by local law , also at the discretion of the vendor*

Total MSRP: MSRP plus destination charges to dealer = Total MSRP

Pricing: Vendors **MUST provide verified pricing from the manufacturer . MSRP plus destination charges to dealer**

Escalation: The discounts provided for the vehicles and vehicle options cannot be decreased. This is the basis for price escalation for the term of the contract. Model Year increases to the MSRP are acceptable as long as discounts are applied as bid.

Payment: Payments will be made with the PeopleSoft Purchase Order, receipts, vendor's original invoice and voucher.(For Onondaga County, City of Syracuse, Syracuse School District, Syracuse Airport Authority and Otsego County, Oswego County and City of Oswego)..

AWARD: Award is by Truck manufacturer . with a discount from Total MSRP and discount from option list **One award per manufacturer. Vendor must bid on all trucks itemized in their category.** Dump Bodies.Snow plows and associated options accessories are a minimum of 30% from Body vendors. **Vendor Must Provide a list of body vendors that are going to participate in this contract (see pricing pages).Equipment vendors can offer their complete lines as part of the contract.** **A letter of commitment from body companies shall be provide at time of bid award.**

To Include:

- Rack bodies
- Tank bodies
- Service bodies
- Utility/Bucket bodies
- Wrecker bodies/rollbacks
- Emulsion bodies
- Dump bodies
- Van bodies/reefer bodies
- Utility bodies
- Hook lift bodies
- Attenuator bodies
- Refuse bodies:
- Front loaders
- Side loaders
- Rear loaders
- Roll offs

SPECIAL CONDITIONS(Con't)

Lower Pricing: Municipalities reserve the right to negotiate lower pricing with the awarded vendors .Awarded vendors may offer a quantity discounts.

Government Mandated Program Price Adjustment: An adjustment in price may be permitted if a government mandated program such as a new standard for emissions takes effect and suitable documentation is furnished.

Delivery: Delivery shall be expressed in the number of calendar days required to make delivery after receipt of a purchase order. Delivery shall be made in accordance with the instructions on the purchase order from each Municipality and what is listed on the contract. The Contractor shall acknowledge receipt of the purchase order. If the ordering agency has not received acknowledgement within two (2) weeks, the contractor shall be contracted.

Delivery Certification: The Contractor shall secure a signed receipt from the Ordering agency certifying to the delivery of the vehicle. In the event deficiencies are later noted and a properly signed receipt if not available, the Contractor will be responsible.

Shipping Dates and Delivery Time

- Contractor shall provide written acknowledgement of orders within five (5) business days after receipt of order.
- Contractor shall provide ordering agency with anticipated shipping date of completed vehicle with written acknowledgment of order.

Contractors will notify the Division of Purchase in writing of the manufacturer's production build-out date. Such notification **MUST** be submitted immediately upon the contractor being notified by the manufacturer.

The resulting Contractor may supply the next model year vehicle if a build-out date has occurred for the trucks they are awarded. Prices will be held to discount from Total MSRP and the option discount pricing provided in bid. All specifications, terms and conditions of this bid remain in effect for the contract period. If no new model year has been awarded the Contractor may continue to supply the current model year vehicles until depletion of stock or manufacturer's production build-out.

Delivery: Price shall include all customs duties and charges, all vehicle preparation and clean-up charges, New York State motor vehicle inspection, installation charges and all other incidentals normally included with providing and delivery of a vehicle including the manufacturer's fees such as destination charges.

Award: Award will be by lowest bidder by manufacturer line for the Cab-Chassis. Bidders may supply multiple manufacturers/sources for the Dump bodies and Plows and other Bodies as listed at a minimum of 30% discount from lists.

Regulations: The completed vehicle shall conform to all applicable federal, state and local laws in effect at the time of delivery.

SPECIAL CONDITIONS (Con't)

Service: Prior to delivery, the vehicle shall be completely serviced by the contractor in his own shop. Servicing shall include New York State inspection, engine tune-up, lubrication, wheel alignment, front wheel balancing and all other checks and adjustments required for full, proper servicing of a new vehicle.

Qualification of Bidder: Bids for the vehicle will be considered only from manufacturers. Or from factory branch dealers, or manufacturer's franchised dealers. Bidders must be OEM authorized. OEM certification must be available on request.

Delivery Condition: Vehicles must be delivered strictly in accordance with specifications. Delivery must be coordinated with the department and delivery shall be made during normal working hours.

Guarantees by the Contractor: The manufacturer's standard warranty shall be provided.

Manuals: One (1) copy of truck maintenance, parts and operational manuals plus parts lists (if available) shall be delivered to the purchasing agency with the truck, including and not limited to:

1. Driver's manual
2. Cab-chassis service repair manual including a complete parts list, lube chart and wiring, hydraulic and air schematics.
3. Dump body, hoists, spreaders plows and hydraulic pump service. And repair manual including a complete parts list.

Contact: Please refer any questions to Mr. Cory Larrabee, Division of Purchase corylarrabee@ongov.net

MINIMUM SPECIFICATIONS

Scope: Provide Class 8 heavy duty cab-chassis truck(s) with GVWR of 33,000 lbs or more which may include installed Optional Body(s) plows and associated accessories for any Municipalities authorized under General Municipal Laws of the State of New York as specified below.

Total MSRP: MSRP plus destination charges to dealer = Total MSRP

Award will be based on discount from TOTAL MSRP and Discount on Options per Example:

The discounts are the constant that allows price increases for model year increases.

Reporting: A quarterly report of vehicles ordered will be provided to Cory Larrabee: Onondaga County Division of Purchase at: corvlarrabee@ongov.net

Additional Body companies can be added First Week of September during the term of the contract. Body Companies will agree to work with all the awarded truck dealers.

New vehicles models can be added as long as they meet the current pricing discount as the vehicles they are replacing.

Bidder Note: Vendor shall provide a discount of 12 % or better from list price for OEM options. The same discount offered shall be for non OEM accessories and related equipment. The accessories and related equipment prices are provided as options to the award. Prices shall be in electronic form, Award will be based on total price of vehicles with OEM options by manufacturer. This formula is for bidding purposes to make an award for truck manufactures.

Example of Pricing for Vehicle

Manufacturer/Model: AAA Total MSRP 100,000.00

Discount from Total MSRP: 30%

Price of Vehicle: \$70,000.00

Options - Discount from OEM list 12% or better

OEM Options \$20,000 x 12%

OEM Option pricing: 17,600.00

Total price of Vehicle with OEM options \$87,600.00

MINIMUM SPECIFICATIONS (Con't)

Price and Delivery Allowances: Pricing will be FOB to any location in New York State. The Delivery Allowance Schedule (DAS) will apply to all Counties in New York State. The DAS will be as follows:

The Contractors will be required to delivery vehicles anywhere within New York State boundaries. Each contractor will be reimbursed for this delivery according to the following Delivery Allowance Schedule (DAS). The DAS shall indicate the maximum dollar amount that will be paid for delivery from the Contractor's point of business, to the delivery location. Municipalities may pick-up vehicle(s) at the Contractor or pre-delivery service dealer location with no delivery allowance charge applied.

The DAS will be used as follows: If the Contractor point of business is in Albany (Region 3) and the desired delivery point is in White Plains (Region 5) the delivery charge will be \$230.00. This charge should be added to the invoice. Each contractor will only be concerned with their particular region (i.e. if the contractor's point of business is in Region 1, the only row that will be utilized is the first one).

Delivery to Region						
Region	1	2	3	4	5	6
1	\$160	\$230	\$380	\$440	\$520	\$680
2	\$230	\$160	\$230	\$230	\$290	\$520
3	\$380	\$230	\$160	\$230	\$230	\$520
4	\$440	\$230	\$230	\$160	\$440	\$660
5	\$520	\$290	\$230	\$440	\$160	\$260
6	\$680	\$520	\$520	\$660	\$260	\$160

Region 1	Region 2	Region 3	Region 4	Region 5	Region 6
Allegany	Broome	Albany	Clinton	Dutchess	Bronx
Cattaraugus	Cayuga	Columbia	Essex	Orange	Kings
Chautauqua	Chenango	Fulton	Franklin	Putnam	Nassau
Chemung	Cortland	Greene	St. Lawrence	Rockland	New York
Erie	Delaware	Hamilton		Sullivan	Queens
Genesee	Herkimer	Montgomery		Ulster	Richmond
Livingston	Jefferson	Rensselaer		Westchester	Suffolk
Monroe	Lewis	Saratoga			New Jersey
Niagara	Madison	Schenectady			
Ontario	Oneida	Schoharie			
Orleans	Oswego	Warren			
Schuyler	Otsego	Washington			
Seneca	Tioga				
Stuben	Tompkins				
Wayne					
Wyoming					
Yates					

MINIMUM SPECIFICATIONS (Con't)

- Contractor shall furnish the agency with written acknowledgment of the shipping date at least two weeks prior to shipment.
- If the shipment will not be made within the delivery time, the Contractor will be required to notify the agency in writing at least two (2) weeks prior to the date of the original delivery. This notification must include the reasons for the delay and the latest date the vehicle will be shipped.
- All correspondence on shipping dates and delivery time shall be directed to the ordering agency's contact person.

Bidders to Supply:

- Reflectors: All reflectors shall have Lexan lenses and shall be permanently attached to the truck with mechanically, screw -type fasteners.
- Reflector Kit: shall consist of three (3) bi-directional, reflective triangles conforming to federal regulations. The kit shall be provided in a fully closed, metal or impact resistant plastic, reusable container.
- Fire Extinguisher: shall be 10-lb. capacity, dry chemical-type for Class A, B, and C fires and shall be mounted inside the cab.
- Back-up Alarm: Vehicle to be equipped with electric back-up alarm, Preco 250 (or equal).

Instructions to Bidders/General Conditions

1. Submission of bids:

1.1 Bids are publicly opened and read at 2 p.m. in the office of the Onondaga County Division of Purchase, 421 Montgomery Street, Syracuse, NY 13202 on the day bids are scheduled to be received.

1.2 Bids must be date and time stamped by the Division of Purchase prior to the specified time of the opening. No late bids are accepted for any reason. Bidder assumes all responsibility for on-time delivery to the Division of Purchase.

1.3 Bidders must use the proposal form and envelope furnished by the Division of Purchase or an envelope that is clearly marked with your company name, the bid reference number and the date the bid is due when submitting their proposals. Envelopes must be sealed when submitted. Faxed bids are unacceptable.

1.4 Separate bid envelopes must be submitted for each bid reference number.

1.5 Bidders may submit bids on any one or group of items, provided that the unit prices are shown as requested.

1.6 Equipment offered in response to this bid request must be standard, new, the latest model or a regular stock product, with parts available and that the equipment and parts are not currently scheduled to be discontinued. Further, the bidder will guarantee that no attachment or part has been applied contrary to manufacturer's recommendations.

1.7 Special conditions in the specifications shall take precedence over any instructions to bidders/general conditions.

2. Required submissions:

2.1 Each bid must be signed by the bidder.

2.2 Bids by partnerships must be signed with the partnership name by one of the members of the partnership or by an authorized representative, followed by the signature and title of the person signing.

2.3 Bids by corporations must be signed with the name of the corporation, followed by the signature and designation of the president, vice-president or person authorized to bind in the matter. A corporate resolution may be required to confirm authorization.

2.4 Bids by agents of a manufacturer must be accompanied by a certification the agent is authorized if required.

2.5 Bid security, performance or other bonds when required shall be issued by a bonding company authorized to do business in New York State.

2.6 Bid security, when required, must be in the amount and form as stated in the legal advertisement, as a guarantee that if the bid is accepted a contract will be executed. Bid security deposits will be released when the written intent to award is issued of all but the three lowest bidders. Bids lacking bid security, when required, will not be eligible for award.

2.7 Performance Security, when specified, must be in the amount and form as stated in the legal advertisement. Performance security is generally required only in public works, construction, installation and certain term and service contracts. Performance security shall be of sufficient value to:

2.7.1 guarantee the contract for the faithful performance thereof;

2.7.2 guarantee all work and/or materials against all defects not due to ordinary wear and use for a period of one (1) year from date of the Municipality(ies) acceptance of the goods and/or services rendered and;

2.7.3 guarantee payment of any and all obligations arising as the result of the contract.

2.8 Labor and material bonds may be required in specific contracts to guarantee payment to workers and subcontractors.

2.9 When required, bidders shall fill out the material list and state clearly any variation from proposed products from that specified. Brand name and other information as necessary to be furnished on all items. Bidder should submit with bid any information, specifications, circulars, etc. that will explain or clarify the differences or compliance with the specifications.

3. Use of Brand names:

3.1 References in the specifications to a particular trade name, manufacturer's catalog or model number are made for descriptive purposes to guide the bidder in interpreting the type and quality of materials or supplies or nature of work desired. Such descriptions should not be construed as excluding bids on other types of materials and supplies or for performing the work in a manner other than specified, providing that the materials and supplies and manner of performing the work are offered are of equal quality to that specified and equally acceptable to the Municipality(ies) for its purposes. Exceptions must be clearly stated.

3.2 The Purchasing Director will determine equal products or services.

4. Pricing:

4.1 Prices must be stated in units of quantity specified. Prices submitted by bidders must be firm for 45 days from the date of the bid opening. Prices shall be in US funds only.

4.2 Prices bid shall be FOB prepaid to destination as designated. All charges for packing, crating, containers, etc. are included and being in strict accordance with specifications as shown. The price bid by the contractor shall be the price paid for all items to be furnished under this contract, irrespective of the time of shipment or delivery, unless otherwise provided.

4.3 Purchases by the Municipality(ies) are exempt from any Federal, state or city sales tax. Exemption certificates or proof of sales tax exemption will be provided upon request.

4.4 Where pricing is described in both words and numerals, the words will govern.

4.5 Cash or early payment discounts will not be considered in determining low bidder.

5. Withdrawal of bids and errors:

5.1 Bids may be withdrawn at any time prior to the bid opening by written request of the bidder.

5.2 Errors in math or omission may be grounds for withdrawal of the bid after the opening at the request of the bidder and at the discretion of the Purchasing Director upon written request. Such requests must be made as soon as the error is identified.

5.3 In case of error in extending the amount of the bid, the unit prices will govern.

6. Purchases by other governmental or authorized entities:

6.1 Purchases at prices quoted that result in a contract or purchase order contract with Municipality(ies) may be made by the City of Syracuse, each town and village, each school, fire and solid and water conservation district eligible to purchase from this contract for the term of the contract.

In addition, the Municipality(ies) allow(s) all municipal entities authorized under the General Municipal Laws of the State of New York to purchase goods and/or services under this contract from anywhere in the state at the discretion of the vendor.

6.2 Any minimum order requirements, delivery charges or other deviations from the prices offered to Municipality(ies) applicable to eligible organizations must be clearly stated in the bid. No such charges will be permitted if not contained in the original bid.

7. Interpretations:

7.1 It is understood and agreed that in questions of interpretation in the specifications, the Purchasing Director does expressly have the right to determine the meaning and shall control the decision and such decision shall be binding and final. Corrections to errors, or omissions in specifications, may be made by the Purchasing Director, when such corrections are necessary for the proper fulfillment of the intention of such specifications.

7.2 Interpretations and questions relating to bid requirements, specifications, drawings, etc. must be submitted in writing to the contact person identified in Special Conditions not later than 7 calendar days prior to the bid opening. No interpretation will be made to any bidder orally. Interpretations made will be by addendum, if required, and provided to all known prospective bidders. Bidders bear full responsibility for accepting interpretations that are not by addendum issued through the Purchasing Division. Failure of any bidder to receive any such addendum or interpretation shall not relieve any bidder from any obligation under his bid as submitted. All addenda so issued shall become part of the contract documents. Failure to request an interpretation constitutes a waiver to later claim that ambiguities or misunderstandings caused a bidder to improperly submit its bid or to have inadvertently bid on certain items.

7.3 The Municipality(ies) reserve(s) the right to waive informalities in a bid if such waiver does not provide a competitive advantage to any bidder.

7.4 The bidder understands and agrees that no plea of ignorance relating to data, conditions, policies or requirements of the Municipality(ies) will be accepted as a reason for failure or default on the part of the bidder to fulfill in every respect all the requirements of the contract. Nor will such claim of ignorance be the basis for any claim for increased compensation.

8. Method of Award:

8.1 The Municipality(ies) reserve(s) the right to reject any and all bids at their discretion, at any time before award, or if it is in the best interest of the Municipality(ies) to do so. The Municipality(ies) reserve(s) the right to accept any item in the bid, and to award the bid in whole or in part to the lowest responsible bidder within 45 days, unless otherwise specified, including the right to increase or reduce quantities.

8.2 Bids will be evaluated by the Division of Purchase and the department requiring the goods or services. A notice of intent to award will be issued only by the Division of Purchase.

8.3 Protests of companies, products or services being offered from competing bidders must be made as soon as possible, in writing, to the Division of Purchase.

8.4 In the event a lower bid is being rejected for any reason, the bidder will have 48 hours to explain before an intent to award will be issued to another bidder.

9. Inspection, Samples and Testing:

9.1 Material offered shall be available for inspection before delivery at a point agreed upon between the bidder and the Purchasing Director.

9.2 Samples are required to be furnished by the bidder at the request of the Purchasing Director. Samples are to be furnished at no cost to the Municipality(ies). Samples will be returned only at the cost of the bidder. Some samples may be retained for the life of the contract to verify delivery is in compliance with specifications.

9.3 It is understood and agreed by the bidder that deliveries tested by the Municipality(ies) and found not to meet specifications as set forth, bidder will be billed for the test.

10. Delivery:

10.1 Material is required on or before the delivery date in the specifications. The successful bidder is responsible for delivery in good condition to the designated destination.

10.2 No items are to be shipped or delivered until receipt of an official purchase order from the Municipality(ies) Division of Purchase or Onondaga County contract.

10.3 Guaranteed delivery date will be a consideration in making a contract award.

10.4 Failure to deliver as guaranteed may result in termination of the contract and also disqualify bidder from receiving contracts for at least two years. The Municipality(ies) will assume no liability for any expense or loss because of such termination.

10.5 All broken and/or damaged items received by the Municipality(ies) shall be replaced by the contractor, immediately, at his own cost and expense. The Municipality(ies) shall inspect all the items and notify the contractor of any damage as soon as it is discovered.

11. Notice to Proceed:

11.1 The successful bidder, when required, must return the signed contract, completed insurance certificate and performance security within fourteen (14) days from the date of the letter of intent to award.

11.2 No work shall begin, nor goods delivered until the contractor has in place the required insurance and security and receives a written notice to proceed, completed contract or purchase order as appropriate.

12. Hold Harmless:

12.1 The bidder, if awarded an order or contract, agrees to indemnify, defend and hold harmless the Municipality(ies), its officers, agents and employees from and against any and all loss or expense that may arise by reason of liability for damage, injury or death, or for invasion of personal or property rights, of every name and nature, whether casual or continuing trespass or nuisance, and any other claim for damages arising at law and equity alleged to have been caused or sustained in whole or in part by or because of any omission of duty, negligence or wrongful act on the part of the bidder, its employees or agents.

13. Insurance:

13.1 The bidder or contractor will furnish the amount of insurance determined and specified by the Municipality(ies).

13.2 The contractor agrees to obtain and maintain general liability insurance including comprehensive form, premises/operations, products/completed operations, broad form contractual, independent contractors and personal injury, with minimum limits of not less than one million (\$1,000,000) dollars combined single limit for bodily injury and property damage.

13.3 The contractor will obtain automobile liability insurance, including for owned, hired and non-owned vehicles with minimum limits of not less than one million dollars (\$1,000,000) combined single limit for bodily injury and property damage.

13.4 When required, the contractor shall provide to the Municipality(ies) a certificate of insurance evidencing the insurance requirements specified on the attached sample certificate and shall name the Municipality(ies) as an additional insured. The certificate shall contain a provision that the issuing company will notify the Director of Purchase by certified mail 30 days prior to any change in or cancellation of the policy.

13.5 The contractor further agrees to comply in all respects with all Federal, State and Municipality(ies) laws which pertain regarding services for municipal corporations including but not limited to Workers' Compensation and Employers' Liability insurance, hours of employment, wages and Human Rights.

13.6 Contractor shall deliver to the County's Department of Law, before this contract may be made or performed and from time to time thereafter is reasonable, both a form certificate of insurance approved for use by New York's superintendent of insurance and copies of the declarations of each insurance contract referred to by such certificate of insurance, as evidence that the insurance coverage required for this contract is maintained by the Contractor. At the request of the County, Contractor shall deliver to the County's Department of Law a copy of any insurance contract referred to by such certificate of insurance.

14. Payments:

14.1 The Municipality(ies) will pay the bidder or contractor the amount of his bid upon the full and faithful performance of the contract, acceptance of materials and/or work by authorized municipal agent, and upon receipt of the vendor invoices from the receiving department.

14.2 Partial payments for delivered items or quantities of a bid may be made by the Municipality(ies) upon presentation of properly executed claim voucher or invoice, unless otherwise stated. The final payment will be made by the Municipality(ies) when the materials, supplies, equipment or services have been fully delivered or completed to the full satisfaction of the Municipality(ies) Division of Purchase and the receiving department.

14.3 Unless otherwise specified, the Municipality(ies) may in any contract involving construction work or labor retain up to five percent (5%) of the amount of the contract until final completion and acceptance of all work covered by the contract.

14.4 The contractor further agrees that the Municipality(ies) may withhold, out of any amounts due the contractor, sums sufficient to cover any unpaid claims by mechanics or laborers for work or labor performed under this contract; provided, that the notice in writing of such claims, signed by the claimants, shall have been previously filed.

14.5 The said contractor further agrees that he shall not be entitled to demand or receive any payment except in the manner set forth in this contract.

15. Warranty:

15.1 Municipality(ies) requires a one-year warranty from the date of acceptance to correct at no additional cost to the Municipality(ies) any failure or defect in material and workmanship, which appears in the equipment, goods or services supplied under this bid. Should manufacturer's, product's or bidder's warranty extend longer than Municipality(ies) one year requirement, the remaining term of the bidder's warranty will be in effect at the conclusion of the Municipality(ies) required warranty.

15.2 Municipality(ies) do(es) not accept exceptions to implied warranties of suitability or merchantability. Municipality(ies) do(es) not accept limitations for recovery for incidental or consequential damages or on its legal remedies to secure such recovery.

16. Governing Laws and Regulations:

16.1 The bidder is required to comply with all applicable provisions of the laws of the Municipality(ies), the State of New York and the United States of America which affect municipalities and municipal contracts and in particular the state's Labor Law, General Municipal Law, Workmen's Compensation Law, the Lien Law, Personal Property Law, State Unemployment Insurance Law, Environmental Law and all State and Local Health laws, rules and regulations.

16.2 The bidder's special attention is called to those laws and requirements set forth below:

16.2.1 Section 103-d of the state's General Municipal Law requires the signing of a non-collusion certification, which reads:

"By submission of this bid, each bidder and each person signing on behalf of any bidder certifies, and in the case of a joint bid, each party thereto certified as to its own organization, under the penalty of perjury, that to the best of knowledge and belief:

- (1) The prices in this bid have been arrived at independently without collusion, consultation, communication or agreement for the purpose of restricting competition, as to any matter relating to such prices with any other bidder or with any competitor;
- (2) Unless otherwise required by law, the prices which have been quoted in this bid have not been knowingly disclosed by the bidder prior to opening, directly or indirectly, to any other bidder or to any competitor; and
- (3) No attempt has been made or will be made by the bidder to induce any other person, partnership, or corporation to submit or not to submit a bid for the purpose of restricting competition."

16.2.2 In making his bid, the bidder warrants that this bid is made without any connection with any person making another bid for the same contract and that the bid is in all respects fair, and without collusion or fraud; also that no member of the County Legislature or other officer of the Municipality(ies) or any person employed by the Municipality(ies) is directly or indirectly interested in said bid or in the supplies or work to which it relates or in any portion of the profits thereof.

16.2.3 The Toxic Waste Right to Know Law requires the bidder, supplier, manufacturer to provide to Municipality(ies) upon delivery any and all information required by law. Municipality(ies) reserve(s) the right to refuse shipments and payment when material safety data sheets (MSDS) are not supplied on delivery or request.

16.2.4 The Bidder will maintain Worker's Compensation during the life of this contract for the benefit of the bidder's employees as approved in Chapter 41 of the Laws of 1914 and all subsequent acts amending.

16.2.5 The provisions of Section 220 of the State's Labor Law are deemed a part of every proposal with the same force and effect as if set forth at length.

16.2.6 Fair Employment Clause: The Onondaga County Legislature (Res. 282-73) requires contractors to support the Municipality(ies) goals in equal employment opportunity. By signing this bid, the contractor agrees:

"That it will not discriminate and that it will take affirmative action to promote non-discrimination in hiring, recruitment, training, promotion and wage practices and take procedures to prevent reverse discrimination, and

"That such affirmative action shall include but not limited to incorporation of appropriate equal opportunity language in all employment recruitment efforts, notifications to appropriate unions

of the contractors' obligations hereunder, incorporation of affirmative action conditions in any subcontract, and

"That it will complete and submit the required HRC Form #1 and other required equal employment reports to the Human Rights Commission of Syracuse, and Municipality(ies), and (when additional State and Federal mandates may apply)

"That it will on good faith consult with and cooperate with Fair Employment staff of the local Human Rights Commission in order to achieve compliance with any other applicable Equal Employment Opportunity Laws and Regulations.

Exemptions from local requirements only for employers with less than 25 employees; for non-construction contracts of less than \$2,500 (unless vendor does more than \$10,000 in business with the County in a year) and for construction contracts of less than \$10,000.

16.2.7 For construction projects that disturb more than one acre in total, construction contractors will be responsible for implementing storm water runoff control measures in accordance with the specifications. All construction projects disturbing more than one acre must control storm water runoff in full compliance with the SPDES general permit for storm water discharge from construction activity. The selected contractor will certify their intent to comply with the Municipality(ies) storm water management program.

16.2.8 By submission of this bid, each bidder and each person signing on behalf of any bidder certified, and in the case of a joint bid each party thereto certifies as to its own organization, under penalty of perjury, that to the best of their knowledge and belief that each bidder is not on the list created pursuant of paragraph (b) of subdivision 3 of section 165-a of the state finance law"

In the absence of the list created pursuant to paragraph (b) of subdivision 3 of section 165-a of the state finance law each bidder and each person signing on behalf of any bidder certifies that to the best of their knowledge the vendor:

- (a) Does not provide goods or services of twenty million dollars or more in the energy section of Iran, including a person that provides oil or liquefied natural gas tankers, or products used to construct or maintain pipelines used to transport oil or liquefied natural gas, for the energy sector of Iran; AND
- (b) Is not a financial institution that extends twenty million dollars or more in credit to another person, for forty-five days or more, if that person will use the credit to provide goods or services in the energy sector in Iran.

17. Assignment

17.1 The contractor is prohibited from assigning, transferring, subletting or otherwise disposing of the contract awarded from this bid without the previous written consent of the Municipality(ies) Purchase Director or in any case where "Municipality" refers solely to the City of Syracuse or the Syracuse City School District, without the previous consent of the Mayor and the Common Council.

18. Termination/Default/non-performance:

18.1 In case of the default by the bidder or Contractor, the Municipality(ies) may procure the articles or services from other sources without notice and hold the bidder or contractor responsible for any excess cost.

18.2 The Municipality(ies) may terminate this agreement with cause upon notification in writing.

18.3 The Municipality(ies) further may terminate the contract without cause on 30 days notice in writing. Upon notice, the Contractor will cease all services in connection with performance of this agreement and shall proceed to cancel all existing contracts insofar as such contracts are chargeable to this agreement.

18.4 If the contractor is delayed in making delivery by strikes, lockouts, fire, unusual delay by common carriers control, then the time of delivery may be extended for a reasonable time, upon a written, documented request by the contractor, provided the Municipality(ies) may cancel said contract as to future deliveries at any time during such delay if the Municipality(ies) interest(s) are impaired by such delay.

18.5 But neither an extension of time for any reason, beyond that fixed herein for the performance of the contract, nor the doing and acceptance of any part of the work, or the supplies or materials called for by the contract, shall be deemed to be a waiver by the said Municipality(ies) of the right to abrogate this contract for abandonment or delay.

19. Unconstitutionality:

19.1 The parties hereto expressly agree that if any provision, sentence, clause or part thereof in this contract or within any specifications or plans made a part hereof is held by proper authority to be unconstitutional, illegal or invalid, such findings shall neither affect nor impair such provisions, sentences or clauses which remain. Except for so much that is held to be unconstitutional, illegal or invalid this agreement shall remain in full force and effect.

20. Changes or Deviations:

20.1 This specification as well as any contract, plans, drawings, exhibits or schedule to which is attached and made apart of constitutes the entire agreement and understanding between the parties hereto and shall be binding upon each party as their successors. Any additions, changes or deviations to or from said specifications, contracts, plans, drawings, exhibits or schedule will invalidate the agreement between the parties in its entirety unless in every case such changes shall be previously agreed upon by the parties hereto in consideration of all applicable legislation.

21. Inconsistency:

21.1 The parties agree that any inconsistency between any documents which the Municipality(ies) is/are requested to execute by the vendor and specifications shall at all times be resolved in favor of said specifications as only terms consistent with said specifications shall be applicable.

22. Definitions:

Municipality(ies): Unless otherwise noted, Municipality(ies) means any and all participating entities with Onondaga County as the lead agency. If a specific municipality is identified that municipality alone is responsible for all terms and conditions.

Purchasing Director: On all County bids the Purchasing Director refers to the Onondaga County Purchasing Director. On all City of Syracuse and Syracuse City School District bids, Purchasing Director is interchangeable with City of Syracuse Director of Management and Budget.

23. Living Wage:

If applicable under the terms of the City of Syracuse Living Wage Ordinance any vendor providing a service under this contract to the City of Syracuse or the Syracuse City School District will be responsible for complying with the City of Syracuse living wage statute while providing said service. The living wage statute and supporting documents can be found on the Onondaga County web site ongov.net/purchasing.

ONONDAGA COUNTY
EXECUTIVE DEPARTMENT
DIVISION OF PURCHASE
421 MONTGOMERY ST.
SYRACUSE, NY 13202

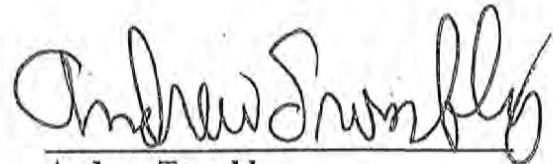
ADDENDUM NO. 1

BID REF: 8996
FOR: Class8 Cab Chassis Type W/Bodies
DEPARTMENT: Various
OPENING DATE: June 7, 2018

Mack Granite MHD/Model 64Ft is no longer available.
Delete item from bid (Page 23)

Renumber Mack items on bid. (pages 24,25)

END OF ADDENDUM



Andrew Trombley
Director

DATE: May 31, 2018.

PROPOSAL AND SIGNATURE PAGE

Director of Purchasing
Onondaga County Division of Purchase
421 Montgomery St.
Syracuse, NY 13202

I agree to provide all the material and/or labor in accordance with the furnished specifications to the County of Onondaga and/or its political subdivisions. I have clearly identified variations from the published specifications where applicable.

I have received, read and agree to the terms and conditions as set forth in the Instructions to Bidders/General Conditions and any special terms or conditions as set forth in the special conditions or minimum specifications. I specifically read, understand and certify in accordance with section 16.2.1 (non-collusion certification required for public bids) and the Fair Employment reporting requirements (16.2.6). I am authorized by my company to make this commitment.

REFER TO PRICING PAGES

Addenda acknowledgment:

I have received and considered the following addenda in submitting this bid:

No. _____ Dated: _____
No. _____ Dated: _____
No. _____ Dated: _____

Signature: _____
Printed Name: _____
Title: _____

Firm Name: _____
Address: _____

Contact person: _____

Purchase Order Address (if different than above):

Phone _____

Fax Number: _____

Federal ID Number: _____

E-Mail Address: _____

Note: Vendors **MUST** provide a W-9 Form with their bid. This form is attached at the end of Instructions to Bidders/General Conditions.

***This page Must be Signed and Returned
or your bid will be declared Informal!***

- **PRICING PAGES**
- **NAVISTAR/INTERNATIONAL**

1. **Navistar/Model: HV507 SFA 4X2** Mid Range Diesel 6.7 liter and 9.0 liter.

Total MSRP _____

Discount from MSRP: _____ %

Price of vehicle _____

Options - Discount from list (12% or better): _____ %

Options 20,000.00 x _____ %

Option pricing _____

Total price of vehicle with options _____

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

HV507 SFA 4X4 HV507 SFA 6X4

HV607 SFA 4X2 HV607 SFA 6X4

2. **Navistar/Model: HV513 SFA 4X2** Big Bore Diesel 13 Liter and 15 liter

Total MSRP _____

Discount from MSRP: _____ %

Price of vehicle _____

Options - Discount from list (12% or better): _____ %

Options 20,000.00 x _____ %

Option pricing _____

Total price of vehicle with options _____

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

HV513 SFA 4X4 HV513 SFA 6X6

HV613 SBA 4x2 - HV613 SBA 6x4

HX520-SFA 6X4

HX515-SFA 6X4

HX615 SBA 6X4

HX620-SBA 6X4

Total price for Navistar/International. _____

PRICING PAGES

WESTERN STAR

1. Western Star/Model: 4700SF

Total MSRP _____

Discount from MSRP: _____ %

Price of vehicle _____

Options - Discount from list (12% or better): _____ %

Options 20,000.00 x _____ %

Option pricing _____

Total price of vehicle with options _____

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

2. Western Star/Model: 4700SB

Total MSRP _____

Discount from MSRP: _____ %

Price of vehicle _____

Options - Discount from list (12% or better): _____ %

Options 20,000.00 x _____ %

Option pricing _____

Total price of vehicle with options _____

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

• **PRICING PAGES**

3. Western Star /Model:4900SB

Total MSRP _____

Discount from MSRP: _____%

Price of vehicle _____

Options - Discount from list (12% or better): _____%

Options 20,000.00 x _____%

Option pricing _____

Total price of vehicle with options _____

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

4. Western Star /Model: 4900SF

Total MSRP _____

Discount from MSRP: _____%

Price of vehicle _____

Options - Discount from list (12% or better): _____%

Options 20,000.00 x _____%

Option pricing _____

Total price of vehicle with options _____

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

• PRICING PAGES

5. **Western Star /Model:4800SB**

Total MSRP _____

Discount from MSRP: _____%

Price of vehicle _____

Options - Discount from list (12% or better): _____%

Options 20,000.00 x _____%

Option pricing _____

Total price of vehicle with options _____

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

Total Price for Western Star Vehicles _____

- PRICING PAGES
- FREIGHTLINER

1.Freightliner/Model: 114SD SFA

Total MSRP_____

Discount from MSRP:_____%

Price of vehicle _____

Options - Discount from list (12% or better): _____ %

Options 20,000.00 x ____%

Option pricing _____

Total price of vehicle with options _____

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

2.Freightliner/Model: 114SD SBA

Total MSRP_____

Discount from MSRP:_____%

Price of vehicle _____

Options - Discount from list (12% or better): _____ %

Options 20,000.00 x ____%

Option pricing _____

Total price of vehicle with options _____

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

• PRICING PAGES

3. Freightliner/Model: 108SD

Total MSRP _____

Discount from MSRP: _____%

Price of vehicle _____

Options - Discount from list (12% or better): _____%

Options 20,000.00 x _____%

Option pricing _____

Total price of vehicle with options _____

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

4. Freightliner /Model: 122SD SFA

Total MSRP _____

Discount from MSRP: _____%

Price of vehicle _____

Options - Discount from list (12% or better): _____%

Options 20,000.00 x _____%

Option pricing _____

Total price of vehicle with options _____

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

- **PRICING PAGES**

5. Freightliner /Model: 122SD SBA

Total MSRP _____

Discount from MSRP: _____ %

Price of vehicle _____

Options - Discount from list (12% or better): _____ %

Options 20,000.00 x _____ %

Option pricing _____

Total price of vehicle with options _____

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

Total Price for Freightliner Vehicles _____

- PRICING PAGES

- MACK

1. Mack Granite/Model:42FR

Total MSRP _____

Discount from MSRP: _____ %

Price of vehicle _____

Options - Discount from list (12% or better): _____ %

Options 20,000.00 x _____ %

Option pricing _____

Total price of vehicle with options _____

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

2. Mack Granite/Model:42BR

Total MSRP _____

Discount from MSRP: _____ %

Price of vehicle _____

Options - Discount from list (12% or better): _____ %

Options 20,000.00 x _____ %

Option pricing _____

Total price of vehicle with options _____

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

• **PRICING PAGES**

3. Mack Granite /Model: 64FR

Total MSRP _____

Discount from MSRP: _____%

Price of vehicle _____

Options - Discount from list (12% or better): _____%

Options 20,000.00 x _____%

Option pricing _____

Total price of vehicle with options _____

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

4. Mack Granite /Model: 64BR

Total MSRP _____

Discount from MSRP: _____%

Price of vehicle _____

Options - Discount from list (12% or better): _____%

Options 20,000.00 x _____%

Option pricing _____

Total price of vehicle with options _____

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

• **PRICING PAGES**

5. **Mack Granite /Model:64FT**

Total MSRP _____

Discount from MSRP: _____%

Price of vehicle _____

Options - Discount from list (12% or better): _____%

Options 20,000.00 x _____%

Option pricing _____

Total price of vehicle with options _____

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

6. **Mack Granite /Model:64BT**

Total MSRP _____

Discount from MSRP: _____%

Price of vehicle _____

Options - Discount from list (12% or better): _____%

Options 20,000.00 x _____%

Option pricing _____

Total price of vehicle with options _____

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

• PRICING PAGES

7. **Mack Granite MHD /Model: 42FR**

Total MSRP _____

Discount from MSRP: _____%

Price of vehicle _____

Options - Discount from list (12% or better): _____%

Options 20,000.00 x _____%

Option pricing _____

Total price of vehicle with options _____

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

8. **Mack Granite MHD /Model:42BR**

Total MSRP _____

Discount from MSRP: _____%

Price of vehicle _____

Options - Discount from list (12% or better): _____%

Options 20,000.00 x _____%

Option pricing _____

Total price of vehicle with options _____

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

• PRICING PAGES

9. **Mack Granite MHD /Model: 64FR**

Total MSRP _____

Discount from MSRP: _____ %

Price of vehicle _____

Options - Discount from list (12% or better): _____ %

Options 20,000.00 x _____ %

Option pricing _____

Total price of vehicle with options _____

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

10. **Mack Granite MHD /Model: 64BR**

Total MSRP _____

Discount from MSRP: _____ %

Price of vehicle _____

Options - Discount from list (12% or better): _____ %

Options 20,000.00 x _____ %

Option pricing _____

Total price of vehicle with options _____

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

• **PRICING PAGES**

11. Mack Granite MHD /Model:64BT

Total MSRP _____

Discount from MSRP: _____%

Price of vehicle _____

Options - Discount from list (12% or better): _____%

Options 20,000.00 x _____%

Option pricing _____

Total price of vehicle with options _____

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

12. Mack Granite MHD /Model: 64FT

Total MSRP _____

Discount from MSRP: _____%

Price of vehicle _____

Options - Discount from list (12% or better): _____%

Options 20,000.00 x _____%

Option pricing _____

Total price of vehicle with options _____

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

• **PRICING PAGES**

13. Mack Terrapro/Model:42R

Total MSRP _____

Discount from MSRP: _____%

Price of vehicle _____

Options - Discount from list (12% or better): _____%

Options 20,000.00 x _____%

Option pricing _____

Total price of vehicle with options _____

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

14. Mack Terrapro /Model:64R

Total MSRP _____

Discount from MSRP: _____%

Price of vehicle _____

Options - Discount from list (12% or better): _____%

Options 20,000.00 x _____%

Option pricing _____

Total price of vehicle with options _____

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

• **PRICING PAGES**

15 **Mack LR /Model: 42R**

Total MSRP _____

Discount from MSRP: _____%

Price of vehicle _____

Options - Discount from list (12% or better): _____%

Options 20,000.00 x _____%

Option pricing _____

Total price of vehicle with options _____

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

16. **Mack LR /Model:64R**

Total MSRP _____

Discount from MSRP: _____%

Price of vehicle _____

Options - Discount from list (12% or better): _____%

Options 20,000.00 x _____%

Option pricing _____

Total price of vehicle with options _____

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

Total Price for Mack Vehicles _____

- PRICING PAGES

- VOLVO

1. **Volvo VHD/Model:42F300 4X2**

Total MSRP _____

Discount from MSRP: _____%

Price of vehicle _____

Options - Discount from list (12% or better): _____%

Options 20,000.00 x _____%

Option pricing _____

Total price of vehicle with options _____

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

2. **Volvo VHD /Model:42B300 4X2**

Total MSRP _____

Discount from MSRP: _____%

Price of vehicle _____

Options - Discount from list (12% or better): _____%

Options 20,000.00 x _____%

Option pricing _____

Total price of vehicle with options _____

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

• **PRICING PAGES**

3. Volvo VHD /Model: 64F300 6X4

Total MSRP _____

Discount from MSRP: _____ %

Price of vehicle _____

Options - Discount from list (12% or better): _____ %

Options 20,000.00 x _____ %

Option pricing _____

Total price of vehicle with options _____

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

4. Volvo VHD /Model: 64B300 6X4

Total MSRP _____

Discount from MSRP: _____ %

Price of vehicle _____

Options - Discount from list (12% or better): _____ %

Options 20,000.00 x _____ %

Option pricing _____

Total price of vehicle with options _____

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

Total Price for Volvo Vehicles _____

PRICING PAGES

KENWORTH

1. Kenworth/Model: T270

Total MSRP _____

Discount from MSRP: _____ %

Price of vehicle _____

Options - Discount from list (12% or better): _____ %

Options 20,000.00 x _____ %

Option pricing _____

Total price of vehicle with options _____

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

2. Kenworth/Model: T370

Total MSRP _____

Discount from MSRP: _____ %

Price of vehicle _____

Options - Discount from list (12% or better): _____ %

Options 20,000.00 x _____ %

Option pricing _____

Total price of vehicle with options _____

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

PRICING PAGES

3. Kenworth/Model: T440

Total MSRP _____

Discount from MSRP: _____%

Price of vehicle _____

Options - Discount from list (12% or better): _____%

Options 20,000.00 x _____%

Option pricing _____

Total price of vehicle with options _____

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

4. Kenworth /Model:T470

Total MSRP _____

Discount from MSRP: _____%

Price of vehicle _____

Options - Discount from list (12% or better): _____%

Options 20,000.00 x _____%

Option pricing _____

Total price of vehicle with options _____

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

PRICING PAGES

5. Kenworth/Model: T800 SF

Total MSRP _____

Discount from MSRP: _____ %

Price of vehicle _____

Options - Discount from list (12% or better): _____ %

Options 20,000.00 x _____ %

Option pricing _____

Total price of vehicle with options _____

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

6. Kenworth /Model:T800 SB

Total MSRP _____

Discount from MSRP: _____ %

Price of vehicle _____

Options - Discount from list (12% or better): _____ %

Options 20,000.00 x _____ %

Option pricing _____

Total price of vehicle with options _____

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

PRICING PAGES

7. Kenworth/Model: T880 SF

Total MSRP _____

Discount from MSRP: _____%

Price of vehicle _____

Options - Discount from list (12% or better): _____%

Options 20,000.00 x _____%

Option pricing _____

Total price of vehicle with options _____

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

8. Kenworth/Model: T880 SB

Total MSRP _____

Discount from MSRP: _____%

Price of vehicle _____

Options - Discount from list (12% or better): _____%

Options 20,000.00 x _____%

Option pricing _____

Total price of vehicle with options _____

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

PRICING PAGES

9. Kenworth/Model: W900

Total MSRP _____

Discount from MSRP: _____ %

Price of vehicle _____

Options - Discount from list (12% or better): _____ %

Options 20,000.00 x _____ %

Option pricing _____

Total price of vehicle with options _____

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

Total Price for Kenworth Vehicles _____

PRICING PAGES
PETERBILT

1. Peterbilt /Model: 567

Total MSRP _____

Discount from MSRP: _____%

Price of vehicle _____

Options - Discount from list (12% or better): _____%

Options 20,000.00 x _____%

Option pricing _____

Total price of vehicle with options _____

MODELS TO HAVE THE SAME PRICING STRUCTURE:
(Same Discount from MSRP and same Discount on options)

2. Peterbilt/Model: 579

Total MSRP _____

Discount from MSRP: _____%

Price of vehicle _____

Options - Discount from list (12% or better): _____%

Options 20,000.00 x _____%

Option pricing _____

Total price of vehicle with options _____

MODELS TO HAVE THE SAME PRICING STRUCTURE:
(Same Discount from MSRP and same Discount on options)

PRICING PAGES

3. Peterbilt /Model: 389

Total MSRP _____

Discount from MSRP: _____%

Price of vehicle _____

Options - Discount from list (12% or better): _____%

Options 20,000.00 x _____%

Option pricing _____

Total price of vehicle with options _____

MODELS TO HAVE THE SAME PRICING STRUCTURE:
(Same Discount from MSRP and same Discount on options)

4. Peterbilt/Model: 367

Total MSRP _____

Discount from MSRP: _____%

Price of vehicle _____

Options - Discount from list (12% or better): _____%

Options 20,000.00 x _____%

Option pricing _____

Total price of vehicle with options _____

MODELS TO HAVE THE SAME PRICING STRUCTURE:
(Same Discount from MSRP and same Discount on options)

PRICING PAGES

5. Peterbilt /Model: 365

Total MSRP _____

Discount from MSRP: _____ %

Price of vehicle _____

Options - Discount from list (12% or better): _____ %

Options 20,000.00 x _____ %

Option pricing _____

Total price of vehicle with options _____

MODELS TO HAVE THE SAME PRICING STRUCTURE:
(Same Discount from MSRP and same Discount on options)

6. Peterbilt/Model: 520

Total MSRP _____

Discount from MSRP: _____ %

Price of vehicle _____

Options - Discount from list (12% or better): _____ %

Options 20,000.00 x _____ %

Option pricing _____

Total price of vehicle with options _____

MODELS TO HAVE THE SAME PRICING STRUCTURE:
(Same Discount from MSRP and same Discount on options)

PRICING PAGES

7. **Peterbilt /Model:348**

Total MSRP _____

Discount from MSRP: _____ %

Price of vehicle _____

Options - Discount from list (12% or better): _____ %

Options 20,000.00 x _____ %

Option pricing _____

Total price of vehicle with options _____

MODELS TO HAVE THE SAME PRICING STRUCTURE:
(Same Discount from MSRP and same Discount on options)

Total Price for Peterbilt Vehicles _____

Request for Taxpayer Identification Number and Certification

**Give Form to the
 requester. Do not
 send to the IRS.**

Print or type See Specific Instructions on page 2.	1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank.	
	2 Business name/disregarded entity name, if different from above	
	3 Check appropriate box for federal tax classification; check only one of the following seven boxes: <input type="checkbox"/> Individual/sole proprietor or single-member LLC <input type="checkbox"/> C Corporation <input type="checkbox"/> S Corporation <input type="checkbox"/> Partnership <input type="checkbox"/> Trust/estate <input type="checkbox"/> Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=partnership) ▶ _____ Note. For a single-member LLC that is disregarded, do not check LLC; check the appropriate box in the line above for the tax classification of the single-member owner. <input type="checkbox"/> Other (see Instructions) ▶ _____	4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3): Exempt payee code (if any) _____ Exemption from FATCA reporting code (if any) _____ <i>(Applies to accounts maintained outside the U.S.)</i>
	5 Address (number, street, and apt. or suite no.)	Requester's name and address (optional)
	6 City, state, and ZIP code	
	7 List account number(s) here (optional)	

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the Part I instructions on page 3. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN* on page 3.

Social security number					
<table style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 25%; border: 1px solid black; height: 20px;"></td> <td style="width: 5%; text-align: center;">-</td> <td style="width: 25%; border: 1px solid black; height: 20px;"></td> <td style="width: 5%; text-align: center;">-</td> <td style="width: 40%; border: 1px solid black; height: 20px;"></td> </tr> </table>		-		-	
	-		-		
or					
Employer identification number					
<table style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 25%; border: 1px solid black; height: 20px;"></td> <td style="width: 5%; text-align: center;">-</td> <td style="width: 70%; border: 1px solid black; height: 20px;"></td> </tr> </table>		-			
	-				

Note. If the account is in more than one name, see the instructions for line 1 and the chart on page 4 for guidelines on whose number to enter.

Part II Certification

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
3. I am a U.S. citizen or other U.S. person (defined below); and
4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions on page 3.

Sign Here	Signature of U.S. person ▶	Date ▶
------------------	----------------------------	--------

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.
Future developments. Information about developments affecting Form W-9 (such as legislation enacted after we release it) is at www.irs.gov/fw9.

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following:

- Form 1099-INT (interest earned or paid)
- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)

- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
 - Form 1099-C (canceled debt)
 - Form 1099-A (acquisition or abandonment of secured property)
- Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.
- If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding? on page 2.*
- By signing the filled-out form, you:
1. Certify that the TIN you are giving is correct (or you are waiting for a number to be issued),
 2. Certify that you are not subject to backup withholding, or
 3. Claim exemption from backup withholding if you are a U.S. exempt payee. If applicable, you are also certifying that as a U.S. person, your allocable share of any partnership income from a U.S. trade or business is not subject to the withholding tax on foreign partners' share of effectively connected income, and
 4. Certify that FATCA code(s) entered on this form (if any) indicating that you are exempt from the FATCA reporting, is correct. See *What is FATCA reporting?* on page 2 for further information.

Revised 5/31/18

• PRICING PAGES

11. Mack Granite MHD /Model:64BT

Total MSRP _____

Discount from MSRP: _____ %

Price of vehicle _____

Options - Discount from list (12% or better): _____ %

Options 20,000.00 x _____ %

Option pricing _____

Total price of vehicle with options _____

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

12. Mack Granite MHD /Model: 64FT

Total MSRP _____

Discount from MSRP: _____ %

Price of vehicle _____

Options - Discount from list (12% or better): _____ %

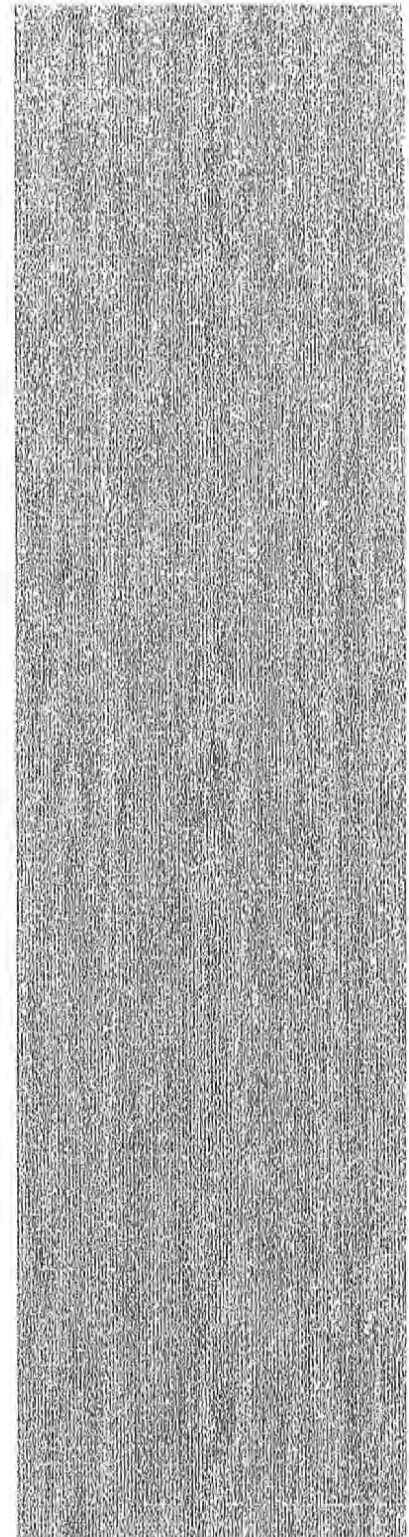
Options 20,000.00 x _____ %

Option pricing _____

Total price of vehicle with options _____

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)



Revised 5/31/18

• **PRICING PAGES**

4312. Mack Terrapro/Model:42R

Total MSRP _____

Discount from MSRP: _____ %

Price of vehicle _____

Options - Discount from list (12% or better): _____ %

Options 20,000.00 x _____ %

Option pricing _____

Total price of vehicle with options _____

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

4413. Mack Terrapro /Model:64R

Total MSRP _____

Discount from MSRP: _____ %

Price of vehicle _____

Options - Discount from list (12% or better): _____ %

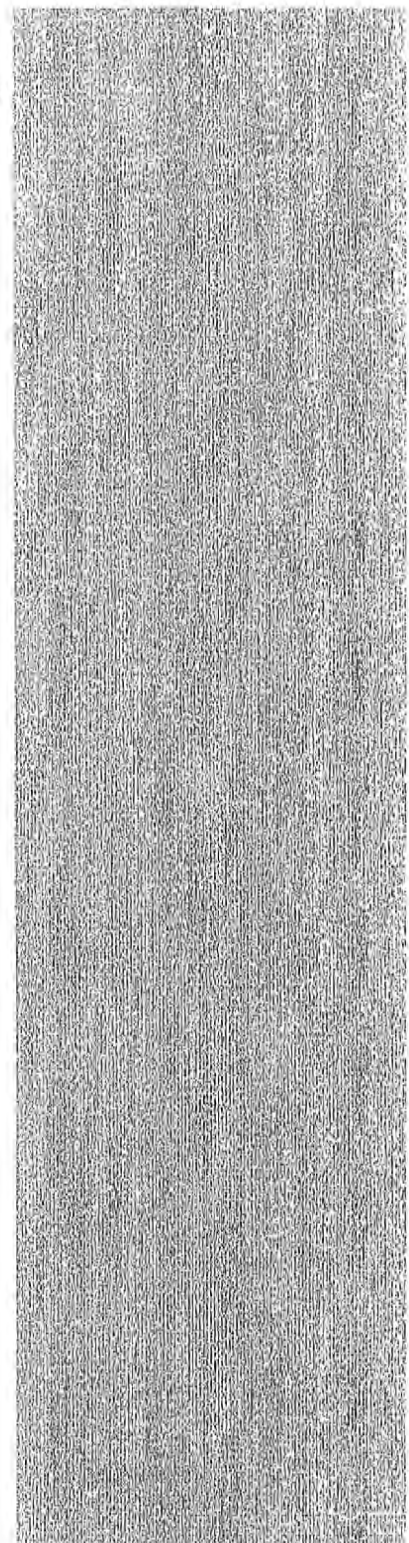
Options 20,000.00 x _____ %

Option pricing _____

Total price of vehicle with options _____

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)



Resolution No. _____ of 2022, a resolution accepting a proposal from Ampion Renewable Energy for Community Distributed Generation Solar Credits pursuant to the New York State Energy Research and Development Authority (NYSERDA) VDER value stack program.

Introduced by _____, who moved its adoption, seconded by _____.

WHEREAS, on January 11, 2022, the Town distributed a Request for Proposals to renewable energy companies and entities with available subscription capacity under the NYSERDA Value of Distributed Energy Resources Program (VDER) programs, and

WHEREAS, the Town received five proposals from participating entities, and

WHEREAS, the proposal from Ampion Renewable Energy offers a 10% discount credit against the Town's eligible National Grid Electricity accounts with available capacity coming online as of September 2022, as well as a savings estimate of \$6,500 annually, meeting the Town's expectations for rate and savings estimates, and

WHEREAS, the Town's GREEN Committee reviewed the proposals in its advisory capacity, and recommends the proposal from Ampion Renewable Energy, Boston, Massachusetts as the best value proposed; now, therefore, be it

RESOLVED, that the Supervisor is authorized to sign the attached Subscriber Agreement with Ampion Renewable Energy, Boston, Massachusetts, for the VDER/Value Stack Solar Credits against the listed National Grid accounts.



NEW YORK COMMUNITY SOLAR BILL CREDIT PURCHASE AND SALE AGREEMENT

This Community Solar Bill Credit Purchase and Sale Agreement ("Agreement") is made and entered into as of _____ (the "Signature Date"), between Ampion Renewable Energy ("Ampion") and _____ ("You"), each a Party and collectively the Parties.

By signing this agreement, you agree to be legally bound to the following terms and conditions for purchasing Bill Credits from a Solar Farm Owner ("Owner"):

1. Assignment of Bill Credit Purchase and Sale Agreement.

- a. You will provide Ampion Renewable Energy with a list of Utility Accounts, each of which will participate in the program contemplated by this Agreement. Your Utility Accounts and account data initially participating hereunder will be provided to Ampion in Exhibit 1.
- b. Upon allocation of your Utility Account(s) as defined in Exhibit 1 to an Owner, this Bill Credit Purchase and Sale Agreement will be assigned to the Owner. You will be notified via email within ten (10) business days of assignment.
- c. Ampion will use commercial good faith efforts to allocate your Utility Account(s) to a Community Solar Farm. Neither Ampion nor Owner guarantees any such allocation.
- d. The Effective Date of this Agreement shall be when this Agreement is assigned to an Owner.

2. Allocation of Community Solar Bill Credits.

- a. To receive Bill Credits under this agreement, you must be and remain a customer of the electric utility at the utility service location. Subject to the foregoing, for each billing period during the term of this agreement, Owner shall allocate Bill Credits associated with Solar Farm production to your utility account(s). Owner makes no representations concerning the exact amount of Bill Credits which will be available during any billing period.
- b. Owner shall have the right to make adjustments to the amount of the Bill Credits allocable to you hereunder in future billing periods.
- c. You authorize Owner to obtain and review your consumption history and billing determinants from your utility and you authorize Owner to obtain and review your consumption history and billing determinants from your utility and you will facilitate access to the Utility Systems as guided by Owner's web enrollment and billing platform. This may include linking of online Utility Accounts, authorizing Utility's release of information or entering one-time access authorization codes. This information will not be disclosed to a third party unless required by law or unless the third party is obligated to maintain the confidentiality of such information and disclosure is reasonably necessary for the administration of this agreement. This authorization will be effective from the signature date of this agreement until the expiration of the term or earlier termination of this agreement. You may rescind this authorization at any time by terminating this agreement pursuant to Section 6, below. You hereby consent to enrollment in the New





York Public Service Commission's CDG Program, and the utilities' programs for implementation thereof.

- d. If your utility changes or modifies your electric service account for any reason, you shall immediately notify Owner of such change and the extent of the modification, as well as provide to Owner a copy of the written notification from the utility of such change or modification. This agreement shall be null and void upon notice of such change or modification, if such change or modification is deemed to disqualify you by the terms of either the CDG Order or Owner's additional requirements, to qualify for purchasing Bill Credits. Owner reserves the right to terminate this agreement upon notice to you as provided in Section 6.c below if you fail to notify Owner of any changes or modifications to your electric service account. You will forfeit the right to receive Bill Credits between the date of any change or modification to your electric service account and reinstatement of this agreement, if applicable.
- e. In order to be deemed eligible, you may be required to undergo a soft credit inquiry. You authorize Owner and its representatives (including Ampion) to make such credit inquiry, and you authorize Owner and its representatives (including Ampion) to share the results of your credit inquiry with each other. You understand that soft credit checks will have no impact upon credit, but may appear on personal credit reports for up to two (2) years.
- f. If Utility Consolidated Billing (UCB) is available, as an additional benefit to you, Owner may, at their discretion, enroll your account in this program. If this changes your current billing process, Owner will notify you in writing. If UCB is implemented, you will no longer receive a monthly invoice from Ampion. Instead, you will only receive your utility invoice, which will reflect your savings of 10% of the monetary value of the Bill Credits allocated to you. For example, if your Bill Credit is worth \$100 and your subscription rate is 90%, your utility invoice will reflect a \$10 credit.

3. Payment for Community Distributed Generation Bill Credits.

- a. For each billing period (i.e., monthly) from when your utility begins allocating Bill Credits to your electric service account, which may not begin for some time after you sign this agreement, until the end of this agreement, Owner shall provide to you an invoice ("Owner Invoice") via email. Included in each Owner Invoice will be a line item identifying the payment due from you to Owner.
- b. The rate at which you will be billed under this contract ("the Contract Rate") will be ninety percent (90%) of the value of Bill Credits that appear on your monthly utility invoice. For the avoidance of doubt, this means you will save ten percent (10%) of the value of the Bill Credits that you receive.
- c. The total number of payments during the Initial Term (as defined in Section 6, below) is sixty (60). The amount payable for each invoice will vary from month to month due to certain factors such as fluctuations in sunlight.
- d. You acknowledge that once credits are allocated to your utility account(s), the credits will be considered used and non-refundable. You are and will be responsible for



payment for all credits allocated to your utility account(s) from Owner, whether used or not used to offset utility charges, including credits accrued at your utility account(s) .

- e. Your payments to Owner of amounts invoiced under this agreement shall be due according to the due date on Owner's invoice. If paying by credit or debit card, a convenience fee up to 3.5% applies. The exact dollar amount of the convenience fee will be displayed on the Owner Invoice.
- f. If you fail to pay any undisputed amount due hereunder by the date on which payment of such amount is due, Owner shall be entitled to charge you interest on such unpaid amount at a rate equal to the lesser of twelve percent (12%) per annum or the maximum rate allowed by law.
- g. If Owner enrolls your account into Utility Consolidated Billing, Owner Invoices will no longer be issued. Instead, you will only receive your utility invoice, which will reflect your savings of 10% of the monetary value of the Bill Credits allocated to your account. For example, if your Bill Credit is worth \$100 and your subscription rate is 90%, your utility invoice will reflect a \$10 credit.

4. Mutual Cooperation/Dispute Resolution.

- a. If you, in good faith, dispute an amount billed by Owner as provided in this agreement, you shall promptly notify Owner of the basis for the dispute no later than the fifth (5th) business day after your receipt of the applicable Owner Invoice. The parties agree to seek resolution in good faith. Upon resolution of the dispute, any required disbursements or payments shall be made to you or Owner in a timely manner.
- b. If you, in good faith, dispute an amount paid to Owner as provided in this agreement, you shall notify Owner within six (6) calendar months from the date of such payment. The parties agree to seek resolution in good faith. Upon resolution of the dispute, any required disbursements or payments shall be made to you or Owner, where appropriate, with clear communication regarding the method and timing of these disbursements or payments.
- c. If you, in good faith, wish to file any other complaint or dispute with Owner, you shall do so via electronic mail as soon as possible. You may also file a complaint relating to this agreement at any time with the New York State Department of Public Service ("NY DPS") using the contact information listed in Section 11 of this agreement.
- d. You may, at any point during a dispute or complaint resolution process, request a written report from Owner detailing all attempts to resolve the complaint or dispute.
- e. Arbitration of Disputes. The Parties agree that any dispute, claim or disagreement arising out of this agreement (a "Dispute") shall be resolved by arbitration. The arbitration, including the selecting of the arbitrator, will be administered by JAMS Inc. ("JAMS"), under its Streamlined Arbitration Rules (the "Rules") by a single neutral arbitrator agreed on by the parties within thirty (30) days of the commencement of the arbitration. The


arbitration will be governed by the Federal Arbitration Act (Title 9 of the U.S. Code). Either party may initiate the arbitration process by filing the necessary forms with JAMS. To learn more about arbitration, you can call any JAMS office or review the materials at www.jamsadr.com. The arbitration shall be held in New York, NY. This clause shall not preclude the parties from seeking provisional remedies in aid of arbitration from a court of appropriate jurisdiction.

- i. Only Disputes involving the parties may be addressed in the arbitration. Disputes must be brought in the name of an individual person or entity and must proceed on an individual (non-class, non-representative) basis. The arbitrator will not award relief for or against anyone who is not a party. If either party arbitrates a Dispute, neither party, nor any other person, may pursue the Dispute in arbitration as a class action, class arbitration, private attorney general action or other representative action, nor may any such Dispute be pursued on either party's behalf in any litigation in any court. Claims regarding any Dispute and remedies sought as part of a class action, class arbitration, private attorney general or other representative action are subject to arbitration on an individual (non-class, non-representative) basis, and the arbitrator may award relief only on an individual (non-class, non-representative) basis. This means that the arbitration may not address disputes involving other persons with disputes similar to the Disputes between the parties.
- ii. The arbitrator shall have the authority to award any legal or equitable remedy or relief that a court could order or grant under this agreement. The arbitrator, however, is not authorized to change or alter the terms of this agreement or to make any award that would extend to any transaction other than the transaction between the parties under this agreement. All statutes of limitations that are applicable to any dispute shall apply to any arbitration between the parties. The arbitrator will issue a decision or award in writing, briefly stating the essential findings of fact and conclusions of law.
- iii. BECAUSE THE PARTIES HAVE AGREED TO ARBITRATE ALL DISPUTES, NEITHER PARTY WILL HAVE THE RIGHT TO LITIGATE THAT DISPUTE IN COURT, OR TO HAVE A JURY TRIAL ON THAT DISPUTE, OR ENGAGE IN DISCOVERY EXCEPT AS PROVIDED FOR IN THE RULES AND AS PROVIDED EXPRESSLY HEREBY. FURTHER, NEITHER PARTY SHALL HAVE THE RIGHT TO PARTICIPATE AS A REPRESENTATIVE OR MEMBER OF ANY CLASS PERTAINING TO ANY DISPUTE. THE ARBITRATOR'S DECISION WILL BE FINAL AND BINDING ON THE PARTIES AND MAY BE ENTERED AND ENFORCED IN ANY COURT HAVING JURISDICTION, EXCEPT TO THE EXTENT IT IS SUBJECT TO REVIEW IN ACCORDANCE WITH APPLICABLE LAW GOVERNING ARBITRATION AWARDS. OTHER RIGHTS THAT THE PARTIES WOULD HAVE IN COURT MAY ALSO NOT BE AVAILABLE IN ARBITRATION.

5. Your Acknowledgments.

- a. You understand that the Solar Farm will deliver electricity to the utility and not to you. The utility will make all calculations and determinations regarding the amount of the Bill

Credit to be applied to your utility Invoice, which shall be made pursuant to the CDG regulations on file with the NY DPS.

- b. You understand that you have no ownership interest in the Solar Farm, or any part of the Solar Farm; nor can you claim any environmental, tax or other credits (whether renewable energy, carbon offset, or other), rebates or other subsidies or benefits available to solar arrays or renewable energy sources generally, other than the Bill Credits.
- c. You understand that Owner collects customer personal information, such as name, contact information, government issued ID numbers, and financial and banking information, and Owner uses such information for identification purposes; establishment, maintenance and service of customer accounts; communication with customers; facilitation of payments; compliance with any government or legal reporting or disclosure requirements; and operation, maintenance and improvement of Owner's business and the products and services Owner provides to customers. Owner also shares this information with its subsidiaries, affiliated companies or other third parties that assist Owner in providing you with current and potentially future services, or with other permitted uses of personal information. 
- d. YOU UNDERSTAND THAT EXCEPT AS EXPRESSLY SET FORTH HEREIN, THERE ARE NO OTHER REPRESENTATIONS OR WARRANTIES, EXPRESS OR IMPLIED, AS TO THE MERCHANTABILITY, FITNESS FOR ANY PURPOSE, CONDITION, DESIGN, CAPACITY, SUITABILITY OR PERFORMANCE OF THE SOLAR FARM OR ITS INSTALLATION, THE VALUE OF THE BILL CREDITS, OR ANY SAVINGS REALIZED BY THIS AGREEMENT.

6. Term and Termination of Agreement.

- a. The initial term of this agreement is five (5) years (the "Initial Term") and shall commence upon the date of the first Owner Invoice issued to you. Upon the expiration of the Initial Term, the term of this agreement shall be automatically extended for an additional term of two (2) years under the same terms and conditions stated herein (each, a "Renewal Term"), and shall continue to renew for an additional Renewal Term of two (2) years at the end of each subsequent Renewal Term, unless the Initial Term or then-existing Renewal Term is terminated by either party upon written notice in accordance with the following clauses in this Section 6.
- b. Notwithstanding anything to the contrary contained herein, as a non-mass market customer defined by having a demand-billed meter, you may terminate this agreement by giving Owner six (6) months prior written notice of termination. If you provide such notice of termination, you will continue to pay for the Bill Credits allocated to you prior to your utility processing your termination. You will also be responsible for payment for any Bill Credits that have been allocated to you but not otherwise paid for, i.e., Bill Credits that rollover in excess of what is applied to your utility invoice. **There is no fee for any early termination of this agreement.**



- c. Notwithstanding anything to the contrary contained herein, Owner may terminate this agreement at any time by giving you written notice that it will no longer allocate Bill Credits to you. Owner shall not be permitted to terminate this contract for the purpose of reallocating the capacity associated with your allocation to an alternative subscriber at a higher contract rate than the Contract Rate set forth in this agreement. Upon such liability accruing or arising prior to such termination.
- d. This Section 6.d, and Sections 3 and 9 - 13 of this agreement shall survive any termination of this agreement, regardless of the reasons for such termination.
- e. In addition, notwithstanding the foregoing or any other provision set forth herein, you may cancel this agreement without charge or penalty within three (3) business days of signing this agreement by providing notice of cancellation to Owner or Ampion.

7. Events of Default.

- a. Your failure to pay any undisputed sum payable to Owner when due shall constitute an "Event of Default" by you under this agreement, except that you shall be entitled to written notice of a late payment on two (2) occasions within any rolling period of three hundred sixty-five (365) consecutive days and such failure shall not be an Event of Default on such occasions if the amount due is received by Owner within five (5) days after your receipt of Owner's notice of late payment.
- b. Immediately upon an Event of Default by you, Owner may, in its sole discretion, immediately terminate this agreement by giving you written notice thereof and allocate and/or assign to a third party the Bill Credits allocated to you by the terms of this agreement.

8. Assignment.

- a. You may not assign this agreement, and any attempted assignment hereof by you shall be void *ab initio*.
- b. You may change the address of the electric service account to which the Bill Credits are applied so long as (i) you provide written notice to Owner and (ii) your utility provides electric service to the new address, and you otherwise continue to qualify under both the New York Public Service Commission's Community Distributed Generation Order and Owner's additional requirements for the purchase of Bill Credits. The change in address will be effective upon the utility allowing Owner to make such change, which generally occurs within 60 days. Owner will not be liable for any Bill Credits lost as a result of any such change of address, and you shall remain obligated to remit payment with respect to any such lost Bill Credits.
- c. Owner may assign, sell or transfer the Solar Farm and/or this agreement, or any part of this agreement, and Owner may subcontract any of its obligations under this agreement, without your consent. If any such assignment extends to all of Owner's obligations under this agreement, Owner will be released from all of its liabilities and other obligations under this agreement. If requested by Owner, you agree to execute and

deliver to any such transferee, assignee or financing partner an acknowledgment and confirmation of your obligations under this agreement as may be reasonably requested by Owner.

9. Force Majeure.

- a. If a Force Majeure Event (as defined in paragraph 9.b, below) delays or prevents Owner's performance of all or some of its obligations under this agreement, Owner will be excused from whatever performance is delayed or prevented by the Force Majeure Event, provided that:
- i. Owner's suspension of performance of its obligations is of no greater scope and of no longer duration than is required by the Force Majeure Event (for example, when a Force Majeure Event is over, Owner will use commercially reasonable efforts to make any repairs that became necessary because of the Force Majeure Event);
 - ii. No obligation of either you or the Owner that arose before the Force Majeure Event that could and should have been fully performed before such Force Majeure Event is excused as a result of such Force Majeure Event;
 - iii. Owner provides notice to you of the Force Majeure Event within a reasonable period of time after the occurrence thereof describing the particulars of the occurrence and the anticipated period of suspension of or delay in Owner's performance of its obligations; and
- b. For purposes of this agreement, the term "Force Majeure Event" means any event, condition or circumstance beyond the reasonable control of Owner and not caused by Owner's fault or negligence. Force Majeure Events shall include, without limitation, any failure to produce, deliver or receive the electricity generated by the Solar Farm caused by: flood, fire, lightning, earthquake, tornado, hurricane, other "Acts of God", war, riot, terrorism, insurrection, sabotage, work stoppage, strike or slow-down, any failure of the electrical grid or utility's ability calculate or allocate Bill Credits, any failure of equipment not utilized by Owner or under Owner's control, or any failure of the Solar Farm to produce electricity not caused by Owner's fault or negligence.



10. Miscellaneous.

This agreement contains the entire agreement between the parties with respect to the subject matter of this agreement, and there are no other agreements, written or oral, between the parties regarding the subject matter of this agreement. This agreement may be executed in one or more counterparts, all of which shall be deemed but one agreement. This agreement shall be governed by the internal laws of the State of New York, without regard to the conflicts of laws principles thereof. This agreement may not be amended except pursuant to a writing executed by both parties. No delay or failure by any party in enforcing any of such party's rights hereunder shall be deemed a waiver of any such right. This agreement may be executed in counterparts, and, if so executed, each such counterpart shall have the force and effect of an original for all purposes. This agreement may be executed by facsimile, .pdf, any electronic signature complying with

the United States Electronic Signatures in Global and National Commerce Act, P.L. 106-229, or any signature complying with applicable analog state laws (e.g., Uniform Electronic Transactions Act(s)).

11. Limitation on Damages.

Notwithstanding anything to the contrary contained in this agreement, the liability of either party or its affiliates to the other party arising under or in connection with this agreement shall be limited to actual, direct damages and shall exclude any other liability, including without limitation liability for special, indirect, punitive or consequential damages in contract, tort, warranty, strict liability or otherwise.

12. Notice Provisions.

All notices of any kind which either party is required or desires to give to the other in connection with this agreement shall be in writing, including electronic mail or similar electronic transmission via Owner's online customer service portal, shall be effective upon delivery, and shall be mailed, delivered or transmitted electronically by electronic mail or Owner's online customer service portal, in each case to the address or Email address, as applicable, specified below for such party or such other address or Email address as such party may, after signing of this agreement, designate to the other party by notice in accordance with this Section 14:



Ampion Renewable Energy
help@ampion.net

13. Customer Care. You may contact Owner's Customer Care Center at (800) 277-3631 Monday through Friday during normal business hours, or write to Owner via electronic mail at the email address specified in Section 14.



IN WITNESS WHEREOF, the Parties have executed this Agreement as of the date below written.

AMPION, INC.

Subscriber ("You")

Name: Nate Owen

Name: _____

Title: President & CEO

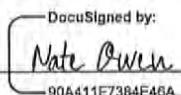
Title: _____

Org: Ampion, Inc.

Org: _____

Date: 2/23/2021

Date: _____

Signature:  _____
90A411E7384E46A...

Signature: _____



Exhibit 1: Annex of Utility Accounts

Log in to your portal for a list of service addresses enrolled

Authorization Agreement for Recurring Online Payment

A. Instructions

1. This form is required to authorize Solar Farm Owner ("Owner") and/or its affiliates, successors and/or assignees to:
 - Establish a Designated Payment Account for payment of recurring monthly Community Distributed Generation Credit Payments ("Bill Credits")
 - Change the banking or financial institution information on an existing Designated Payment Account.
2. By executing this form, you authorize the Owner or its Agent(s) to process automatic payments from the Designated Payment Account you provided during enrollment using the secure online customer portal, pursuant to the **Community Solar Bill Credit Purchase and Sale Agreement**.
3. Thoroughly read the Terms and Conditions in Section B before completing this form. The Terms and Conditions in Section B are a part of, and incorporated into, this form. Contact your customer care representative with any questions.
4. Retain a copy of this form.
5. Complete all required fields identified below and enter payment information in the secure online customer portal.

Buyer Name*	
Address 1*	
Address 2*	
City*	
Zip Code*	

Signature Section. By signing below, you acknowledge that you have received, read, and agree to the incorporated "Terms and Conditions" in Section B and confirm the accuracy of the information provided above.

--	--

Buyer Signature*

Date*

Authorization Agreement for Recurring Online Payment

B. Terms and Conditions

1. I (We) do hereby authorize the Owner or its Agents(s) to initiate monthly recurring payments to my (our) account(s). I further authorize the Owner or its Agent(s) to initiate an adjusting or correcting entry as necessary. This authorization is for all payments due under the Community Solar Bill Credit Purchase and Sale Agreement with the Owner (the "Agreement").
2. If you choose a credit/debit card as the method of payment for your subscription, please note that a convenience fee of up to 3.5% applies. The exact dollar amount of the convenience fee will be displayed on your first invoice. Also, you authorize the Owner or its Agent(s) to process periodic card pre-authorizations to ensure the card remains valid and that sufficient funds will be available prior to billing. You understand that these pre-authorizations will place a temporary hold on funds which will normally expire after several days, the length of the hold being dependent on your card funding institution. If a pre-authorization fails, you agree to provide an alternative Designated Payment Account using the secure online customer portal.
3. This authorization is to remain in full force and effect until the termination of the Agreement.
4. You are obligated to notify the Owner of any changes to your payment information. Notification of such changes to an existing account must be received at least 10 business days prior to the next draft date to be in effect as of that draft date.
5. Under federal law, you have the right to stop an automatic payment. You must give at least three (3) business days oral or written notice to the Owner before the scheduled payment date in order to stop an automatic payment. The Owner shall be required to give email notifications and/or online access to the amount(s) and due date(s). If the above payment dates fall on a weekend or holiday, you understand that the payments may be executed on the next business day.
6. You understand that if your initial payment failed, the Owner may at its discretion attempt to process the charge again within 30 days, any fees associated with non-payment or late payment will be added to your subsequent invoice. No payments due to the Owner will be considered "paid" until the Owner receives the funds in full.
7. The Owner will incur no liability as a result of a withdrawal being dishonored by your financial institution.

Limitation of Liability. You acknowledge and agree that the Owner bears no liability or responsibility for any losses incurred due to any delay in the actual date on which your bank/card account is debited. In order to process the electronic funds transfer, you must have sufficient funds available in the bank/card account provided. Additionally, you are responsible for any fees the account-holding financial institution may charge for electronic payments. You hereby agree to be bound by any rules the account-holding financial institution requires for automatic electronic payments.

Unauthorized Withdrawals. In the event that you believe that an unauthorized withdrawal has been taken from your account, or in the event of any other potential dispute or error, you must immediately notify the Owner at help@ampion.net, or by calling 800-277-3631.

Confidentiality/Security. All information provided on this form and captured in the secure online portal is stored with a third-party Tier 1 PCI Compliant Payment Processor (the highest level of security). All

online transactions are processed with point-to-point encryption to protect your sensitive payment information. Ampion does not store your Payment credentials. After verification, Ampion retains tokenized keys that refer to your payment credentials. For compliance reasons, Ampion retains these keys for a period of no less than 180 days after the last payment has settled or you cancel your account, whichever is later. Ampion will honor your request to remove the Payment credential keys, if the request is received in writing to help@ampion.net and subject to the Data Retention policy above.

To terminate your authorization or report alleged unauthorized transfers, please contact:

Phone: 800-277-3631

Email: help@ampion.net

January 10, 2022

Brian Buzby, Senior Partnerships Exec
Ampion, PBC
31 St. James Ave, Suite 355
Boston, MA 02116

Proposal in response to the Town of Clifton Park Community Solar / Community Distributed Generation
VDER Credits Request for Proposals

Dear Matthew Andrus / Town of Clifton Park,

Thank you for the opportunity to respond to your solicitation for Community Solar capacity for the Town's eligible municipal accounts. We enjoyed working with the Town on the Community Solar Community Campaign and will be pleased if we're found a suitable partner for the Town's own Community Solar subscription.

Ampion is a software and services provider to developers of distributed energy resources and administrator of community solar programs. While our clients are responsible for financing, building, and owning the projects we manage, we perform the tasks of subscriber acquisition, customer service, billing and payment, validations and allocations, as well as coordination with utilities and regulatory bodies for the projects operational lifetime. Ampion currently manages over 230 renewable energy assets in excess of 400MW AC of nameplate capacity (900,000,000kWh), a large share of which is in the state of New York

As of today's date we have 2,475,175 kWh of capacity with a Sept 2022 commercial operation date that is available to National Grid (NY) subscribers on a first come first serve basis.

Thank you for your consideration.

Sincerely,

Brian Buzby
DocuSigned by:
Brian Buzby
6E814AC8BE1040E...

10/10
Sept 22 - online date

Response: 01/10/2022



Proposal in response to
The Town of Clifton Park



Request for Proposals for Commodity
"Community Solar/Community Distributed
Generation/VDER Credits"

Please contact Brian Buzby, Senior Partnership Executive

bbuzby@ampion.net – (781) 307-3205

Introduction and Experience

Ampion was founded in 2014 as a technology infrastructure designed to support grid transition to renewable energy sources with a specific focus on distributed community generation solar. Today, Ampion operates out of Boston, MA and employs a team of 85 professionals working diligently to expand access to clean, renewable sources of energy through Community Solar projects.

As one of the first service providers to operate in the Community Solar market, Ampion now operates more than 400 megawatts of Community Solar capacity across the states of Illinois, New York, Massachusetts and Maine with Maryland, California and others coming online later this year. Our market position allows us to continuously expand our capacity as our developer clients, who represent the most professional and well financed in the industry, continue to bring projects online. Ampion is also equipped to process high volumes of subscriptions resulting from its IT platform. We grow with the industry as states begin their own community solar projects, which leaves Ampion with an abundance of opportunities in new markets and an ever increasing capacity.

Ampion Team

Over the last year Ampion has approximately doubled revenue, kWh acquired, number of solar farms under management, subscribers billed, and employees on staff. Currently Ampion has 85 full-time staff members.

Ampion's management team is uniquely positioned to guide the company through this period of rapid growth. Leadership carefully and deliberately added management headcount at the beginning of 2021 to ensure the foundation is in place to continue expanding the business sustainably and successfully.

Having previously founded Energy Services Group, a highly successful business that served several thousand energy companies, including prominent retail energy companies, and utilities, Nate Owen, Ampion's CEO, brings unparalleled experience and insight into the highly complex world of energy, data, and utilities.

Andrew Kvaal, Ampion's COO, joined Ampion in 2019 after nearly a decade of leadership roles in the educational publishing and technology industry. As the General Manager of a business unit within Cengage, Andrew led a team growing online learning solutions for competency-based programs with a strong emphasis on credentials and employability. Prior to that, he served as the Senior Vice President

of Technology Strategy and Operations where he led significant change management initiatives across the 1,000-person technology organization as Cengage transitioned into a digital-first media company.

Ampion's VP of Finance, Jess Willard joined Ampion in 2019 after 7 years in the SaaS space, most recently at Recorded Future, a threat intelligence provider within the cyber security industry. He joined Recorded Future as the Controller (employee #50) and led all international accounting and finance functions. Eventually focusing on leading all Financial Planning and Analysis functions prior to a successful exit in July 2019 to Insight Venture Partners while overseeing Annual Recurring Revenue growth from \$5MM to \$70MM and employee growth to just over 400.

As VP of Human Capital, Matt McKinnon comes from Celect, which was more recently acquired by Nike. While at Celect, Matt grew headcount over 200% within 2 years (25 to 85 full-time employees, including leadership positions), with less than 10% contingent agency fees; increasing customer bandwidth from 5 to 30 multinational companies. Additionally, Matt developed operational processes for Recruiting/Interviewing, Onboarding/Offboarding, Visa Immigration, Internship and referral programs, and company value/mission statement.

SVP of Subscriber Acquisition, Mike Beck, comes from years of senior leadership roles in the Retail Energy sector. Most recently, Mike served as President of Mass Markets for Just Energy, and had P&L responsibility for \$1B+ residential and small commercial segments for Just Energy, Amigo Energy and Tara Energy. During his term there, Mike was responsible for sales, marketing, and gross margin delivery, maintaining authority over the operating expense budget including customer acquisition & marketing, customer service, billing and operations, bad debt, and other G&A.

VP of Law and Regulatory, Chris Kallaher, comes with more than 30 years of legal and regulatory experience in the energy and regulated industries sectors. Chris comes to Ampion after nearly 15 years as the head of Northeast government and regulatory affairs for Direct Energy, one of North America's leading retail suppliers of electricity, natural gas, and energy services.

Professional Qualifications

Ampion employs invaluable institutional knowledge of the community energy markets and has shaped the billing and payment regulatory standards in multiple states, and fostered the robust processes, team, and tools to scale operations within the regulatory requirements of each state. Ampion's ability to effectively forge the community energy path across the U.S. stems from its history within the retail energy market.

Regulatory Compliance & Data Security

Ampion was formed in 2014 and has never had any investigations by regulatory bodies in any of the states in which we operate (currently MA, NY, ME, IL, MD, MN, CO and CA). Central to our company's operating principles is Ampion's commitment to consumer protections and integrity and clarity in

marketing our Community Solar offerings to potential subscribers. All staff and contractors undergo rigorous training and are required to comply with all applicable regulatory and legal requirements, including, but not limited to:

- FTC prohibition against Unfair and Deceptive Acts and Policies (UDAP)
- US Personal Data Privacy and Security Act 2009
- Home Energy Fair Practices Act, Part 11 of Chapter 16 of the Rules and Regulations of the State of New York (HEFPA)
- Uniform Business Practices for Distributed Energy Resource Suppliers
- Fair Credit Reporting Act
- Federal Trade Commission Red Flags Rule to help prevent Identity Theft
- DataGuard Energy Data Privacy (self-attestation)

Ampion leads the community distributed energy market with its achievement of the highest international information security standard. As of December 30, 2020, Ampion received the International Organization for Standardization (ISO) 27001:2013 certification for its customer acquisition, billing and customer care, application and web service development for its customers, globally.

Throughout the industry, the emphasis placed on data security has steadily risen as awareness and legal protections have grown in response to damaging data breaches in the past. Ampion believes that adhering to the highest standards of information security is a requirement of the distributed energy market. We have invested substantially in that responsibility, and with this certification and the guarantee of robust controls, Ampion extends our leadership, becoming the only company in the sector guaranteeing equivalently robust data security controls.

Ampion has over 230 solar farms under management. Each of these is associated with different owner/developer/investor groups. Ampion routinely reports to these groups, typically at least monthly, but often weekly or more frequently. These constituent groups represent millions of dollars invested in hardware, development work and staffing which is all at risk if timely, accurate reporting is not made available. The Ampion platform and staff ensure that this is done, and have maintained and grown the solar farm portfolio by doing so.

Capacity

Ampion serves as an aggregator for community energy assets, harmonizing the requirements and providing a platform that can easily integrate disparate assets from diverse owner/operators. Ampion has extensive expertise and track record in securing capacity and facilitating contracting of these assets. We currently manage over 400MW of capacity, which has roughly tripled over the last year and is on pace to about triple this year over last year. Ampion contracts with large, well-established renewable energy portfolio owners with proven track records of securing tranche allocations and bringing projects to interconnection in a timely and dependable manner. Our existing owner/clients continue to add to

our managed projects and have committed to significant ongoing investment in community solar while states continue to push renewable energy.

Data Security

Ampion leads the community distributed energy market with its achievement of the highest international information security standard. As of December 30, 2020, Ampion received the International Organization for Standardization (ISO) 27001:2013 certification for its customer acquisition, billing and customer care, application and web service development for its customers, globally.

Throughout the industry, the emphasis placed on data security has steadily risen as awareness and legal protections have grown in response to damaging data breaches in the past. Ampion believes that adhering to the high standards of information security is a requirement of the distributed energy market. We have invested substantially in that responsibility, and with this certification and the guarantee of robust controls, Ampion extends our leadership, becoming the only company in the sector guaranteeing equivalently robust data security controls.

Business Sustainability Practices

1. Public Benefit Corporation

As a **Public Benefit Corporation**, Ampion is a for-profit company with a legally binding commitment to its social and environmental mission. Because of its PBC status, Ampion is required to consider non-financial factors and public stakeholders rather than only profit and investors when making business decisions. Ampion's stated mission is to "Make it easy for everyone to access clean, renewable energy." Ampion is working to see real progress in the fight against climate change and is committed to operating in a way that produces sustainable value to all stakeholders including employees, customers, the communities we serve, and the environment. Ampion's success is defined by how well we serve the greater good, not just the profits earned.

2. Diversity, Equity, Education, and Inclusion Action Plan

As part of the ongoing nationwide discussion, amidst a pandemic, and otherwise highly polarized political climate, Ampion has developed a Diversity, Equity, Education, and Inclusion Action Plan. The mission of this plan is to "Understand how we can better uphold the principles of diversity, equity, education, and inclusion in our work and in our communities, with the intention to act on solutions in a way that produces measurable outcomes." Ampion has already taken actions to broaden its candidate pool to reach underrepresented groups such as posting jobs strategically to reach more diverse candidates and eliminating some requirements/barriers for applicants such as minimum education levels. One of the key questions the company is asking itself within this action plan is "how does this help uplift and not simply come down to a performative/charitable act?" From the top and from within,

the culture of Ampion is one that looks to be consistently improving, not just from a business or operational standpoint, but from a social justice perspective as well.

3. Remote Work

Additionally, all Ampion employees are working remotely due to COVID-19, and will have the option to continue to do so on an ongoing basis. This not only benefits employees, but allows Ampion the flexibility to hire from different locations and diverse candidate pools as well as reducing our collective carbon footprint through fewer miles commuted.

. Proposal Form

Request for Proposal Questions and Answers

1. What is the value of community solar credits that you propose to deliver annually?
 - a. For each utility account?
 - b. For all utility accounts in total?
 - c. Provide your estimate of the percentage of cost savings across the accounts to be credited.
 - d. Are there late fees or unknown fees?

Ampion Response

Attached to our response is a savings analysis based on the utility data provided by the Town. The savings estimate is based on the offer of a 10% discount on bill credits produced by the solar project on the Town's behalf. There is a breakdown of the estimated savings for each eligible account. There are no fees as there will be no payment made to Ampion. Instead Ampion will utilize the net-crediting, or utility consolidated billing model, whereby National Grid will serve as the billing entity.

2. What is the price of community solar credits that your responding entity proposes to deliver?
 - a. What is the expected total annual payment to be made to bidder?
 - b. For each utility account?
 - c. For all utility accounts in total?

Ampion Response

We are offering a 10% discount on bill credits produced by the solar project. As stated above, no payment will be made to Ampion. Instead, National Grid will apply the value of the discounted bill credits to their invoice each month. No changes in billing will be required. The breakdown for each utility account is in the savings analysis but keep in mind that the discounted bill credits will be purchased directly from National Grid.

3. What are the expected annual savings resulting from The Town's subscription to community solar?
 - a. For each utility account?
 - b. For all utility accounts in total?

Ampion Response

These questions are answered in the savings analysis. Based on the data provided, we are estimating around \$6500 in savings per year.

4. What impact will subscription to community solar have on the reliability of Clifton Park's electric supply?

Ampion Response

There will not be an impact on reliability of supply. The Town will keep their existing supplier and National Grid will continue to deliver electricity uninterrupted.

5. What is the term of the agreement? How long is the Town's commitment to the agreement?

Ampion Response

The agreement is intended to be for as long as the Town is happy with the service and as long as Ampion's offering remains competitive. The agreement can be canceled by simply providing 6 months notice of termination with no cancellation fees.

6. What rights does Town have to cancel the agreement?

Ampion Response

The Town can simply provide 6 months notice of termination.

7. How much existing capacity (in nameplate watts) does your firm presently have installed in Community Solar arrays?

Ampion Response

We have over 400 MW AC (900,000,000kWh) of capacity under management.

8. Is there capacity in your existing arrays to accommodate new community solar customers?
 - a. If so, how much such existing capacity under the current program?

Ampion Response

As of today's date we have 2,475,175 kWh of capacity with a Sept 2022 commercial operation date that is available to National Grid (NY) subscribers on a first come first serve basis.

9. What is the timeframe in which the specified accounts will begin to receive community solar credits? If Town of Clifton Park will wait more than 3 months, please explain.

Ampion Response

With a Sept 2022 Commercial Operation Date, a subscriber could expect to receive the benefits of the program within a few months of that date. This is not an unusual timeframe. At some point over the last year or two, the industry changed from being subscriber constrained to being capacity constrained. For example, we are often having conversations with prospective subscribers about a certain set of projects and by the time they are able to move forward, those projects have filled and we are on to a new set of projects.

10. Are you planning to bring any additional community solar capacity online in 2022 or later? If so, how much (in nameplate watts or customers served)?

Ampion Response

We will be bringing on a lot of new capacity this year. There is an expectation that we could almost triple the amount of customers we served in 2021. Both in kWh and customers served.

11. Please include in your response a copy of the proposed subscription agreement.

Ampion Response

Attached.

12. Please provide any other information that you feel will be important to the town selecting a community solar provider.

Ampion Response

Included in proposal.

13. Is the PV project or projects that you intend to offer subscription for online? If not, when will each PV project be available and producing, on a percentage basis? Identify any such PV projects and provide a basis for the availability estimate for each.
- a. Do you own any of the PV projects proposed for subscription, or are you managing subscriptions for developers?

Ampion Response

The project available is not online. It is rare that we are acquiring subscribers for a project that is live and producing electricity as projects that are online and not full often lose revenue. The proposed project has a Sept 2022 Commercial Operation Date. To date, Ampion does not finance, build, or own renewable energy projects.

14. When can the Town expect to see savings? How are the savings calculated?

Ampion Response

Late in the last quarter of 2022. The savings are calculated based on a 10% discount on bill credits produced by the solar project.

15. Please explain and/or show samples of the billing process, and how savings are identified on utility bills or separately.

Ampion Response

Each month, bill credits will be generated by the solar farm on each eligible accounts behalf. These bill credits will be tracked by the utility and will appear as a new line item on the utility invoice. The subscriber purchases those bill credits from the utility at the discounted rate (10%). The utility then applies the savings associated with the discounted bill credits directly to the invoice.

16. Do you offer customer support services? If not, why not?

Ampion Response

We do. We provide all the back office support services for the projects we manage.

17. Do you have experience in working with NYSERDA's Solarize/Community Campaigns Program?

Ampion Response

We do. We have run several successful Community Solar Community Campaigns, including Clifton Park's, as part of the Clean Energy Communities program.

18. Will you provide documentation of the allocation of credits to be provided annually in kw to the Town? How will this documentation be provided?

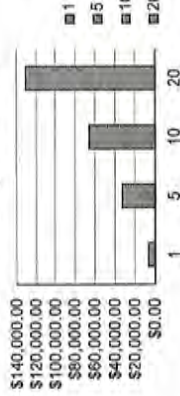
Ampion Response

We will. As part of the subscription the Town will have access to a customer dashboard with the relevant information about the subscription. The size of the allocation is included. In addition, the Town will be able to see the accrued generation, cost savings, and environmental impact.

AMPION

RENEWABLE ENERGY

Cumulative Savings Over Time



Utility	Account Number	Service Address	Annual kWh	Eligibility	Annual Spend	Annual Savings
Niagara Mohawk Power	29016117	0 WESTCHESTER DR *PUMP CLIFTON PARK NY 12065	2,635	Eligible	\$611.83	\$61.18
Niagara Mohawk Power	208611116	0 SETTLERS LN BALLSTON LAKE NY 12019	18,096	Eligible	\$2,536.80	\$253.68
Niagara Mohawk Power	233819111	316 VISCHER FERRY RD RECYCLING CENTER CLIFTON PARK NY 12065	2,664	Eligible	\$608.81	\$60.88
Niagara Mohawk Power	308909118	284 SUGAR HILL RD REXFORD NY 12148	6,579	Eligible	\$94.13	\$9.41
Niagara Mohawk Power	375074007	9 BURNING BUSH BLVD *LITE BALLSTON LAKE NY 12019	1,235	Eligible	\$393.00	\$39.30
Niagara Mohawk Power	893816110	12 GREEN MEADOW DR CLIFTON PARK NY 12065	3,797	Eligible	\$725.38	\$72.54
Niagara Mohawk Power	948810124	2 DENKERS DR *PUMP STATION BALLSTON LAKE NY 12019	7,706	Eligible	\$1,304.33	\$130.43
Niagara Mohawk Power	1093821214	0 VISCHERS FERRY RD CLIFTON PARK NY 12065	1,356	Eligible	\$435.09	\$43.51
Niagara Mohawk Power	1133819101	0 CARLTON DR *TFLT LOC ID #6041048433 CLIFTON PARK NY 12065	5,357	Eligible	\$921.05	\$92.11
Niagara Mohawk Power	1195808115	0 BROADLEAF DR *POLE CLIFTON PARK NY 12065	1,087	Eligible	\$374.74	\$37.47
Niagara Mohawk Power	1492527005	0 LONGKILL RD *TFLT @ USHERS BALLSTON LAKE NY 12019	1,056	Eligible	\$366.72	\$36.67
Niagara Mohawk Power	1513818115	0 WILD FLOWER WAY *PUMP CLIFTON PARK NY 12065	4,712	Eligible	\$947.03	\$94.70
Niagara Mohawk Power	1653819107	0 CLIFTON COUNTRY RD *TFLT ID 6042049197 CLIFTON PARK NY 12065	10,197	Eligible	\$1,540.25	\$154.03
Niagara Mohawk Power	1833820108	0 CLIFTON PARK CENTER RD *TFLT @SITTERLY#6042049196 12065 +	10,263	Eligible	\$1,548.83	\$154.88
Niagara Mohawk Power	1851009009	0 MOE RD *TFLT @CLIFTON PARK CTR RD CLIFTON PARK NY 12065	5,122	Eligible	\$890.96	\$89.10
Niagara Mohawk Power	2133819102	0 VISCHER FERRY RD CLIFTON PARK NY 12065	15,968	Eligible	\$3,017.12	\$301.71
Niagara Mohawk Power	2133821120	0 KNOLLWOOD DR CLIFTON PARK NY 12065	14,533	Eligible	\$2,004.72	\$200.47
Niagara Mohawk Power	2217686007	0 RAY RD *DOG PARK REXFORD NY 12148	2,097	Eligible	\$544.00	\$54.40
Niagara Mohawk Power	2480127108	0 VISCHER FERRY RD *LITE CLIFTON PARK NY 12065	3,984	Eligible	\$763.42	\$76.34
Niagara Mohawk Power	2503126021	0 CHRISTINAMARIE DR *PUMP CLIFTON PARK NY 12065	1,346	Eligible	\$433.01	\$43.30
Niagara Mohawk Power	4153807100	147-1/2 WOOD DALE DR BALLSTON LAKE NY 12019	8,463	Eligible	\$1,327.61	\$132.76
Niagara Mohawk Power	2860127100	0 NOTTINGHAM WAY S NY RTE CLIFTON PARK NY 12065	3,744	Eligible	\$902.28	\$90.23
Niagara Mohawk Power	2899013112	0 HUNTWOOD DR *PUMP CLIFTON PARK NY 12065	8,761	Eligible	\$1,449.34	\$144.93
Niagara Mohawk Power	3040127109	355 BLUE BARNS RD *LITE CLIFTON PARK NY 12065	3,912	Eligible	\$919.46	\$91.95
Niagara Mohawk Power	3273812135	55 CLIFTON COUNTRY RD *SEWER PUMP LIFT CLIFTON PARK NY 12065	12,785	Eligible	\$1,883.25	\$188.33
Niagara Mohawk Power	3448608118	3 MAPLE RDG BALLSTON LAKE NY 12019	11,182	Eligible	\$1,665.55	\$166.56
Niagara Mohawk Power	3908811104	0 VISCHER FERRY RD *STD CLIFTON PARK NY 12065	6,550	Eligible	\$1,065.49	\$106.55
Niagara Mohawk Power	4008810128	0 GRETEL TER *PUMP BALLSTON LAKE NY 12019	2,559	Eligible	\$588.84	\$58.88
Niagara Mohawk Power	4153807100	0 CLIFTON PARK CENTER RD *GAR CLIFTON PARK NY 12065	3,530	Eligible	\$695.76	\$69.58
Niagara Mohawk Power	4153820112	9 BURNING BUSH BLVD *POOL BALLSTON LAKE NY 12019	46,615	Eligible	\$4,737.28	\$473.73
Niagara Mohawk Power	4308810115	0 WOODSTEAD RD BALLSTON LAKE NY 12019	12,820	Eligible	\$1,880.14	\$188.01
Niagara Mohawk Power	4513814101	477 CLIFTON PARK CENTER RD CLIFTON PARK NY 12065	18,199	Eligible	\$3,025.04	\$302.50
Niagara Mohawk Power	4568811105	0 RIVERVIEW RD *PUMP REXFORD NY 12148	8,805	Eligible	\$1,362.30	\$136.23
Niagara Mohawk Power	4794009102	0 RIVERVIEW RD *PUMP REXFORD NY 12148	9,025	Eligible	\$1,477.46	\$147.75
Niagara Mohawk Power	4857351005	1032 ROUTE 146 LIGHTS CLIFTON PARK NY 12065	1,944	Eligible	\$514.92	\$51.49
Niagara Mohawk Power	5048811100	0 MACELROY RD BALLSTON LAKE NY 12019	1,173	Eligible	\$385.81	\$38.58
Niagara Mohawk Power	513812108	5 LOCUST LN CLIFTON PARK NY 12065	30,777	Eligible	\$605.75	\$60.58
Niagara Mohawk Power	513812108	0 VISCHER FERRY RD CLIFTON PARK NY 12065	10,138	Eligible	\$4,282.45	\$428.25
Niagara Mohawk Power	5613808124	0 BEECHWOOD DR *STD CLIFTON PARK NY 12065	2,170	Eligible	\$1,541.06	\$154.11
Niagara Mohawk Power	5913814119	0 VANPATTEN DR CLIFTON PARK NY 12065	35,176	Eligible	\$657.76	\$65.78
Niagara Mohawk Power	5173817104	0 NY 146 *TFLT ID 6042049200 CLIFTON PARK NY 12065	2,122	Eligible	\$4,888.07	\$488.81
Niagara Mohawk Power	6368810106	0 VISCHER FERRY RD *PUMP CLIFTON PARK NY 12065	13,651	Eligible	\$507.05	\$50.71
Niagara Mohawk Power	6853819124	1 BARNEY RD *PUMP CLIFTON PARK NY 12065	13,651	Eligible	\$1,964.29	\$196.43
Niagara Mohawk Power	7569012118	0 KLINE CT REXFORD NY 12148	9,709	Eligible	\$557.75	\$55.78
Niagara Mohawk Power	8218314015	0 ROUTE 146 REXFORD BRIDGE LIGHT REXFORD NY 12148	2,664	Eligible	\$1,598.71	\$159.87
Niagara Mohawk Power	8712634009	175 BLUE BARNS RD REXFORD NY 12148	2,664	Eligible	\$614.76	\$61.48
Niagara Mohawk Power	8714009102	0 NOTT RD *PUMP REXFORD NY 12148	2,506	Eligible	\$569.77	\$56.98
Niagara Mohawk Power	9529017113	0 TREVOR CT CLIFTON PARK NY 12065	8,515	Eligible	\$1,333.07	\$133.31
Niagara Mohawk Power	9953820104	0 MOE RD CLIFTON PARK NY 12065	8,599	Eligible	\$1,324.49	\$132.45
Niagara Mohawk Power	143027007	1510 CLIFTON PARK CENTER RD *PARK LIGHTS CLIFTON PARK NY 12065	1,603	Eligible	\$440.38	\$44.04
Niagara Mohawk Power	1028809119	0 SUGAR HILL RD REXFORD NY 12148	153	Ineligible < 1000kWh		
Niagara Mohawk Power			38	Ineligible < 1000kWh		

* <http://www.ny.gov/energy/ampion-renewable-energy-credits>

53	2137454018	Niagara Mohawk Power	0 CLIFTON PARK CENTER RD BEACON-P 8-1 CLIFTON PARK NY 12065	56	Ineligible:<1000kWh
54	3128810107	Niagara Mohawk Power	0 LONGKILL RD *LITE JONESVILLE NY 12065	87	Ineligible:<1000kWh
55	3195056004	Niagara Mohawk Power	0 DORCHESTER ST *SIGN CLIFTON PARK NY 12065	253	Ineligible:<1000kWh
56	3632395006	Niagara Mohawk Power	0 LONGKILL RD SPRINKLER CLIFTON PARK NY 12065	84	Ineligible:<1000kWh
57	3798043001	Niagara Mohawk Power	0 ALPLAUS AVE POLE 35 REXFORD NY 12148	281	Ineligible:<1000kWh
58	5668811108	Niagara Mohawk Power	0 CLIFTON COMMONS BLVD CLIFTON PARK NY 12065	549	Ineligible:<1000kWh
59	5748811104	Niagara Mohawk Power	0 GLOUCESTER ST CLIFTON PARK NY 12065	137	Ineligible:<1000kWh
60	5828811100	Niagara Mohawk Power	0 GLOUCESTER ST CLIFTON PARK NY 12065	80	Ineligible:<1000kWh
61	6053820112	Niagara Mohawk Power	65 REDFIELD PARK CLIFTON PARK NY 12065	84	Ineligible:<1000kWh
62	6337118015	Niagara Mohawk Power	0 BARNEY RD POND CLIFTON PARK NY 12065	253	Ineligible:<1000kWh
63	6857311003	Niagara Mohawk Power	0 CLIFTON PARK CENTER RD BEACON- P 6 CLIFTON PARK NY 12065	10	Ineligible:<1000kWh
64	7312015014	Niagara Mohawk Power	0 CLIFTON PARK CENTER RD *TFLT @VISCHERS FERRY RD CLIFTON PARK 12065	899	Ineligible:<1000kWh
65	9408808112	Niagara Mohawk Power	475 VISCHER FERRY RD CLIFTON PARK NY 12065	710	Ineligible:<1000kWh
66	9753820119	Niagara Mohawk Power	0 ROLLING BROOK DR CLIFTON PARK NY 12065	185	Ineligible:<1000kWh

Community Solar RFP

Proposing entity's Name: Ampion

Town of Clifton Park 2022

By RESPONDING TO THIS PROPOSAL each person signing on behalf of any responding proposer certifies, and in the case of a joint proposal, each party thereto certifies as to its own organization, that to the best of knowledge and belief:

- × The prices in this bid have been arrived at independently without collusion, consultation, communication, or agreement, for the purpose of restricting competition, as to any matter relating to such prices with any other bidder or with any competitor;
- × Unless otherwise required by law, the prices which have been quoted in this proposal have not been knowingly disclosed by the proposing entity and will not knowingly be disclosed by any responding entity prior to opening, directly or indirectly, to any other bidder or to any competitor; and
- × No attempt has been made or will be made by any proposing entity to induce any other person, partnership or corporation to submit or not to submit a bid for the purpose of restricting competition.

X  DocuSigned by:
Brian Buzby
6E814AC8BE104DE...

Brian Buzby
Senior Partnerships Executive

TOWN OF CLIFTON PARK



**One Town Hall Plaza
Clifton Park, NY 12065
518-371-6651**

REQUEST FOR PROPOSAL

**“Community Solar/Community Distributed
Generation/VDER Credits ”**

**PROPOSALS DUE:
February 11, 2022 5:00PM**

NOTICE TO RESPONDING ENTITIES

The Town of Clifton Park is soliciting proposals to receive community distributed generation/solar VDER credits from an off-site solar PV system under the Value of Distributed Energy Resources (VDER) program, against the Town's National Grid accounts which are eligible for the program.

The Town of Clifton Park currently leases space atop its capped landfill for a solar energy project, and received net metering credits against some of the largest electricity accounts through National Grid. However, The Town spent \$ 161,600 on some 68 National Grid accounts which do not currently receive such credits, and which we seek to offset with VDER credits.

Provided herewith are twelve recent months of usage and spending activity across some 70 National Grid Accounts we believe remain eligible for credits under the program. If you did not receive that usage and spending data, contact us as outlined below.

List of Electricity Accounts. Twelve recent months of utility billings on eligible accounts are appended to this RFP and are available from the Town through Matt Andrus at mandrus@cliftonpark.org.

Responses will be received up to February 11, 2022, at 5:00 P.M via Email to Teresa Brobston at tbrobston@cliftonpark.org. Responses should be addressed to THE TOWN OF CLIFTON PARK and should reference "Clifton Park Community Solar RFP" in the subject line.

This RFP may be obtained from Matt Andrus via email at mandrus@cliftonpark.org or at www.cliftonpark.org, click on "Government" and then "Request for Bids and Proposals" in the dropdown menu. The Town reserves the right to waive any informality or to reject any or all proposals.

Bids shall be accompanied by the following cover sheet

PROPOSAL

COMMODITY -
COMMUNITY SOLAR

REQUEST FOR PROPOSAL NAME- Clifton Park Community Solar RFP

CONTRACT PERIOD
AS SPECIFIED HEREIN

SPECIFICATION REFERENCE
AS INCORPORATED HEREIN

RESPONSES DUE February 11, 2022 5:00PM

PREPARE YOUR BID FORM USING THE BELOW FIELDS

Proposing entity's Name:
Address:
e-mail: (required)
Proposing entity's Signature:
Official Title:
Printed or Typed Copy of Signature
Telephone No.

By RESPONDING TO THIS PROPOSAL each person signing on behalf of any responding proposer certifies, and in the case of a joint proposal, each party thereto certifies as to its own organization, that to the best of knowledge and belief:

- The prices in this bid have been arrived at independently without collusion, consultation, communication, or agreement, for the purpose of restricting competition, as to any matter relating to such prices with any other bidder or with any competitor;
- Unless otherwise required by law, the prices which have been quoted in this proposal have not been knowingly disclosed by the proposing entity and will not knowingly be disclosed by any responding entity prior to opening, directly or indirectly, to any other bidder or to any competitor; and
- No attempt has been made or will be made by any proposing entity to induce any other person, partnership or corporation to submit or not to submit a bid for the purpose of restricting competition.

By: x
Print Name:
Title:

Date: _____

 x
Print Name:
Title:

Date: _____

**TOWN/CITY OF CLIFTON PARK
COMMUNITY SOLAR**

NOTICE IS HEREBY GIVEN that the Town of Clifton Park invites PROPOSALS for SUBSCRIPTIONS FOR COMMUNITY SOLAR for New York State Value of Distributed Energy Resources, for a multi-year period, to be determined through the proposal and responses.

QUESTIONS

Questions must be submitted in writing to Mr. Andrus at mandrus@cliftonpark.org, by January 25, 2022. All responses will be posted to the Documents page at www.cliftonpark.org, by January 31, 2022.

Proposal Form

TOWN OF CLIFTON PARK COMMUNITY SOLAR

In their responses, proposing entities should address each of the following questions.

1. What is the value of community solar credits that you propose to deliver annually?
 - a. For each utility account?
 - b. For all utility accounts in total?
 - c. Provide your estimate of the percentage of cost savings across the accounts to be credited.
 - d. Are there late fees or unknown fees?
2. What is the price of community solar credits that your responding entity proposes to deliver?
 - a. What is the expected total annual payment to be made to bidder?
 - b. For each utility account?
 - c. For all utility accounts in total?
3. What are the expected annual savings resulting from The Town's subscription to community solar?
 - a. For each utility account?
 - b. For all utility accounts in total?
4. What impact will subscription to community solar have on the reliability of Clifton Park's electric supply?
5. What is the term of the agreement? How long is the Town's commitment to the agreement?
6. What rights does Town have to cancel the agreement?
7. How much existing capacity (in nameplate watts) does your firm presently have installed in Community Solar arrays?
8. Is there capacity in your existing arrays to accommodate new community solar customers?
 - a. If so, how much such existing capacity under the current program?
9. What is the timeframe in which the specified accounts will begin to receive community solar credits? If Town of Clifton Park will wait more than 3 months, please explain.
10. Are you planning to bring any additional community solar capacity online in 2022 or later? If so, how much (in nameplate watts or customers served)?

11. Please include in your response a copy of the proposed subscription agreement.
12. Please provide any other information that you feel will be important to the town selecting a community solar provider.
13. Is the PV project or projects that you intend to offer subscription for online? If not, when will each PV project be available and producing, on a percentage basis? Identify any such PV projects and provide a basis for the availability estimate for each.
 - a. Do you own any of the PV projects proposed for subscription, or are you managing subscriptions for developers?
14. When can the Town expect to see savings? How are the savings calculated?
15. Please explain and/or show samples of the billing process, and how savings are identified on utility bills or separately.
16. Do you offer customer support services? If not, why not?
17. Do you have experience in working with NYSERDA's Solarize/Community Campaigns Program?
18. Will you provide documentation of the allocation of credits to be provided annually in kw to the Town? How will this documentation be provided?

REFERENCES

Please provide three (3) references that relate to the technical expertise and financial capacity of the Bidder to develop, build, operate and manage customer services for the solar PV projects proposed. Include name, address, phone number, email address, and a brief description of the Bidder's role and scope of work.

Reference 1

Name:
Title and Company:
Address:
Phone:
Email:
Project Role:

Reference 2

Name:
Title and Company:
Address:
Phone:
Email:
Project Role:

Reference 3

Name:
Title and Company:
Address:
Phone:
Email:
Project Role:

Evaluation Criteria

Proposals shall be evaluated based on the following criteria:

- Knowledge of, and experience with developing, building, and owning solar PV facilities
- Technical and commercial expertise to successfully deliver VDER credits to the Town
- The fiscal savings to the town over the life of an executed Credit Sales Agreement
- The Community Solar Plan available to The Town residents
- Flexibility to the Town in the term and length of the subscription contract.

Meg Springli

From: Town of Clifton Park <noreply@cliftonpark.org>
Sent: Tuesday, March 8, 2022 3:42 PM
To: Meg Springli
Cc: Jean, Spiegel; Mark Heggen
Subject: Resolution Request for TB Meeting: 03-14-2022
Attachments: 6227bf900d741-GREEN Committee RFP Review Email Chain.pdf; 6227bf900daf6-Municipal Community Solar RFP Scorecard.pdf

An item has been submitted to the Resolution Request form for review.

Department: **G.R.E.E.N. Committee**
Your email: **astandaert@cliftonpark.orh**

Sponsor/Contact as shown on the agenda (i.e. P. Barrett, A. Standaert, D. Bull, etc.): **Councilwoman Amy Standaert**

Requested Meeting Date: **03-14-2022**

Brief Description: **Accepting a proposal from Ampion to enter into an agreement to receive community distributed generation/solar VDER credits from an off-site solar PV system under the Value of Distributed Energy Resources (VDER) program, against the Town's National Grid accounts which are eligible for the program.**

Budget #:
Budget Description:
\$ Amount:

Additional Comments/Details: **A sub-committee of the G.R.E.E.N. Committee has reviewed the five submitted proposals and made a recommendation that Ampion be awarded the contract. Ampion is also a known, trusted and established company in the industry. They offer everything that the Town is looking for in addition to the ability to connect within 3 months.**

COMPTROLLER APPROVAL or Comments:

ATTORNEY APPROVAL or Comments:

Presentation 8/16/2021

Comparison of Companies Submitting RFP for Municipal Community Solar for the Town Of Clifton Park

Reviewed by the Town of Clifton Park GREEN Committee 3/1/2022

	Response Date	Capacity	Amount of Discount	Expected savings	Termination	Activation
Ampion	1/10/22	400 MW	10 %	\$6,500	6 months notice	3 months
Astral Power OYA	2/11/22	50 MW(100MW in pipeline)	10 %	\$4,000	180 days	3 rd quarter 2022
DSD	1/11/22	200 MW with 1.51 MW available	4%	Would not project	negotiate	Undeveloped, 2/13/23 to April 2023
Nelnet	2/10/22	28.5 MW	10 %	\$34,000	180 days	45-60 days
Icon	2/11/22	Yes, not specific	Sliding fee 5% for 3 years then 10% thereafter	?	90 days	3 months

GREEN Committee analysis and comments:

Petra Holden

Ampion is a known and trusted company, with a large amount of MWs that are already up and running, a market-standard discount, and the ability to connect in 3 months. I'd prefer them. I'd be wary of any company whose farm is not yet online and interconnected; that can sometimes take longer than they expect.

Heather Landry

I second Petra's vote and think Ampion is a better choice since they are already established.

Diane Guendel

I am sorry I don't have time to look at it but if you need a vote, I trust Petra's assessment.

Jim Bright

I like the Astral/Oya and Ampion due to existing system availability, set 10%, and amount of solar in the state.

Joanne Coons

Ampion has the best overall terms and availability, I would ask them in the contract to shorten the termination time, maybe to 90 days?


From: Joanne Coons
To: Dan Nicolaescu
Cc: Heather Landry; Petra Holden; Amy Standaert; Cathy Fruhauf; Cecilia Bicknell; Diana Delker; Diane Guendel; Gurinder Garcha; Haley Balcanoff; Jerry Danielski; Jim Bright; Leslie Vishwanath; Marc Laymon; Oudou Sanogo; Renee Devine; Zeel Jhaveri; Matthew Andrus
Subject: Re: RFP for Municipal Community Solar
Date: Wednesday, March 2, 2022 6:41:07 AM
Attachments: image.png

Sure, these are the estimates from the companies of savings. We have evaluated our own savings in the past and it was calculated to be about \$7,500. Since we determined that figure, we have installed LED streetlights so the lower estimate sounds correct. We are reporting what we the companies listed, that doesn't mean it is accurate, in fact it might indicate they are not doing a very accurate analysis.

The heading capacity indicates current available community solar. As you can see some companies sell PV that isn't built yet and that isn't a situation we want, I would think we would like immediate savings.

Joanne Coons
 (518)522-3173



-When there is a huge solar energy spill, it's just called "a nice day."
 -Our energy solution comes up every day 

On Tue, Mar 1, 2022 at 9:44 PM Dan Nicolaescu <dantitonic@gmail.com> wrote:

Good evening,

Can someone explain what these savings are from, please?

It is not clear to me why Ampion would give expected savings of \$6,500 on a 400 MW capacity while Nelnet would give expected savings of \$34,000 on only 28.5 MW capacity?

	Response Date	Capacity	Amount of Discount	Expected savings
Ampion	1/10/22	400 MW	10 %	\$6,500
Astral Power OYA	2/11/22	50 MW(100MW in pipeline)	10 %	\$4,000
DSD	1/11/22	200 MW with 1.51 MW available	4%	Would not project
Nelnet	2/10/22	28.5 MW	10 %	\$34,000

Thanks,
 Dan

On Tue, Mar 1, 2022 at 7:18 PM Heather Landry <landryh1110@gmail.com> wrote:

I second Petra's vote and think Ampion is a better choice since they are already established.

On Tue, Mar 1, 2022, 5:15 PM Petra Holden <petraholden@gmail.com> wrote:
Ampion is a known and trusted company, with a large amount of MWs that are already up and running, a market-standard discount, and the ability to connect in 3 months. I'd prefer them. I'd be wary of any company whose farm is not yet online and interconnected; that can sometimes take longer than they expect.

On Tue, Mar 1, 2022 at 5:02 PM Joanne Coons <j.coons359@gmail.com> wrote:

Hello everyone,

If you could please take a look at the summary page attached for the RFP we received for municipal solar we would appreciate it. Please respond with the company that you feel would be the best fit for our Town and if you could please maybe state why, that would be appreciated. I will compile your choices and list of reasons by Thursday and submit them to the Town on Friday morning, so we can get the ball rolling on this.

Thank you for your time to review.


Sincerely,

Joanne

Joanne Coons
(518)522-3173



-When there is a huge solar energy spill, it's just called "a nice day."

-Our energy solution comes up every day 

--
Dan

Resolution No. _____ of 2022, a resolution reclassifying Kathleen C. O'Donnell as a full-time Court Clerk in the Town's Justice Court.

Introduced by _____, who moved its adoption, seconded by _____.

WHEREAS, Kathleen C. O'Donnell has worked as Confidential Court Clerk to Judge Hughes since April 2018, and was placed on the Certification of Eligibles List for Court Clerks by Saratoga County Human Resources dated February 28, 2022, and

WHEREAS, both Town Justices have recommended that Kathleen C. O'Donnell be appointed as a full-time Court Clerk in the Clifton Park Town Court; now, therefore, be it

RESOLVED, that Kathleen C. O'Donnell is hereby reclassified as a full-time Court Clerk in the Clifton Park Town Court per civil service classification, at salary as budgeted, effective immediately.

Meg Springli

From: Town of Clifton Park <noreply@cliftonpark.org>
Sent: Thursday, March 3, 2022 4:06 PM
To: Connie Brown
Cc: Meg Springli
Subject: Resolution Request for TB Meeting: 03-14-2022
Attachments: 62212d9a53db0-Woodard package.pdf

Thank you. Your resolution request has been submitted. **Please confirm that the attachments in this email are complete.** If not, please send them to mspringli@cliftonpark.org prior to the submittal deadline. Incomplete submissions may result in delays.

Department: **Justice Court**
Your email: **cbrown2@nycourts.gov**

Sponsor/Contact as shown on the agenda (i.e. P. Barrett, A. Standaert, D. Bull, etc.): **Connie Brown**

Requested Meeting Date: **03-14-2022**

Brief Description: **Appointment of Christina S. Woodard as the confidential court clerk for Judge Rybak. We are also requesting that Janet Gomes and Kathleen O'Donnell switch positions with Ms. Gomes being appointed as the confidential court clerk to Judge Hughes and Ms. O'Donnell being appointed to the civil service position.**

Budget #:
Budget Description:
\$ Amount: **There will be a budget savings in excess of \$5,500.**

Additional Comments/Details:

Kathleen O'Donnell 9 A & 10 Courtroom Bul Vol
Janet Gomes

Resolution No. _____ of 2022, a resolution appointing Janet Gomes as the full-time Confidential Court Clerk to the Honorable James F. Hughes.

Introduced by _____, who moved its adoption, seconded by _____.

WHEREAS, due to the reclassification of Kathleen O'Donnell as Court Clerk, there is an opening in the full-time position of Confidential Court Clerk; and

WHEREAS, Janet Gomes was hired as a Court Clerk in the Town of Clifton Park in 2006, and

WHEREAS, both Town Justices have recommended that Janet Gomes be appointed as the full-time Confidential Court Clerk to the Honorable James F. Hughes in the Clifton Park Town Court; now, therefore, be it

RESOLVED, that Janet Gomes is hereby appointed as the full-time Confidential Court Clerk to the Honorable James F. Hughes in the Clifton Park Town Court at salary as budgeted, effective immediately.

Resolution No. _____ of 2022, a resolution appointing Christina S. Woodard as the full-time Confidential Court Clerk to the Honorable Robert Rybak.

Introduced by _____, who moved its adoption, seconded by_____.

WHEREAS, due to the impending retirement of Darlene Sharron on March 31, 2022, there is an opening in the full-time position of Confidential Court Clerk; and

WHEREAS, Christina Woodard has several years of experience as a court clerk in the Towns of Milton and Halfmoon, and

WHEREAS, both Town Justices have recommended that Christina S. Woodard, 11B Ashdown Road, Ballston Lake, NY be appointed as the full-time Confidential Court Clerk to the Honorable Robert Rybak in the Clifton Park Town Court; now, therefore, be it

RESOLVED, that Christina Woodard is hereby appointed as the full-time Confidential Court Clerk to the Honorable Robert Rybak in the Clifton Park Town Court at a Grade 5, Step 1, \$25.93/hour to begin work on March 24, 2022, from A-1110-Exxxx (General Fund – Justice Court – Employee); and be it further

RESOLVED, that the Comptroller is authorized to transfer \$8,100 from A-1315-E0230 (General Fund – Comptroller – Employee), and \$29,100 from A-1110-E0546 (General Fund – Justice Court – Employee) to A-1110-Exxx.

Town of Clifton Park
Salary Allocation

	Grade	Step	Year	2022 Hourly Rate	Weeks to End of Year	Hours	Projected to End of Year
Christina Woodard	5	1	1	25.93	41	35	\$ 37,209.55
					Rounded to:		<u>\$ 37,200.00</u>
			To:	A-01110-Exxxx GF - Justice Court - Employee			
			Transfer funds:				
			From	A-01110-E0546 GF - Justice Court - D Sharron			<u>\$ 29,100.00</u>
				A-01315-E0230 GF - Comptroller - L Luse			\$ 8,100.00

Town of Clifton Park
Salary Matrix

2022 Salary Matrix Percent Increase: 2.00%

Grade	1	2	3	4	5	6	7	8	9	10	11
1	16.05	16.21	16.70	17.20	17.72	18.25	18.98	19.74	20.73	21.77	22.86
2	18.51	18.70	19.26	19.84	20.44	21.05	21.89	22.77	23.91	25.11	26.37
3	20.99	21.20	21.84	22.50	23.18	23.88	24.84	25.83	27.12	28.48	29.90
4	23.44	23.67	24.38	25.11	25.86	26.64	27.71	28.82	30.26	31.77	33.36
5	25.93	26.19	26.98	27.79	28.62	29.48	30.66	31.89	33.48	35.15	36.91
6	28.38	28.66	29.52	30.41	31.32	32.26	33.55	34.89	36.63	38.46	40.38
7	31.48	31.79	32.74	33.72	34.73	35.77	37.20	38.69	40.62	42.65	44.78
8	34.56	34.91	35.96	37.04	38.15	39.29	40.86	42.49	44.61	46.84	49.18
9	38.27	38.65	39.81	41.00	42.23	43.50	45.24	47.05	49.40	51.87	54.46
10	40.73	41.14	42.37	43.64	44.95	46.30	48.15	50.08	52.58	55.21	57.97
11	43.83	44.27	45.60	46.97	48.38	49.83	51.82	53.89	56.58	59.41	62.38
12	46.92	47.39	48.81	50.27	51.78	53.33	55.46	57.68	60.56	63.59	66.77
13	50.00	50.50	52.02	53.58	55.19	56.85	59.12	61.48	64.55	67.78	71.17
14	53.71	54.25	55.88	57.56	59.29	61.07	63.51	66.05	69.35	72.82	76.46
Step Percent Increase	1.00%	2.00%	3.00%	3.00%	3.00%	3.00%	4.00%	4.00%	5.00%	5.00%	5.00%
Yrs in Step	1	2	3	3	3	3	3	3	3	3	3

Town of Clifton Park

Salary Matrix

2022 Salary Matrix Percent Increase: 2.00%

Grade	1	2	3	4	5	6	7	8	9	10	11
Yearly Salary	29,211	29,502	30,394	31,304	32,250	33,215	34,544	35,927	37,729	39,621	41,605
	33,688	34,034	35,053	36,109	37,201	38,311	39,840	41,441	43,516	45,700	47,993
	38,202	38,584	39,749	40,950	42,188	43,462	45,209	47,011	49,358	51,834	54,418
	42,661	43,079	44,372	45,700	47,065	48,485	50,432	52,452	55,073	57,821	60,715
	47,193	47,666	49,104	50,578	52,088	53,654	55,801	58,040	60,934	63,973	67,176
	51,652	52,161	53,726	55,346	57,002	58,713	61,061	63,500	66,667	69,997	73,492
	57,294	57,858	59,587	61,370	63,209	65,101	67,704	70,416	73,928	77,623	81,500
	62,899	63,536	65,447	67,413	69,433	71,508	74,365	77,332	81,190	85,249	89,508
	69,651	70,343	72,454	74,620	76,859	79,170	82,337	85,631	89,908	94,403	99,117
	74,129	74,875	77,113	79,425	81,809	84,266	87,633	91,146	95,696	100,482	105,505
	79,771	80,571	82,992	85,485	88,052	90,691	94,312	98,080	102,976	108,126	113,532
	85,394	86,250	88,834	91,491	94,240	97,061	100,937	104,978	110,219	115,734	121,521
	91,000	91,910	94,676	97,516	100,446	103,467	107,598	111,894	117,481	123,360	129,529
	97,752	98,735	101,702	104,759	107,908	111,147	115,588	120,211	126,217	132,532	139,157

Meg Springli

From: Mark Heggen <mheggen@cliftonpark.org>
Sent: Wednesday, March 9, 2022 3:40 PM
To: Meg Springli
Cc: Jean, Spiegel
Subject: RE: Resolution Request for TB Meeting: 03-14-2022
Attachments: Justice Clerk - 2022.xlsx

Meg,

Here is the spreadsheet for the new hire. I had to take funds from a few different places.

Mark

Mark E. Heggen, CPA
Town Comptroller
Town of Clifton Park
One Town Hall Plaza
Clifton Park, NY 12065

Telephone – 518-371-6651
Fax – 518-371-1136

mheggen@cliftonpark.org

From: Town of Clifton Park <noreply@cliftonpark.org>
Sent: Thursday, March 3, 2022 4:06 PM
To: Meg Springli <mspringli@cliftonpark.org>
Cc: Jean, Spiegel <JSpiegel@cliftonpark.org>; Mark Heggen <mheggen@cliftonpark.org>
Subject: Resolution Request for TB Meeting: 03-14-2022

An item has been submitted to the Resolution Request form for review.

Department: **Justice Court**
Your email: cbrown2@nycourts.gov

Sponsor/Contact as shown on the agenda (i.e. P. Barrett, A. Standaert, D. Bull, etc.): **Connie Brown**

Requested Meeting Date: **03-14-2022**

Brief Description: **Appointment of Christina S. Woodard as the confidential court clerk for Judge Rybak. We are also requesting that Janet Gomes and Kathleen O'Donnell switch positions with Ms. Gomes being appointed as the confidential court clerk to Judge Hughes and Ms. O'Donnell being appointed to the civil service position.**

Budget #:
Budget Description:
\$ Amount: **There will be a budget savings in excess of \$5,500.**

Additional Comments/Details:

COMPTROLLER APPROVAL or Comments:

ATTORNEY APPROVAL or Comments:

Resolution No. _____ of 2022, a resolution issuing permits to serve alcoholic beverages per the attached Special Alcohol Use Permits.

Introduced by _____, who moved its adoption, seconded by _____.

WHEREAS, the following applicants have submitted Special Alcohol Use Permit Requests to the Office of Parks, Recreation and Community Affairs, to be allowed to serve alcohol in the form of beer and wine for gatherings on the following dates with locations as listed on the applications:

- Melissa Grattan, 5 Belmonte Lane, CP June 25, 2022, 2:00-6:00PM, Collins Park
- Sarah MacDonald, 67 Esopus Drive, CP July 23, 2022, 12:00-9:00PM, Collins Park
- Tim Ward/Dig Deep, 4 Dyer Drive, CP– September 3, 2022, 11:00AM-7:00PM,
Veteran’s Memorial Park

; now, therefore, be it

RESOLVED, that the Town Board hereby authorizes the Special Alcohol Use Permit Requests submitted by Melissa Grattan, Sarah MacDonald, and Tim Ward for gatherings as indicated.

Meg Springli

From: Town of Clifton Park <noreply@cliftonpark.org>
Sent: Thursday, March 3, 2022 11:23 AM
To: Meg Springli
Cc: Jean, Spiegel; Mark Heggen
Subject: Resolution Request for TB Meeting: 03-14-2022
Attachments: 6220eb41aede8-Grattan Alcohol Permit.pdf

Follow Up Flag: Follow up
Flag Status: Flagged

An item has been submitted to the Resolution Request form for review.

Department: **Parks & Rec**
Your email: **mkramer@cliftonpark.org**

Sponsor/Contact as shown on the agenda (i.e. P. Barrett, A. Standaert, D. Bull, etc.): **P. Barrett**

Requested Meeting Date: **03-14-2022**

Brief Description: **A resolution authorizing a resolution permitting Melissa Grattan, 5 Belmonte Lane, Clifton Park to serve alcohol during a gathering at Collins Park on June 25, 2022 from 2:00pm to 6:00pm.**

Budget #:
Budget Description:
\$ Amount:

Additional Comments/Details: **COI attached**

COMPTROLLER APPROVAL or Comments:

ATTORNEY APPROVAL or Comments:



Town of Clifton Park

OFFICE OF PARKS, RECREATION AND COMMUNITY AFFAIRS

One Town Hall Plaza • Clifton Park, New York 12065 • (518) 371-6667 • Fax: (518) 383-5088

Myla E. Kramer, M.S.W., Director

2022 Special Alcohol Use Permit Request (Please attach to Facility Permit Application)

Name of Organization: _____

Contact Person: Melissa Grattar

Address: 5 Belmonte Lane CP

Phone (home): _____ (work) _____ (cell) 518 366 1901

Email: makeitfitmelis@gmail.com

Location, Date and Time of Event: June
~~20~~ 25, 2022
2-6 pm

Alcohol Permit is governed by the additional conditions: (please see initial conditions listed on Facility Permit Application)

1. The permit is not transferable.
2. Permit is valid for specified date and time of event only.
3. Only beer and wine are allowed in Town parks or facilities. Glass beverage containers are not permitted.
4. Permit holder only is allowed to bring alcoholic beverages into the park and is responsible for the conduct of all group members.
5. Permit holder must retain permit and make available upon request by proper park official or security officer.
6. Permit holder will be responsible for assuring ALL MEMBERS of his/her party that consume alcohol are of legal age to drink alcoholic beverages according to New York State law.
7. Alcoholic beverages are not permitted in parking lots or children's play areas.
8. The sale of alcoholic beverages in Town parks or facilities is strictly prohibited.
9. Alcoholic beverages are not to be consumed by team members during athletic team competition.
10. You must be at least 21 years of age to purchase an alcohol permit.
11. Permit Request must be submitted at least 30 days prior to rental date.

\$25 non-refundable fee must accompany special permit request.

I have read the Town of Clifton Park rules and the above special conditions and agree to abide by them.

SIGNED: Melissa Grattar Date: ~~2/17~~ 2/17/2022

For Office Use Only:

Date on Town Board Agenda: _____

If Approved, Permit Issued and Mailed to Applicant: _____



Town of Clifton Park

OFFICE OF PARKS, RECREATION AND COMMUNITY AFFAIRS

One Town Hall Plaza • Clifton Park, New York 12065 • (518) 371-6667 • Fax: (518) 383-5088

Myla E. Kramer, M.S.W., Director

Family Party

2022 OUTDOOR FACILITY PERMIT APPLICATION

General Information

Name of Organization: Melissa Grattan Today's Date: 2/17/2022
 Contact Person: Melissa Grattan
 Address: 5 Belmont Lane City: Clifton Park
 Phone (home): _____ (work) _____ (cell) 518 366 1901
 Email: makeitfitmelis@gmail.com

Field and Pavilion Requested

Town of Clifton Park Facility Rental (See other side for facility description)					
Collins Park Field	<input checked="" type="checkbox"/>	Veterans Park Field 1	<input type="checkbox"/>	Locust Lane Pool Tent	<input type="checkbox"/>
Collins Park Pavilion	<input checked="" type="checkbox"/>	Veterans Park Field 2	<input type="checkbox"/>	Other:	_____
		Veterans Park Field 3	<input type="checkbox"/>		
		Veterans Park Pavilion	<input type="checkbox"/>		

Date Requested: 6/25/2022 Time: 2 to 6 # of Participants: 60

Permit is governed by the following conditions

1. Permits valid for date(s), restricted to facility, and number of participants as indicated on permit.
2. Area and facility must be left clean. Any damage incurred is the responsibility of the permit holder.
3. Town of Clifton Park park rules (see attached) shall be adhered to. Immediate termination of the event and removal from the premises may occur by an authorized representative of the Town if in violation of these rules and regulations.
4. Obnoxious behavior or excessive noise will not be permitted.
5. Permit holder must retain permit and make available upon request by park or police official.
6. Open containers of alcoholic beverages are prohibited in all parks, unless a permit has been issued which allows for the consumption of alcoholic beverages on the premises for which the permit has been issued. Such permits are authorized solely by the Town Board via resolution. A separate "Special Alcohol Use Permit Request" form must be submitted with this form.
7. Permits are available through Clifton Park Office of Parks, Recreation and Community Affairs and must be posted at the facility rental site.
8. Permit holder may be required to obtain and show proof of insurance naming Town of Clifton Park as an "Additional Insured".

I have read the Town of Clifton Park rules and the above special conditions and agree to abide by them. I understand there is a **no refund policy** on this rental. The town will work with me on rescheduling when possible, if needed.

Indemnity: Melissa Grattan (NAME) agrees to indemnify and hold the Town, it's officers, employees, representatives and/or agents harmless with respect to any and all claims, causes of action, suits, proceedings, damages, liabilities, losses, costs and expenses, including third party claims or actions and attorneys' fees, in connection with loss of life, personal injury and/or any loss of life, personal injury and/or property damage which may arise from and as a result of the negligent acts or omissions of Melissa Grattan (NAME) or others associated in some way therewith, during or arising out of the use of any park facility located in the Town of Clifton Park, County of Saratoga, State of New York on 6/25/22 (DATE).

SIGNED: Melissa Grattan
 Date: 2/17/2022
 Applicant for Permit

APPROVED: Diana Feaver
 Parks & Recreation Office

RENTAL FEE SCHEDULE:

Payment **MUST** be received with rental form within one month from booking a facility

For Fields and Pavilions:

- | | | |
|--|----------------------------|---------------------------------|
| 1. Town Residents/Not-for Profit/Day Care/K-12 schools | Mon-Thurs \$12.00 per hour | Fri-Sun <u>\$15.00</u> per hour |
| Business Organizations & Colleges | Mon-Thurs \$17.00 per hour | Fri-Sun \$20.00 per hour |

2. Additional Fees

- | | |
|---|-------------------------------|
| Lighted field | \$25.00 per game |
| Security, trash removal, miscellaneous (minimum of 3 hours) | \$25.00 per hour, per service |

3. Field Closure - The Town of Clifton Park reserves the right to close any field due to poor field conditions. Groups, organizations, or individuals failing to honor any field closure are subject to a revoking of their field permit and removal from the premises. *It is the responsibility of the field user(s) to know the status of any given field. For field closure information, call our office.*

4. Locust Lane Pool Tent

Locust Lane Pool Tent (noon-3:30pm or 4pm-7:30pm)

- | | |
|---|---|
| Mon-Thurs \$55.00 per time frame | Fri-Sun \$65.00 per time frame |
| Additional charge for non-member guests | \$5.00 per non-member (Must be paid day of party at pool) |

Facility Descriptions

Collins Park : Located on Moe Road and Route 146. Softball field, pavilion, picnic area and playground (softball field can be rented separately). There are 6 tables and 4 grills at the pavilion.

Veterans Memorial Park at Elks Trail: Located on MacElroy Road. This facility provides 3 softball fields and a pavilion with tables and grills. Beautiful wetlands located behind ballpark. Fields and Pavilion to be rented individually.

Locust Lane Pool Tent: Located in the Clifton Knolls development on Locust Lane. Pool tent area is available for rent for social gatherings. There are 6 tables located under the tent for use with rental.

Covid-19 Requirements:

Organizations using the facilities are responsible for complying with NYS Executive Orders, mandates and NYS Department of Health Guidance issued to prevent the Spread of the Covid-19 Virus. These guidelines change frequently. It is your responsibility to check appropriate websites for the most current guidance. Information regarding these orders, mandates, and NYS DOH Guidance documents can be found at:

- www.governor.ny.gov
- www.health.ny.gov
- <https://coronavirus.health.ny.gov/home>

As stated above, NYS guidelines must be met, which include but not limited to: following current protocols for maximum number of attendees for social gatherings, as well as maintaining a minimum of 6' apart and wear masks when unable to do so. Please wash hands frequently and use hand sanitizer.

By signing below, I agree that I have read the above Covid-19 Requirements and understand that it is my responsibility to adhere to and fully understand the most current guidelines set forth by New York State.

Melissa Ceratto
Permit Applicant Signature

2/17/2022
Date

TOWN OF CLIFTON PARK - PARK RULES

All Parks Open at 5:30 a.m. and close at 10 p.m.

**No person may drink, consume or possess alcoholic beverages in any town park or in any park within a park district or in any other lands or property owned by the town. If any person in your group is caught with an alcohol beverage, they will be fined and your permit will be taken away.

INITIAL MB

Trail bikes and ATV's are prohibited.

INITIAL MB

Bikes are to be ridden only on bike paths, absolutely no riding on basketball or tennis courts.

INITIAL MB

Leash law is in effect.

INITIAL MB

Bands and stereo equipment (except radios) are prohibited in park areas.

INITIAL MB

Use of golf clubs on park land is prohibited, with the exception of Barney Road Golf Course.

INITIAL MB

**Please pick up after yourself. Carry-in, carry-out policy. The Town of Clifton Park requires that you must take out what you bring in. If you would like to pay an additional \$75.00 per day for trash removal, please indicate.

Yes No INITIAL MB

Thank you for your cooperation and enjoy your day!

For Office Use Only

Field Rental	<u>Collins Park</u>	<u>\$60-</u>
Pavilion Rental	<u>Collins Park</u>	<u>\$60-</u>
Field Lights		
Security		
Trash Removal		
Other	<u>Alcohol Permit</u>	<u>\$25-</u>
Total Charges Due:		<u>\$145</u>

Date Paid: 3/2/22
 Amount Paid: \$145-
 Payment Type: 12/16 2021
 2008 2010
 Permit Given: mailed 3/2
 Staff Initials: DF



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)
02/17/2022

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER K & K Insurance Group, Inc. 1712 Magnavox Way Fort Wayne Indiana 46804	CONTACT NAME: Mass Merch Underwriting		
	PHONE (A/C, No, Ext): 800-596-0969	FAX (A/C, No): 888-827-1185	
E-MAIL ADDRESS: fitnessrpg@kandkinsurance.com			
PRODUCER CUSTOMER ID:			
INSURED Melissa J Grattan DBA: Make It Fit, LLC 5 Belmonte Lane Clifton Park, NY 12065 A Member of the Sports, Leisure & Entertainment RPG	INSURER(S) AFFORDING COVERAGE		NAIC #
	INSURER A: Markel Insurance Company		
	INSURER B:		
	INSURER C:		
	INSURER D:		
	INSURER E:		
	INSURER F:		

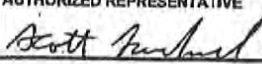
COVERAGES **CERTIFICATE NUMBER:** W02113507 **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS	
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input type="checkbox"/> PROJECT <input type="checkbox"/> LOC <input type="checkbox"/> OTHER:	X		M1RPG000000016600	04/25/2022 12:01 AM EDT	04/25/2024 12:01 AM	EACH OCCURRENCE	\$2,000,000
							DAMAGE TO RENTED PREMISES (Ea Occurrence)	\$1,000,000
							MED EXP (Any one person)	\$5,000
							PERSONAL & ADV INJURY	\$2,000,000
							GENERAL AGGREGATE	per year \$5,000,000
							PRODUCTS - COMP/OP AGG	per year \$2,000,000
							PROFESSIONAL LIABILITY	\$2,000,000
							LEGAL LIAB TO PARTICIPANTS	\$2,000,000
	AUTOMOBILE LIABILITY <input type="checkbox"/> ANY AUTO <input type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> HIRED AUTOS ONLY <input type="checkbox"/> NOT PROVIDED WHILE IN HAWAII <input type="checkbox"/> UMBRELLA LIAB <input type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE <input type="checkbox"/> DED <input type="checkbox"/> RETENTION						COMBINED SINGLE LIMIT (Ea accident)	
							BODILY INJURY (Per person)	
							BODILY INJURY (Per accident)	
							PROPERTY DAMAGE (Per accident)	
	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY <input type="checkbox"/> ANY PROPRIETOR/PARTNER/ EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) <input type="checkbox"/> Y/N If yes, describe under DESCRIPTION OF OPERATIONS below	N/A					EACH OCCURRENCE	
							AGGREGATE	
							PER STATUTE <input type="checkbox"/> OTHER <input type="checkbox"/>	
							E.L. EACH ACCIDENT	
							E.L. DISEASE - EA EMPLOYEE	
							E.L. DISEASE - POLICY LIMIT	
	MEDICAL PAYMENTS FOR PARTICIPANTS						PRIMARY MEDICAL	
							EXCESS MEDICAL	

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

Certified Instructor of: Aerobics, Cardio kickboxing, Children's fitness programs, Exercise, Fitness bootcamp, Personal training, Stationary bike/cycling, Strength, Yoga
The certificate holder is added as an additional insured, but only for liability caused, in whole or in part, by the acts or omissions of the named insured.

CERTIFICATE HOLDER Town of Clifton Park One Town Hall Plaza Clifton Park, NY 12065 (Owner/Lessor of Premises)	CANCELLATION SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE 
--	---

Coverage is only extended to U.S. events and activities.
** NOTICE TO TEXAS INSURED: The Insurer for the purchasing group may not be subject to all the insurance laws and regulations of the State of Texas

THIS ENDORSEMENT CHANGES THE POLICY. PLEASE READ IT CAREFULLY.

**ADDITIONAL INSURED – DESIGNATED
PERSON OR ORGANIZATION**

This endorsement modifies insurance provided under the following:

COMMERCIAL GENERAL LIABILITY COVERAGE PART

SCHEDULE

<p>Name Of Additional Insured Person(s) Or Organization(s)</p> <p>Town of Clifton Park One Town Hall Plaza Clifton Park, NY 12065</p> <p>Named Insured: Melissa J Grattan DBA: Make It Fit, LLC</p>
<p>Information required to complete this Schedule, if not shown above, will be shown in the Declarations.</p>

A. Section II – Who Is An Insured is amended to include as an additional insured the person(s) or organization(s) shown in the Schedule, but only with respect to liability for "bodily injury", "property damage" or "personal and advertising injury" caused, in whole or in part, by your acts or omissions or the acts or omissions of those acting on your behalf:

1. In the performance of your ongoing operations; or
2. In connection with your premises owned by or rented to you.

However:

1. The insurance afforded to such additional insured only applies to the extent permitted by law; and
2. If coverage provided to the additional insured is required by a contract or agreement, the insurance afforded to such additional insured will not be broader than that which you are required by the contract or agreement to provide for such additional insured.

B. With respect to the insurance afforded to these additional insureds, the following is added to Section III – Limits Of Insurance:

If coverage provided to the additional insured is required by a contract or agreement, the most we will pay on behalf of the additional insured is the amount of insurance:

1. Required by the contract or agreement; or
2. Available under the applicable Limits of Insurance shown in the Declarations;

whichever is less.

This endorsement shall not increase the applicable Limits of Insurance shown in the Declarations.

Meg Springli

From: Town of Clifton Park <noreply@cliftonpark.org>
Sent: Wednesday, March 2, 2022 10:14 AM
To: Meg Springli
Cc: Jean, Spiegel; Mark Heggen
Subject: Resolution Request for TB Meeting: 03-14-2022
Attachments: 621f89ad96c73-MacDonald Alcohol Permit.pdf

Follow Up Flag: Follow up
Flag Status: Flagged

An item has been submitted to the Resolution Request form for review.

Department: **Parks & Rec**
Your email: **mkramer@cliftonpark.org**

Sponsor/Contact as shown on the agenda (i.e. P. Barrett, A. Standaert, D. Bull, etc.): **P. Barrett**

Requested Meeting Date: **03-14-2022**

Brief Description: **A resolution authorizing a resolution permitting Sarah MacDonald, 67 Esopus Drive, Clifton Park to serve alcohol during a gathering at Collins Park on July 23, 2022 from 12:00pm to 9:00pm.**

Budget #:
Budget Description:
\$ Amount:

Additional Comments/Details:

COMPTROLLER APPROVAL or Comments:

ATTORNEY APPROVAL or Comments:



Town of Clifton Park

OFFICE OF PARKS, RECREATION AND COMMUNITY AFFAIRS

One Town Hall Plaza • Clifton Park, New York 12065 • (518) 371-6667 • Fax: (518) 383-5088

Myla E. Kramer, M.S.W., Director

OFFICE OF PARKS & RECREATION

2022 Special Alcohol Use Permit Requested On: 2/23/22
(Please attach to Facility Permit Application) Paid By: CC # 3398

Name of Organization: _____ Amount: ~~25.00~~ 25.00

Contact Person: Sarah MacDonald

Address: 67 Esopus Drive Clifton Park, NY 12065

Phone (home): _____ (work) _____ (cell) 518-847-4897

Email: _____

Location, Date and Time of Event: Collins Park Pavilion
Saturday, July 23, 2022 12PM-9PM

Alcohol Permit is governed by the additional conditions: (please see initial conditions listed on Facility Permit Application)

1. The permit is not transferable.
2. Permit is valid for specified date and time of event only.
3. Only beer and wine are allowed in Town parks or facilities. Glass beverage containers are not permitted.
4. Permit holder only is allowed to bring alcoholic beverages into the park and is responsible for the conduct of all group members.
5. Permit holder must retain permit and make available upon request by proper park official or security officer.
6. Permit holder will be responsible for assuring ALL MEMBERS of his/her party that consume alcohol are of legal age to drink alcoholic beverages according to New York State law.
7. Alcoholic beverages are not permitted in parking lots or children's play areas.
8. The sale of alcoholic beverages in Town parks or facilities is strictly prohibited.
9. Alcoholic beverages are not to be consumed by team members during athletic team competition.
10. You must be at least 21 years of age to purchase an alcohol permit.
11. Permit Request must be submitted at least 30 days prior to rental date.

\$25 non-refundable fee must accompany special permit request.

I have read the Town of Clifton Park rules and the above special conditions and agree to abide by them.

SIGNED: *Sarah MacDonald*

Date: 2/23/22

For Office Use Only:

Date on Town Board Agenda: _____

If Approved, Permit Issued and Mailed to Applicant: _____



Town of Clifton Park

OFFICE OF PARKS, RECREATION AND COMMUNITY AFFAIRS

One Town Hall Plaza • Clifton Park, New York 12065 • (518) 371-6667 • Fax: (518) 383-5088

Myla E. Kramer, M.S.W., Director

2022 OUTDOOR FACILITY PERMIT APPLICATION

General Information

Name of Organization: _____ Today's Date: 2/23/22
 Contact Person: Sarah MacDonald
 Address: 67 Esopus Drive City: Clifton Park
 Phone (home): _____ (work) _____ (cell) 518-847-4897
 Email: _____

Field and Pavilion Requested

<u>Town of Clifton Park Facility Rental</u> (See other side for facility description)	
Collins Park Field <input checked="" type="checkbox"/>	Veterans Park Field 1 _____
Collins Park Pavilion <input checked="" type="checkbox"/>	Veterans Park Field 2 _____
	Veterans Park Field 3 _____
	Veterans Park Pavilion _____
	Locust Lane Pool Tent _____
	Other: _____

Date Requested: 7/23/2022 Time: 12 PM to 9 PM # of Participants: 60-70
Field from 6PM-8PM

Permit is governed by the following conditions

- Permits valid for date(s), restricted to facility, and number of participants as indicated on permit.
- Area and facility must be left clean. Any damage incurred is the responsibility of the permit holder.
- Town of Clifton Park park rules (see attached) shall be adhered to. Immediate termination of the event and removal from the premises may occur by an authorized representative of the Town if in violation of these rules and regulations.
- Obnoxious behavior or excessive noise will not be permitted.
- Permit holder must retain permit and make available upon request by park or police official.
- Open containers of alcoholic beverages are prohibited in all parks, unless a permit has been issued which allows for the consumption of alcoholic beverages on the premises for which the permit has been issued. Such permits are authorized solely by the Town Board via resolution. A separate "Special Alcohol Use Permit Request" form must be submitted with this form.
- Permits are available through Clifton Park Office of Parks, Recreation and Community Affairs and must be posted at the facility rental site.
- Permit holder may be required to obtain and show proof of insurance naming Town of Clifton Park as an "Additional Insured".

I have read the Town of Clifton Park rules and the above special conditions and agree to abide by them. I understand there is a **no refund policy** on this rental. The town will work with me on rescheduling when possible, if needed.

Indemnity: Sarah MacDonald (NAME) agrees to indemnify and hold the Town, its officers, employees, representatives and/or agents harmless with respect to any and all claims, causes of action, suits, proceedings, damages, liabilities, losses, costs and expenses, including third party claims or actions and attorneys' fees, in connection with loss of life, personal injury and/or any loss of life, personal injury and/or property damage which may arise from and as a result of the negligent acts or omissions of Sarah MacDonald (NAME) or others associated in some way therewith, during or arising out of the use of any park facility located in the Town of Clifton Park, County of Saratoga, State of New York on 7/23/22 (DATE).

SIGNED: Sarah MacDonald APPROVED: Bob Hughes
Applicant for Permit Parks & Recreation Office
 Date: 2/23/22

RENTAL FEE SCHEDULE:

Payment **MUST** be received with rental form within one month from booking a facility

For Fields and Pavilions:

- | | | |
|--|----------------------------|--------------------------|
| 1. Town Residents/Not-for Profit/Day Care/K-12 schools | Mon-Thurs \$12.00 per hour | Fri-Sun \$15.00 per hour |
| Business Organizations & Colleges | Mon-Thurs \$17.00 per hour | Fri-Sun \$20.00 per hour |

2. Additional Fees

- | | |
|---|-------------------------------|
| Lighted field | \$25.00 per game |
| Security, trash removal, miscellaneous (minimum of 3 hours) | \$25.00 per hour, per service |

3. Field Closure - The Town of Clifton Park reserves the right to close any field due to poor field conditions. Groups, organizations, or individuals failing to honor any field closure are subject to a revoking of their field permit and removal from the premises. *It is the responsibility of the field user(s) to know the status of any given field. For field closure information, call our office.*

4. Locust Lane Pool Tent

- Locust Lane Pool Tent (noon-3:30pm or 4pm-7:30pm)
- | | |
|---|---|
| Mon-Thurs \$55.00 per time frame | Fri-Sun \$65.00 per time frame |
| Additional charge for non-member guests | \$5.00 per non-member (Must be paid day of party at pool) |

Facility Descriptions

Collins Park : Located on Moe Road and Route 146. Softball field, pavilion, picnic area and playground (softball field can be rented separately). There are 6 tables and 4 grills at the pavilion.

Veterans Memorial Park at Elks Trail: Located on MacElroy Road. This facility provides 3 softball fields and a pavilion with tables and grills. Beautiful wetlands located behind ballpark. Fields and Pavilion to be rented individually.

Locust Lane Pool Tent: Located in the Clifton Knolls development on Locust Lane. Pool tent area is available for rent for social gatherings. There are 6 tables located under the tent for use with rental.

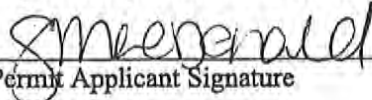
Covid-19 Requirements:

Organizations using the facilities are responsible for complying with NYS Executive Orders, mandates and NYS Department of Health Guidance issued to prevent the Spread of the Covid-19 Virus. These guidelines change frequently. It is your responsibility to check appropriate websites for the most current guidance. Information regarding these orders, mandates, and NYS DOH Guidance documents can be found at:

- www.governor.ny.gov
- www.health.ny.gov
- <https://coronavirus.health.ny.gov/home>

As stated above, NYS guidelines must be met, which include but not limited to: following current protocols for maximum number of attendees for social gatherings, as well as maintaining a minimum of 6' apart and wear masks when unable to do so. Please wash hands frequently and use hand sanitizer.

By signing below, I agree that I have read the above Covid-19 Requirements and understand that it is my responsibility to adhere to and fully understand the most current guidelines set forth by New York State.


Permit Applicant Signature

2/23/22
Date

TOWN OF CLIFTON PARK - PARK RULES

All Parks Open at 5:30 a.m. and close at 10 p.m.

**No person may drink, consume or possess alcoholic beverages in any town park or in any park within a park district or in any other lands or property owned by the town. If any person in your group is caught with an alcohol beverage, they will be fined and your permit will be taken away.

INITIAL SM

Trail bikes and ATV's are prohibited.

INITIAL SM

Bikes are to be ridden only on bike paths, absolutely no riding on basketball or tennis courts.

INITIAL SM

Leash law is in effect.

INITIAL SM

Bands and stereo equipment (except radios) are prohibited in park areas.

INITIAL SM

Use of golf clubs on park land is prohibited, with the exception of Barney Road Golf Course.

INITIAL SM

**Please pick up after yourself. Carry-in, carry-out policy. The Town of Clifton Park requires that you must take out what you bring in. If you would like to pay an additional \$75.00 per day for trash removal, please indicate.

Yes No INITIAL SM

Thank you for your cooperation and enjoy your day!

For Office Use Only				
Field Rental	<u>2 hrs</u>	<u>30.00</u>	Date Paid:	<u>2/23/22</u>
Pavilion Rental	<u>9 hrs</u>	<u>135.00</u>	Amount Paid:	<u>190.00</u>
Field Lights			Payment Type:	<u>CC # 3398</u>
Security			Permit Given:	<u>yes</u>
Trash Removal			Staff Initials:	<u>LJK</u>
Other	<u>alcohol permit</u>	<u>25.00</u>		
Total Charges Due:		<u>190.00</u>		

Meg Springli

From: Town of Clifton Park <noreply@cliftonpark.org>
Sent: Wednesday, March 2, 2022 10:21 AM
To: Meg Springli
Cc: Jean, Spiegel; Mark Heggen
Subject: Resolution Request for TB Meeting: 03-14-2022
Attachments: 621f8b4fa7259-Dig Deep Alcohol Permit.pdf

Follow Up Flag: Follow up
Flag Status: Flagged

An item has been submitted to the Resolution Request form for review.

Department: **Parks & Rec**
Your email: **mkramer@cliftonpark.org**

Sponsor/Contact as shown on the agenda (i.e. P. Barrett, A. Standaert, D. Bull, etc.): **P. Barrett**

Requested Meeting Date: **03-14-2022**

Brief Description: **A resolution permitting Tim Ward, 4 Dyer Drive, Clifton Park, and "Dig Deep" to serve alcohol during a fundraising softball tournament at Veteran's Memorial Park on September 3, 2022 from 11:00am to 7:00pm.**

Budget #:
Budget Description:
\$ Amount:

Additional Comments/Details:

COMPTROLLER APPROVAL or Comments:

ATTORNEY APPROVAL or Comments:



Town of Clifton Park

OFFICE OF PARKS, RECREATION AND COMMUNITY AFFAIRS

OFFICE OF PARKS & RECREATION

One Town Hall Plaza • Clifton Park, New York 12065 • (518) 371-6667 • Fax: (518) 383-5088

Myla E. Kramer, M.S.W., Director

Paid By: CC 2303

Amount: 2500

2022 Special Alcohol Use Permit Request (Please attach to Facility Permit Application)

Name of Organization: Dig Deep, Inc.

Contact Person: Tim Ward

Address: 4 Dyer Dr. Clifton Park

Phone (home): _____ (work) _____ (cell) 518.330.2990

Email: teeward09@yahoo.com

Location, Date and Time of Event: Veterans Park Fields 1, 2, and 3
9/3/22 11:00am to 7:00pm

Alcohol Permit is governed by the additional conditions: (please see initial conditions listed on Facility Permit Application)

1. The permit is not transferable.
2. Permit is valid for specified date and time of event only.
3. Only beer and wine are allowed in Town parks or facilities. Glass beverage containers are not permitted.
4. Permit holder only is allowed to bring alcoholic beverages into the park and is responsible for the conduct of all group members.
5. Permit holder must retain permit and make available upon request by proper park official or security officer.
6. Permit holder will be responsible for assuring ALL MEMBERS of his/her party that consume alcohol are of legal age to drink alcoholic beverages according to New York State law.
7. Alcoholic beverages are not permitted in parking lots or children's play areas.
8. The sale of alcoholic beverages in Town parks or facilities is strictly prohibited.
9. Alcoholic beverages are not to be consumed by team members during athletic team competition.
10. You must be at least 21 years of age to purchase an alcohol permit.
11. Permit Request must be submitted at least 30 days prior to rental date.

\$25 non-refundable fee must accompany special permit request.

I have read the Town of Clifton Park rules and the above special conditions and agree to abide by them.

SIGNED: [Signature]

Date: 2/22/22

For Office Use Only:

Date on Town Board Agenda: _____

If Approved, Permit Issued and Mailed to Applicant: _____



Town of Clifton Park

OFFICE OF PARKS, RECREATION AND COMMUNITY AFFAIRS

One Town Hall Plaza • Clifton Park, New York 12065 • (518) 371-6667 • Fax: (518) 383-5088

Myla E. Kramer, M.S.W., Director

2022 OUTDOOR FACILITY PERMIT APPLICATION

General Information

Name of Organization: Dig Deep, Inc. Today's Date: 2/22/22
 Contact Person: Tim Ward
 Address: 4 Dyer Dr. City: Clifton Park
 Phone (home): _____ (work) _____ (cell) 518.330.2990
 Email: teeeward09@yahoo.com

Field and Pavilion Requested

<u>Town of Clifton Park Facility Rental</u> (See other side for facility description)		
Collins Park Field _____	Veterans Park Field 1 <input checked="" type="checkbox"/>	Locust Lane Pool Tent _____
Collins Park Pavilion _____	Veterans Park Field 2 <input checked="" type="checkbox"/>	Other: _____
	Veterans Park Field 3 <input checked="" type="checkbox"/>	
	Veterans Park Pavilion _____	

Date Requested: 9/3/22 Time: 11:00am to 7:00pm # of Participants: 50-60

Permit is governed by the following conditions

- Permits valid for date(s), restricted to facility, and number of participants as indicated on permit.
- Area and facility must be left clean. Any damage incurred is the responsibility of the permit holder.
- Town of Clifton Park park rules (see attached) shall be adhered to. Immediate termination of the event and removal from the premises may occur by an authorized representative of the Town if in violation of these rules and regulations.
- Obnoxious behavior or excessive noise will not be permitted.
- Permit holder must retain permit and make available upon request by park or police official.
- Open containers of alcoholic beverages are prohibited in all parks, unless a permit has been issued which allows for the consumption of alcoholic beverages on the premises for which the permit has been issued. Such permits are authorized solely by the Town Board via resolution. A separate "Special Alcohol Use Permit Request" form must be submitted with this form.
- Permits are available through Clifton Park Office of Parks, Recreation and Community Affairs and must be posted at the facility rental site.
- Permit holder may be required to obtain and show proof of insurance naming Town of Clifton Park as an "Additional Insured".

I have read the Town of Clifton Park rules and the above special conditions and agree to abide by them. I understand there is a **no refund policy** on this rental. The town will work with me on rescheduling when possible, if needed.

Indemnity: Dig Deep, Inc. (NAME) agrees to indemnify and hold the Town, it's officers, employees, representatives and/or agents harmless with respect to any and all claims, causes of action, suits, proceedings, damages, liabilities, losses, costs and expenses, including third party claims or actions and attorneys' fees, in connection with loss of life, personal injury and/or any loss of life, personal injury and/or property damage which may arise from and as a result of the negligent acts or omissions of Dig Deep, Inc. (NAME) or others associated in some way therewith, during or arising out of the use of any park facility located in the Town of Clifton Park, County of Saratoga, State of New York on 9/3/22 (DATE).

SIGNED: [Signature]

APPROVED: [Signature]
Parks & Recreation Office

Date: 2/22/22 Applicant for Permit

RENTAL FEE SCHEDULE:

Payment MUST be received with rental form within one month from booking a facility

For Fields and Pavilions:

- | | | |
|--|----------------------------|--------------------------|
| 1. Town Residents/Not-for Profit/Day Care/K-12 schools | Mon-Thurs \$12.00 per hour | Fri-Sun \$15.00 per hour |
| Business Organizations & Colleges | Mon-Thurs \$17.00 per hour | Fri-Sun \$20.00 per hour |

2. Additional Fees

- | | |
|---|-------------------------------|
| Lighted field | \$25.00 per game |
| Security, trash removal, miscellaneous (minimum of 3 hours) | \$25.00 per hour, per service |

3. Field Closure - The Town of Clifton Park reserves the right to close any field due to poor field conditions. Groups, organizations, or individuals failing to honor any field closure are subject to a revoking of their field permit and removal from the premises. *It is the responsibility of the field user(s) to know the status of any given field. For field closure information, call our office.*

4. Locust Lane Pool Tent

Locust Lane Pool Tent (noon-3:30pm or 4pm-7:30pm)

- | | |
|---|---|
| Mon-Thurs \$55.00 per time frame | Fri-Sun \$65.00 per time frame |
| Additional charge for non-member guests | \$5.00 per non-member (Must be paid day of party at pool) |

Facility Descriptions

Collins Park : Located on Moe Road and Route 146. Softball field, pavilion, picnic area and playground (softball field can be rented separately). There are 6 tables and 4 grills at the pavilion.

Veterans Memorial Park at Elks Trail: Located on MacElroy Road. This facility provides 3 softball fields and a pavilion with tables and grills. Beautiful wetlands located behind ballpark. Fields and Pavilion to be rented individually.

Locust Lane Pool Tent: Located in the Clifton Knolls development on Locust Lane. Pool tent area is available for rent for social gatherings. There are 6 tables located under the tent for use with rental.

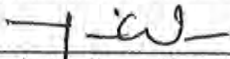
Covid-19 Requirements:

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- www.governor.ny.gov
- www.health.ny.gov
- <https://coronavirus.health.ny.gov/home>

As stated above, NYS guidelines must be met, which include but not limited to: following current protocols for maximum number of attendees for social gatherings, as well as maintaining a minimum of 6' apart and wear masks when unable to do so. Please wash hands frequently and use hand sanitizer.

By signing below, I agree that I have read the above Covid-19 Requirements and understand that it is my responsibility to adhere to and fully understand the most current guidelines set forth by New York State.



Permit Applicant Signature

2/22/22

Date

TOWN OF CLIFTON PARK - PARK RULES

All Parks Open at 5:30 a.m. and close at 10 p.m.

**No person may drink, consume or possess alcoholic beverages in any town park or in any park within a park district or in any other lands or property owned by the town. If any person in your group is caught with an alcohol beverage, they will be fined and your permit will be taken away.

INITIAL TW

Trail bikes and ATV's are prohibited.

INITIAL TW

Bikes are to be ridden only on bike paths, absolutely no riding on basketball or tennis courts.

INITIAL TW

Leash law is in effect.

INITIAL TW

Bands and stereo equipment (except radios) are prohibited in park areas.

INITIAL TW

Use of golf clubs on park land is prohibited, with the exception of Barney Road Golf Course.

INITIAL TW

**Please pick up after yourself. Carry-in, carry-out policy. The Town of Clifton Park requires that you must take out what you bring in. If you would like to pay an additional \$75.00 per day for trash removal, please indicate.

Yes No INITIAL TW

Thank you for your cooperation and enjoy your day!

For Office Use Only		
Field Rental	V ^{#1} , V ^{#2} , V ^{#3} 45 x 8 hrs	360
Pavilion Rental		
Field Lights		
Security		
Trash Removal		
Other	alcohol	25
Total Charges Due:		385.00

Date Paid:	2/24/22
Amount Paid:	385.00
Payment Type:	CC
Permit Given:	✓
Staff Initials:	LAT

Resolution No. _____ of 2022, a resolution hiring Seasonal Employees to staff the Town Parks & Recreation locations for the 2022 seasons.

Introduced by _____, who moved its adoption, seconded by _____.

WHEREAS, the Town Board wishes to hire staff members for operation of the Town's seasonal programs including Summer Day Camp, Golf Course, and Adventure Challenge, and

WHEREAS, Myla Kramer, Director of Parks, Recreation and Community Affairs has recommended that the individuals listed in the attached Schedules A, B, C, and D be hired to staff the camps, golf course and Adventure Challenge Course, to be paid as indicated; now therefore be it

RESOLVED, that the individuals listed in the attached Schedules A, B, C, and D be hired as staff for the Town's 2022 seasonal programs as noted on the schedules through the end of the respective 2022 seasons at the day camp, golf course, and Adventure Challenge course.

Schedule A 2022 Summer Recreation Directors

Name/Address	Site/Position	Pay Rate (weekly)	Step	Budget Account	Start Date	End Date
Catherine Taylor 187 Ashdown Rd Ballston Lake, NY 12019	Full Day Camp Site Director	\$1,433	2	A-7320- E9000	4/4/22	8/19/22
Christin Sickels 133 Charlton Road Ballston Spa, NY 12020	Locust Lane Camp Site Dir	\$797	6	A-7310- E9000	4/4/22	8/12/22
Jennifer Tambasco 5103 Forest Pointe Drive Clifton Park, NY 12065	Jonesville Camp Site Director	\$1,024	15	A-7310- E9000	4/4/22	8/12/22
Lauren McTarnaghan 13 Beechwood Drive Clifton Park, NY 12065	Okte Camp Site Director	\$717	2	A-7310- E9000	4/4/22	8/12/22
Theresa Trump 7 Maple Line Road Ballston Lake, NY 12019	Tiny Hands Preschool Camp Director	\$777	5	A-7310- E4520	4/4/22	8/5/22

Schedule B

Summer Camp 2022 Returning Specialists

Name and Address	Position/Site	Step	Pay Rate (Weekly)	Code
Alyssa Livaitis 14 Shadowood Way Ballston Lake, NY 12019	Assistant Director /Full Day	2	\$698	A-7320-E9000
Andrew Sweet 4 Herlihy Road Round Lake, NY 12151	Art Specialist /Full Day	2	\$698	A-7320-E9000
Matthew O'Brien 18 Spruce Street Clifton Park, NY 12065	Athletic Specialist /Full Day	2	\$698	A-7320-E9000
Kayla Fraser 49 Mohawk Avenue, Apt. 3P Scotia, NY 12302	Assistant Director/Tiny Hands	5	\$376	A-7310-E4520

**Barney Road Golf Course
Schedule C - 2022 Returning Staff**

<u>Name/Address</u>	<u>Position</u>	<u>Step</u>	<u>Salary</u>	<u>Code</u>
Jim Ciani 5 Mari Nol Drive PO Box 157 Clifton Park, NY 12065	Supervisor	2	\$16.05/hr	A-7190-E4000
David Trifilo PO Box 2665 Schenectady, NY 12325	Attendant	4	\$13.95/hr	A-7190-E4000
Gary Kane 615 Orlinda Ave Scotia, NY 12302	Attendant	2	\$13.45/hr	A-7190-E4000
William Treacy 3 Queensbury Court Clifton Park, NY 12065	Attendant	2	\$13.45/hr	A-7190-E4000

Schedule D

2022 Adventure Challenge Course Staff

	Facilitator A-7621-E2360	Assistant A-7621-E2360
Nolan Yowell 8 Bevswood Oaks Clifton Park, NY 12065	\$29.75/hr	\$16.50/hr
Karie Provanchie 129 Wildwood Place Queensbury, NY 12804	\$29.75/hr	\$16.50/hr
Jacob Paniccia 12 Sandpiper Lane Rexford, NY 12148		\$16.50/hr
Emerald Doin 325 Old West Road Gansevoort, NY 12831		\$16.50/hr
Zachery Trump 7 Mapleline Road Ballston Lake, NY		\$16.50/hr

Meg Springli

From: Town of Clifton Park <noreply@cliftonpark.org>
Sent: Thursday, March 3, 2022 11:36 AM
To: Meg Springli
Cc: Jean, Spiegel; Mark Heggen
Subject: Resolution Request for TB Meeting: 03-14-2022
Attachments: 6220ee634bf06-Schedule A Camp Dirs 2022.pdf; 6220ee634c11e-Schedule B Specialists 2022.pdf

Follow Up Flag: Follow up
Flag Status: Flagged

An item has been submitted to the Resolution Request form for review.

Department: **Parks & Rec**
Your email: **mkramer@cliftonpark.org**

Sponsor/Contact as shown on the agenda (i.e. P. Barrett, A. Standaert, D. Bull, etc.): **P. Barrett**

Requested Meeting Date: **03-14-2022**

Brief Description: **A resolution hiring returning summer camp site directors and specialists for the 2022 season, per Schedules A & B.**

Budget #:
Budget Description:
\$ Amount:

Additional Comments/Details:

COMPTROLLER APPROVAL or Comments:

MM 3/9/2022

ATTORNEY APPROVAL or Comments:

Meg Springli

From: Town of Clifton Park <noreply@cliftonpark.org>
Sent: Wednesday, March 2, 2022 10:05 AM
To: Meg Springli
Cc: Jean, Spiegel; Mark Heggen
Subject: Resolution Request for TB Meeting: 03-14-2022
Attachments: 621f87b3dcb3f-Schedule A Returning golf staff.pdf

Follow Up Flag: Follow up
Flag Status: Flagged

An item has been submitted to the Resolution Request form for review.

Department: Parks & Rec
Your email: mkramer@cliftonpark.org

Sponsor/Contact as shown on the agenda (i.e. P. Barrett, A. Standaert, D. Bull, etc.): P. Barrett

Requested Meeting Date: 03-14-2022

Brief Description: A resolution hiring returning staff for the Barney Road Golf Course for the 2022 Season.

Budget #: A-7190-E4000
Budget Description: Barney Road Golf Course - Assistants
\$ Amount:

Additional Comments/Details:

COMPTROLLER APPROVAL or Comments: MAA 3/9/22

ATTORNEY APPROVAL or Comments:

Meg Springli

From: Town of Clifton Park <noreply@cliftonpark.org>
Sent: Wednesday, March 2, 2022 11:37 AM
To: Meg Springli
Cc: Jean, Spiegel; Mark Heggen
Subject: Resolution Request for TB Meeting: 03-14-2022
Attachments: 621f9d4295ad3-Schedule A 2022 Staff.pdf

An item has been submitted to the Resolution Request form for review.

Department: **Parks & Rec**
Your email: **mkramer@cliftonpark.org**

Sponsor/Contact as shown on the agenda (i.e. P. Barrett, A. Standaert, D. Bull, etc.): **P. Barrett**

Requested Meeting Date: **03-14-2022**

Brief Description: **a resolution authorizing the hiring of staff for the Adventure Challenge Course for the 2022 season, per Schedule A, effective May 1, 2022 through October 31, 2022.**

Budget #: **A-7621-E2360**
Budget Description: **Adventure Challenge - Staff**
\$ Amount:

Additional Comments/Details:

MA 3/9/22

COMPTROLLER APPROVAL or Comments:

ATTORNEY APPROVAL or Comments:

Resolution No. _____ of 2022, a resolution appointing Suzanne Moore as a Member of the Board of Assessment Review.

Introduced by _____, who moved its adoption, seconded by _____.

WHEREAS, a vacancy exists on the Clifton Park Board of Assessment Review, and

WHEREAS, Supervisor Barrett recommends Suzanne Moore, 7 Belmonte Lane, Clifton Park, for the position; now, therefore, be it

RESOLVED, that Suzanne Moore, Clifton Park, is hereby appointed as a Member of the Board of Assessment Review with the term to expire on September 30, 2025.

Meg Springli

From: Town of Clifton Park <noreply@cliftonpark.org>
Sent: Wednesday, March 9, 2022 10:03 AM
To: Meg Springli
Cc: Jean, Spiegel; Mark Heggen
Subject: Resolution Request for TB Meeting: 03-14-2022 Supervisor

An item has been submitted to the Resolution Request form for review.

Department: **Supervisor**
Your email: **kmiller@cliftonpark.org**

Sponsor/Contact as shown on the agenda (i.e. P. Barrett, A. Standaert, D. Bull, etc.): **Kelly L Miller**

Requested Meeting Date: **03-14-2022**

Brief Description: **Appointing Suzanne Moore, 7 Belmonte Lane, Clifton Park, NY 12065 to the Town of Clifton Park Board of Assessment Review to a fill a vacant position for a term to expire on September 30, 2025.**

Budget #: **None**
Budget Description: **None**
\$ Amount:

Additional Comments/Details:

COMPTROLLER APPROVAL or Comments:

ATTORNEY APPROVAL or Comments: